

MINUTES OF THE ANNUAL STOCKHOLDERS' MEETING OF  
**TAGAYTAY MIDLANDS GOLF CLUB, INC.**

15 October 2022 at 09:30 a.m.  
Held at The Midlands Veranda Midlands Clubhouse,  
Brgy. Tranca, Talisay, Batangas

Before the start of the meeting, the following members of the Board of Directors present<sup>1</sup> were introduced:

Willy N. Ocier  
Hans T. Sy  
Jerry C. Tiu  
Shirley C. Ong  
Manuel B. Sy  
Sergio C. Yu

The presence of the General Manager, Ms. Maria Clara T. Kramer, the Financial Controller, Mr. Frederick D. Deocariza, the Assistant Corporate Secretary, Ms. Ann Margaret K. Lorenzo, and other officers of the Club were also acknowledged. The representatives of the auditing firm of Reyes Tacandong & Co. were likewise in attendance.

**CALL TO ORDER**

The Chairman of the Board, Mr. Willy N. Ocier, called the meeting to order and presided over the same. The Assistant Corporate Secretary, Ms. Ann Margaret K. Lorenzo, recorded the minutes of the proceedings.

**CERTIFICATE OF NOTICE AND QUORUM**

Upon the request of the Chairman, the Secretary certified that notices of the meeting were sent to all stockholders of record as of 23 September 2022 in accordance with the provisions of the By-Laws. Upon the instruction of the Chairman of the meeting, the certificate was appended to the original of the Minutes of this meeting.

The Secretary certified that out of Five Thousand Six Hundred Seventy-Eight (5,678) total shares in good standing, there were present, in person or by proxy, holders of Three Thousand Five Hundred Seventy (3,570) shares representing an attendance of 62.87% of the total shares. Accordingly, she certified that a quorum existed for the transaction of business at hand.

**APPROVAL OF THE MINUTES OF THE  
LAST STOCKHOLDERS' MEETING**

On the first agenda item, the Secretary advised the Body that the minutes of the last stockholders' meeting held on 18 October 2021 was immediately made available for the stockholders to view soon after the last meeting when it was posted on the Corporation's website. The same was also made part of the documents that were recently made available to the stockholders in connection with the 2022 meeting.

The Minutes of the said meeting was thereafter approved as circulated, with the shareholders voting as follows:

<b>AGENDA ITEM</b>	<b>VOTES IN FAVOR</b>	<b>VOTES AGAINST</b>	<b>ABSTAIN</b>
Approval of Minutes of the Previous Meeting of Stockholders	3,570	0	0

<sup>1</sup> Director's Absent: Jacinto C. Ng, Jr. (Director)

The following resolution was thereafter passed:

“**RESOLVED**, that the Minutes of the Annual Meeting of the Stockholders of **TAGAYTAY MIDLANDS GOLF CLUB, INC.**, held on 18 October 2021 is hereby approved.”

#### **PRESIDENT’S REPORT AND PRESENTATION OF FINANCIAL STATEMENTS**

Upon request of the Chairman, the General Manager, Ms. Kramer, presented the report on the 2021 Financial Statements, to wit:

Even with the challenges your Club experienced in 2020 due to the Taal volcano eruption and the continuing COVID 19 pandemic, the Club has maintained its unwavering commitment in providing the best service and facilities to its members, their families and guests.

In 2021, with the recovery of the economy and easing of the pandemic restrictions, your Club has resumed its plans and development programs. Restaurant facilities were refurbished and a wide variety of dining facilities were made available since then. As your Club advocates for a “clean and green” environment, a fleet of 40 brand-new golf carts were added - all electricity-driven. In the future, your Club intends to buy electricity-driven vehicles to replace the existing diesel engine vehicles to lessen toxic fuel emission within the complex. Likewise, more araucaria pine trees and other trees are also being planted across the premises. A new fire truck was acquired to complement the existing fire truck of the Tagaytay Highlands Complex. Your Club also started a deepwell project which is expected to generate substantial savings in water by 2023.

The results of operations of the Club for the year 2021 posted a net income of P29 million, which was a 650% turn around from last year’s net loss of P5 Million, as the authorities and local government units eased the ECQ restrictions related to Covid-19 allowing the Club to operate at a higher capacity. With your support and patronage, your Club’s revenues improved by P39 Million or 89% compared to 2020. This is attributed to higher revenues from green fees, golf cart rental, food and beverage, membership transfer fees and other revenues.

Similarly, as your Club is operating at higher capacity in 2021, cost and expenses slightly went up by P453 Thousand or 0.19%. The corresponding cost of sales, water, electricity and golf course maintenance increased which is in line with higher revenues generated. These were however alleviated by cost saving measures implemented resulting to the decrease in supplies, labor cost and other administrative expenses.

Your Club showed a healthy financial position as of December 31, 2021, with total assets of P1.79 Billion, which increased by 3% compared to 2020. The Club registered a high liquidity with a current ratio of P4.54 is to one. With higher cash generated by operating activities, cash and cash equivalents went up by 54% compared to 2020. Total liabilities amounted to P107 Million in 2021 higher by 17% from 2020. Your Club has maintained a low ratio of total liabilities to equity at 6% in 2021.

There were no questions raised on the 2021 Audited Financial Statements. The votes for the approval of the Annual Report for the year ended 31 December 2021, together with the Audited Financial Statements for the Fiscal Year ended 31 December 2021, are as follows:

<b>AGENDA ITEM</b>	<b>VOTES IN FAVOR</b>	<b>VOTES AGAINST</b>	<b>ABSTAIN</b>
Approval of 2021 Operations and Results and 2021 Audited Financial Statements	3,570	0	0

The following resolution was likewise approved:

**“RESOLVED**, that the 2021 Annual Report on the operations of **TAGAYTAY MIDLANDS GOLF CLUB, INC.**, together with the Audited Financial Statements and accompanying notes thereto for the year ended 31 December 2021, be approved.”

#### **RATIFICATION OF CORPORATE ACTS**

The next item in the agenda was the ratification of the corporate acts from the date of the last stockholders’ meeting up to the present.

At the request of the Chairman, the Secretary advised the Body that the acts of the Board of Directors and Officers of the Club being presented for ratification by the shareholders were those entered into in the ordinary course of business, with those of significance having been covered by appropriate disclosures. Ratification was also sought for all acts of Management performed in accordance with the resolutions of the Board and the By-Laws from 18 October 2021 to present.

The Secretary then presented the proposed resolution on the ratification of all acts of the Board, the different Board Committees and of the officers of the Corporation from the last stockholders’ meeting up to the present, and based on the votes received, reported the approval by the stockholders.

The votes for the ratification of all the acts and resolutions of the Board of Directors, the different Board Committees and Officers of the Corporation are as follows:

<b>AGENDA ITEM</b>	<b>VOTES IN FAVOR</b>	<b>VOTES AGAINST</b>	<b>ABSTAIN</b>
Ratification of Corporate Acts	3,570	0	0

The following resolution was likewise unanimously approved:

**“RESOLVED**, that all acts of the Board of Directors, the Board Committees, and Officers of **TAGAYTAY MIDLANDS GOLF CLUB, INC.**, from the date of the last meeting of the shareholders on 18 October 2021 up to the date of this meeting, are hereby confirmed, ratified and approved.”

#### **ELECTION OF DIRECTORS**

The Chairman announced that the next item in the agenda was the election of the members of the Board of Directors for the ensuing year. He noted that the profiles of those nominated for election as members of the Board were included in the Club’s Information Statement. The information included their age, nationality, qualifications, dates of first appointment and other directorships. He then requested the Secretary to present the nominees.

The Secretary announced the names of those nominated for election as members of the Board, all of whom have been found to possess all the qualifications and none of the disqualifications for election as directors.

The Chairman then requested the Secretary to present the results of the election. The Assistant Corporate Secretary presented the votes received by each of the nominees which, she noted, were sufficient to elect them as Director. She then presented the proposed resolution on the election of the nominees to the Board, and based on the votes received, reported the approval of the following Resolution:

**“RESOLVED**, that the following nominees, having received the vote indicated opposite their names, have been elected as members of the Board of Directors of **TAGAYTAY MIDLANDS GOLF CLUB, INC.**, for the year 2022-2023, to serve as such until their successors shall have been duly elected and qualified:

NOMINEE	VOTES IN FAVOR
Willy N. Ocier	3,570
Hans T. Sy	3,570
Jerry C. Tiu	3,570
Shirley C. Ong	3,570
Jacinto C. Ng, Jr.	3,570
Manuel B. Sy	3,570
Sergio C. Yu	3,570

**APPOINTMENT OF EXTERNAL AUDITOR**

As recommended by the Board of Directors, the stockholders voted for the appointment of the auditing firm Reyes Tacandong & Co. as the Club’s external auditor. No questions or objections having been raised by the shareholders present, the proposal to appoint Reyes Tacandong & Co. as the Corporation’s external auditor for Year 2022 was approved by the shareholders as follows:

AGENDA ITEM	VOTES IN FAVOR	VOTES AGAINST	ABSTAIN
Appointment of Reyes Tacandong & Co. as External Auditor for 2022	3,570	0	0

The stockholders likewise unanimously approved the following resolution:

“**RESOLVED**, that the auditing firm of Reyes Tacandong & Co., be appointed as the **TAGAYTAY MIDLANDS GOLF CLUB, INC.’s** external auditor for the year 2022.”

**ADJOURNMENT**

There being no other business to transact, upon motion duly made and seconded, the meeting was adjourned.

**ATTESTED BY:**

**WILLY N. OCIER**  
*Chairman of the Meeting*

**ANN MARGARET K. LORENZO**  
*Assistant Corporate Secretary*