Re: THE SPA AND LODGE AT TAGAYTAY HIGHLANDS, INC.\_SEC FORM 20IS (PRELIMINARY INFORMATION STATEMENT)\_04 September 2023

CGFD LD <cgfd\_ld@sec.gov.ph>

Mon 9/25/2023 3:07 PM

To:AMKL

Cc:

Dear Sir/Madam,

This refers to the Definitive Information Statement (DIS) and Management Report of **The Spa and Lodge at Tagaytay Highlands, Inc.**, which was sent via email on 15 September 2023. We found that the said DIS and MR are in order, thus the company is advised that said reports are okay for distribution to its stockholders.

Your feedback is important to help us improve the delivery of our service to the public. To this end, kindly accomplish the Client Satisfaction Survey through this link: <a href="https://bit.ly/cgfd\_ld\_external">https://bit.ly/cgfd\_ld\_external</a>

Your response is highly appreciated. Thank you.

On Fri, Sep 15, 2023 at 3:54 PM CGFD LD < cgfd ld@sec.gov.ph> wrote:  $\mid$  Dear Sir/Madam,

This is to acknowledge receipt of your email. This will be forwarded to our handling Specialist.

On 12 May 2021, the Commission issued a NOTICE with subject "Revised Guidelines on the Submission of Documents, Issuance of Payment Assessment Form, Other Request and Compliance", as a Guidance for the covered companies indicated therein. To view the complete Notice, please click this link - <a href="https://www.sec.gov.ph/notices/revised-guidelines-on-the-submission-of-documents-issuance-of-payment-assessment-form-other-requests-and-compliance/">https://www.sec.gov.ph/notices/revised-guidelines-on-the-submission-of-documents-issuance-of-payment-assessment-form-other-requests-and-compliance/</a>. This will supersede CGFD Notices dated June 24, 2020 and July 20, 2020 and incorporate submission requirements in SEC Memorandum Circular No. 3, Series of 2021 applicable for CGFD covered companies.

Insofar as the covered companies enumerated therein are concerned (and with respect to reports, applications, requests and other documents falling within our Department's jurisdiction), only the submissions that are compliant with the requirements provided in the abovementioned Notice and SEC Memorandum Circular No. 3, Series of 2021 shall be considered as filed with the Commission.

We encourage you to regularly monitor the SEC Website (www.sec.gov.ph) and/or the SEC's Facebook page for updates and announcements.

Thank you.

Forwarded message -----From: AMKL samtidivviaw.com>
Date: fri. Sep 15, 2023 at 3:18PM
Subject: THE SPA AND LODGE AT TAGAYTAY HIGHLANDS, INC\_SEC FORM 20IS (PRELIMINARY INFORMATION STATEMENT)\_04 September 2023 To: CGFD LD <cgfd Id@sec.gov.ph>
CC:

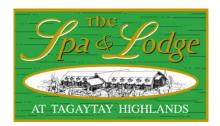
Gentlemen:

As directed, we resubmit herewith the Definitive Information Statement of The Spa and Lodge at Tagaytay Highlands, Inc.

Thank you.

Regards,

Ann Margaret Lorenzo
Assistant Corporate Secretary



## NOTICE OF ANNUAL MEMBERS' MEETING

#### TO: ALL MEMBERS

NOTICE is hereby given that there will be an annual meeting of the members of **The Spa and Lodge at Tagaytay Highlands, Inc.** (The "Corporation") on **07 October 2023, Saturday** at **11:30 A.M.**, at The Country Club Veranda, Tagaytay Highlands Complex, Brgy. Calabuso, Tagaytay City, to consider the following:

#### **AGENDA**

- 1. Call to Order
- 2. Proof of Notice of Meeting
- 3. Certification of Quorum
- 4. Approval of the Minutes of the Previous Meeting of Members
- 5. Approval of 2022 Operations and Results
- 6. Ratification of all Acts of the Board of Directors and Officers
- 7. Election of Directors
- 8. Reappointment of External Auditors
- 9. Other Matters
- 10.Adjournment

The Board of Directors has fixed the close of business on **08 September 2023, Friday** as the record date for the determination of the stockholders entitled to notice of, to attend, and to vote in absentia at such meeting, and any adjournment thereof.

For those personally attending, pre-registration is encouraged and you may confirm your personal attendance by registering at <a href="www.tagaytayhighlands.com/annual-stockholders-meeting/">www.tagaytayhighlands.com/annual-stockholders-meeting/</a>. Registration may also be done on-site on the day of the annual meeting. Those who prefer to cast their vote in absentia may do so by registering online at <a href="www.tagaytayhighlands.com/annual-stockholders-meeting/">www.tagaytayhighlands.com/annual-stockholders-meeting/</a> from 21 September 2023, <a href="Thursday">Thursday</a>, until 30 September 2023, Saturday, at 5:30 P.M. Upon verification of their registration credentials, an e-mail from the Corporation will be sent containing instructions on how the registered online participants may cast their votes on matters to be taken up during the meeting using the Corporation's e-voting platform to be set up for the purpose. The e-voting platform will be accessible until 9:00 A.M. of 07 October 2023, Saturday.

Members may also send their duly accomplished proxies to the Office of the Corporate Secretary at 2704 East Tower, Tektite Towers, Ortigas Center, Pasig City or via electronic copy by sending an e-mail to <a href="mailto:membership.th@tagaytayhighlands.com">membership.th@tagaytayhighlands.com</a> on or before 11:30 A.M. on 05 October 2023, Thursday. For corporate stockholders, the proxies should be accompanied by a Secretary's Certification on the appointment of the corporation's authorized signatory.

Validation of proxies is set on **05 October 2023, Thursday, at 12:00 N.N.**. The votes already cast using the e-voting platform by that time will also be tallied on said date. Only stockholders in good standing shall be entitled to vote.

City of Pasig, Metro Manila, 12 September 2023.

meeting/.

To access or view The Spa and Lodge at Tagaytay Highlands, Inc.'s 20-IS Definitive

Our Definitive Statement, Financial Reports and Minutes of 2022 Annual Members' Meeting can be downloaded at www.tagaytayhighlands.com/annual-stockholders-

To access or view The Spa and Lodge at Tagaytay Highlands, Inc.'s 20-IS Definitive Statement, you may use any of the following methods:

Via www.tagaytayhighlands.com/annual-stockholders-meeting/website:

 Click on The Spa and Lodge at Tagaytay Highlands, Inc. from the list under DEFINITIVE INFORMATION STATEMENT AND FINANCIAL REPORTS.

#### Via OR Code\*

- Go to your mobile app store (App Store or Play Store) using your smart phone.
- Type in QR Code Reader. Choose an application under the category then download and install in your phone.
- Once installed, simply open the App, point the camera and scan the QR code.
- Once the QR code is in focus, the App will connect you to the site where you can download the 2022 Definitive Information Statement.
- Download the 2022 Definitive Information Statement.



#### Request for a soft copy

You may reach our team at <a href="membership.th@tagaytayhighlands.com">membership.th@tagaytayhighlands.com</a> to request for soft copy. Please provide your complete name and a valid email address.

## Request for a hard copy

The hard copy of the 20-IS Definitive Information Statement shall be made available upon request of the member. Please contact our team <a href="mailto:membership.th@tagaytayhighlands.com">membership.th@tagaytayhighlands.com</a> or call us (0917) 189 2410 and look for Ms. Lorela Digno. Please provide your complete name and postal address.

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#### NOTICE OF ANNUAL STOCKHOLDERS' MEETING

#### TO: ALL STOCKHOLDERS

Notice is hereby given that there will be an annual meeting of the stockholders of **The Spa and Lodge at Tagaytay Highlands**, **Inc.** (The "Corporation") on **07 October 2023**, Saturday at 11:30 A.M., at The Country Club Veranda, Tagaytay Highlands Complex, Brgy. Calabuso, Tagaytay City, to consider the following:

#### **AGENDA**

- 1. Call to Order
- 2. Proof of Notice of Meeting
- 3. Certification of Quorum
- 4. Approval of the Minutes of the Previous Meeting of Members
- 5. Approval of 2022 Operations and Results
- 6. Ratification of all Acts of the Board of Directors and Officers
- 7. Election of Directors
- 8. Appointment of External Auditors
- 9. Other Matters
- 10. Adjournment

The Board of Directors has fixed the close of business on **08 September 2023**, **Friday** as the record date for the determination of the stockholders entitled to notice of, to attend, and to vote in absentia at such meeting, and any adjournment thereof.

For those personally attending, pre-registration is encouraged and you may confirm your personal attendance by registering at <a href="www.tagaytayhighlands.com/annual-stockholders-meeting/">www.tagaytayhighlands.com/annual-stockholders-meeting/</a>. Registration may also be done onsite on the day of the annual meeting. Those who prefer to cast their vote in absentia may do so by registering online at <a href="www.tagaytayhighlands.com/annual-stockholders-meeting/">www.tagaytayhighlands.com/annual-stockholders-meeting/</a> from 21 September 2023, Thursday until 30 September 2023, Saturday, at 5:30 P.M. Upon verification of their registration credentials, an e-mail from the Corporation will be sent containing instructions on how the registered online participants may cast their votes on matters to be taken up during the meeting using the Corporation's e-voting platform to be set up for the purpose. The e-voting platform will be accessible until 9:00 A.M. of 07 October 2023, Saturday.

Stockholders may also send their duly accomplished proxies to the Office of the Corporate Secretary at 2704 East Tower, Tektite Towers, Ortigas Center, Pasig City or via electronic copy by sending an e-mail to <a href="mailto:membership.th@tagaytayhighlands.com">membership.th@tagaytayhighlands.com</a> on or before 11:30 A.M. on 05 October 2023, Thursday. For corporate stockholders, the proxies should be accompanied by a Secretary's Certification on the appointment of the corporation's authorized signatory.

Validation of proxies is set on **05 October 2023, Thursday, at 12 N.N**. The votes already cast using the e-voting platform by that time will also be tallied on said date. Only stockholders in good standing shall be entitled to vote.

City of Pasig, Metro Manila, 12 September 2023.

ANN MARGARET K. LORENZO Assistant Corporate Secretary

<sup>&</sup>lt;sup>1</sup> See next page for the explanation for each agenda item.

#### **RATIONALE FOR AGENDA ITEMS**

## Agenda Item No. 4. Approval of the Minutes of the Previous Meeting of Stockholders held last 15 October 2022

Copies of the Minutes of the 2022 Annual Stockholders' Meeting held last 15 October 2022 was made available to the stockholders shortly after the meeting last year at <a href="https://www.tagaytayhighlands.com/wp-content/uploads/2023/03/ASM-221015-TSLATHI.pdf">https://www.tagaytayhighlands.com/wp-content/uploads/2023/03/ASM-221015-TSLATHI.pdf</a>. Stockholders will be asked to approve the Minutes of the 2022 Annual Stockholders' Meeting, as recommended by the Board of Directors.

## Agenda Item No. 5. Presentation of 2022 Operations and Results

A report on the highlights of the performance of the Corporation for the year ended 2022, together with a summary of the 2022 Audited Financial Statements (AFS), will be presented to the Stockholders. The AFS has been reviewed by the Audit Committee and the Board of Directors, and have been audited by the external auditors who declared an unqualified opinion on the same. Stockholders will be given an opportunity to raise questions regarding the operations and report of the Corporation. The stockholders will be requested to approve the President's Report together with the AFS.

# Agenda Item No. 6. Ratification of all Acts of the Board of Directors and Management from the date of the last Annual Stockholders' Meeting to the date of this meeting.

All actions, proceedings, and contracts entered into, as well as resolutions made and adopted by the Board of Directors, the different committees, and of Management from the date of the last Stockholders Meeting held last 15 October 2022 up to the date of this stockholders' meeting (07 October 2023) shall be presented for confirmation, approval, and ratification.

#### Agenda Item No. 7. Election of Directors for 2023 to 2024

The candidates named in this Information Statement have been nominated for election to the Corporation's Board of Directors. Their proven expertise and qualifications based on current regulatory standards and the Corporation's own norms, will help sustain the Corporation's solid performance that will result to its stockholders' benefit. The profiles of the Directors are further detailed in the Corporation's Information Statement. If elected, they shall serve as such for one (1) year from 07 October 2023 or until their successors shall have been duly elected and qualified.

## Agenda Item No. 8. Appointment of External Auditors

The Audit Committee has pre-screened and recommended, and the Board has endorsed for consideration of the stockholders, the reappointment of Reyes Tacandong & Co. as the Corporation's External Auditor for 2023. The Stockholders will also be requested to delegate to the Board the authority to approve the appropriate audit fee for 2023.

## **PROXY FORM**

i kozi i ozi	
The undersigned stockholder of The Spa and Lodge at "Corporation") hereby appoints and proxy, with power of substitution, to represent and his/her/its name as proxy of the undersigned stockhold Stockholders of the Corporation on 07 October 2023 and thereof for the purpose of acting on the following matters:  1. Election of Directors.	, as attorney d vote all shares registered in der, at the Annual Meeting of
1.1.2.Halls 1.3y 1.1.3.Jerry C. Tiu 1.1.4.Mary Eleanor A. Mendoza 1.1.5.Theresa Tan Chan (Independent Director)	
1.2. Withhold authority for all nominees listed a1.3 Withhold authority to vote for the nominee	bove s listed below:
2. Approval of minutes of previous Annual Stockhold	ders' Meeting.
YesNoAbstain  3. Approval of the President's Report with the 2022 AYesNoAbstain	Audited Financial Statements.
4. Ratification of all acts and resolutions of the Board Management from date of last Stockholders' MeetiYesNoAbstain	
5. Reappointment of Reyes Tacandong & Co. as exteYesNoAbstain	rnal auditor.
6. At their discretion, the proxies named above are such other matters as may be properly come beforYesNoAbstain	
	Printed Name of Stockholder
	Signature of Stockholder / Authorized Signatory
	 Date

This Proxy need not be notarized, and when properly executed, will be voted in the manner as directed herein by the stockholder(s). If no direction is made, this Proxy will be voted "for" the election of all nominees and for the approval of the matters stated above and for such other matters as may properly come before the meeting in the manner described in the Information Statement and/or as recommended by Management or the Board of Directors. A stockholder giving a proxy has the power to revoke it at any time before the right granted is exercised.

A proxy is also considered revoked if the stockholder attends the meeting in person and expressed his intention to vote in person. This proxy form should be received by the Corporate Secretary on or before 05 October 2023 (Thursday).

## SECRETARY'S CERTIFICATE

l,	, Filipino, of legal age and with office address at, do hereby certify that:
1.	I am the duly elected and qualified Corporate Secretary of (the "Corporation"), a corporation duly organized and existing under and by virtue of the laws of the Republic of the Philippines, with office address at;
2.	Based on the records, during the lawfully convened meeting of the Board of Directors of the Corporation held on, the following resolution was passed and approved:
	"RESOLVED, that the Chairman of the Stockholders' Meeting of The Spa and Lodge at Tagaytay Highlands, Inc. ("Club") be authorized and appointed, as he is hereby authorized and appointed, as the Corporation's Proxy (the "Proxy") to attend all meetings of the stockholders of the Club whether the meeting is regular or special, or at any meeting postponed or adjourned therefrom, with full authority to vote the shares of stock of the Corporation held in the Club and to act upon all matters and resolution that may come before or presented during meetings, or any adjournments thereof, in the name, place and stead of the Corporation.  "RESOLVED, FINALLY, that the Club be furnished with a certified
	copy of this resolution and the Club may rely on the continuing validity of this resolution until receipt of written notice of its revocation."
3.	The foregoing resolution has not been modified, amended or revoked in accordance with the records of the Corporation presently in my custody.
ITIW NI	NESS WHEREOF, I have signed this instrument in on
	Printed Name and Signature of the Corporate Secretary
	RIBED AND SWORN TO BEFORE ME on in  exhibited to me his Competent Evidence of Identity by way of issued on at
Page 1 Book N	No; No; No; of 2023.

THIS SECRETARY'S CERTIFICATE SHOULD BE ATTACHED TO PROXY FORMS SUBMITTED BY CORPORATE STOCKHOLDERS.

# THE SPA AND LODGE AT TAGAYTAY HIGHLANDS, INC. 2023 ANNUAL STOCKHOLDERS' MEETING

## Guidelines for Voting in Absentia

The Board of Directors of The Spa and Lodge at Tagaytay Highlands, Inc. (the "Club") has set the date of the Club's 2023 Annual Stockholders' Meeting (ASM) on October 07, 2023 at 11:30 A.M. The end of business day on **September 08, 2023** ("Record Date") has also been set as the record date for the determination of stockholders entitled to notice of, to attend, and to vote at such meeting and any adjournment thereof.

In light of the pandemic, the Board of Directors of the Club has also approved and authorized stockholders to exercise their right to vote in absentia or by proxy.

#### **REGISTRATION**

The conduct of the meeting will be face to face, and stockholders may attend the meeting in person and/or cast their votes in absentia by registering until September 30, 2023, Saturday, 5:30 P.M.

To register, the stockholders must send an e-mail to <a href="mailto:membership.th@tagaytayhighlands.com">membership.th@tagaytayhighlands.com</a> and submit the following requirements and documents, subject to verification and validation:

- 1. Individual Stockholders
  - 1.1. Clear digital copy of the front and back portion of a valid government-issued identification card/s (ID/s), which include the passport, driver's license, SSS ID, senior citizen ID, among others, in order to validate the registration of the shareholder.
  - 1.2. Stock certificate number
  - 1.3. Active e-mail address/es
  - 1.4. Active contact number/s, with area and country codes
- 2. Multiple Stockholders or with joint accounts
  - 2.1. Clear digital copy of the front and back portion of a valid government-issued identification card/s (ID/s), which include the passport, driver's license, SSS ID, senior citizen ID, among others in order to validate the registration of the shareholders
  - 2.2. Stock certificate number/s
  - 2.3. Active e-mail addresses of the stockholders
  - 2.4. Active contact numbers, with area and country codes
  - 2.5. Digital copy of an authorization letter executed by all named holders, authorizing a holder to vote for and on behalf of the account
- 3. Corporate Stockholders
  - 3.1. Digital copy of the Secretary's Certificate (or equivalent for non-resident) attesting to the authority of the representative to participate and vote for and on behalf of the corporation
  - 3.2. Clear digital copy of the front and back portion of a valid government-issued identification card/s (ID/s), which include the passport, driver's

- license, SSS ID, senior citizen ID, among others, to validate the registration of the authorized representative
- 3.3. Active e-mail address/es of the authorized representative
- 3.4. Active contact number of an authorized representative, with area and country codes

By providing the Club with the foregoing documents for the purpose of validating credentials and registration to participate and vote at the Club's annual stockholders' meeting, the registering stockholder is deemed to have consented to the Club's processing of his personal data in accordance with the Data Privacy Act.

For ease of validation, the registering stockholder shall note the following:

- a. The ID submitted must clearly show his/her photo, full name, signature, residential address, and other personal details.
- b. Any duplicate submission and/or inconsistent information/documents may result to a failed registration.

#### **ONLINE VOTING**

- 1. After registration and upon verification of registration credentials, a link to the voting portal, with instructions, will be sent by the Club to the qualified stockholder's registered email address.
- 2. Log-in to the voting portal by clicking the link.
- 3. Upon accessing the portal, the stockholder can vote on each agenda item. A brief description of each item for stockholders' approval is appended to the Notice of Meeting.
  - 2.1 A stockholder has the option to vote "Yes", "No", or "Abstain" on each agenda item for approval.
  - 2.2 For the election of directors, the stockholder has the option to vote for all nominees, withhold vote for any of the nominees, or vote for certain nominees only.

Note: A stockholder may vote such number of his shares for as many persons as there are directors to be elected or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected (5 directors) multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many candidates as he shall see fit, provided, that the total number of votes cast shall not exceed the number of shares owned by the stockholder.

4. Once the stockholder has finalized his vote, he can proceed to submit his vote by clicking the "Submit" button. After the electronic ballot has been submitted, the registered stockholder may no longer make any changes.

Please be advised that the voting platform will be made available from 21 September 2023 (Thursday) until 9:00 in the morning of 07 October 2022 (Saturday).

## **OPEN FORUM**

During the meeting, after all items in the agenda have been discussed, the Club will have the Question and Answer Portion where representatives of the Club shall answer questions and comments received from stockholders, as time will allow.

For any concerns, please email us at membership.th@tagaytayhighlands.com

For complete information on the annual meeting, please visit www.tagaytayhighlands.com.

# SECURITIES AND EXCHANGE COMMISSION SEC FORM 20-IS

# INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

	Of the Secontiles h	LGULATION CODE
1.	Check the appropriate box:	
	[ ] Preliminary Information Statemer [X] Definitive Information Statemer	
2.	Name of Registrant as specified in its char	ter: The Spa & Lodge at Tagaytay Highlands, Inc. ("TSLTHI" or the "Club")
3.	<b>Tagaytay Highlands Complex, Brgy. Cala</b> Province, country or other jurisdiction of in	
4.	SEC Identification Number: A1999-1832	23
5.	BIR Tax identification Code: 210-642-098-0	00
6.	Address of principal office: Tagaytay High	nlands Complex, Brgy. Calabuso, Tagaytay City Postal Code: 4120
7.	Registrant's telephone number, including	area code: (046) 4830837
8.	Date, time and place of the meeting of se	ecurity holders:
	Date: <b>07 October 2023</b> Time: <b>11:30 a.m.</b> Place: <b>The Country Club Veranda Tagaytay Highlands Comp</b>	lex, Brgy. Calabuso, Tagaytay City
9.	Approximate date on which the Information holders: 15 September 2023	tion Statement is to be sent or given to security
10.	In case of Proxy Solicitations: Name of Person Filing the Statement/Solic Address and Telephone No.: Not Applical	
11.	- · · · · · · · · · · · · · · · · · · ·	8 and 12 of the Code or Section 4 and 8 of the bership certificates and amount of debt is
	Title of Each Class	Proprietary Membership certificates
	No. of membership certificates outstanding as of 08 Sept 2023	434
12.	Are any or all registrant's securities liste	ed on a Stock Exchange?
	Yes [ ] No [	<b>x</b> ]

WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE NOT REQUESTED TO SEND US A PROXY.

#### **GENERAL INFORMATION**

## ITEM 1. DATE, TIME AND PLACE OF MEETING OF SECURITY HOLDERS

DATE: **07 October 2022** 

TIME: **11:30 a.m.** 

PLACE: The Country Club Veranda

Mailing address: Tagaytay Highlands Complex, Brgy. Calabuso, Tagaytay City

Approximate date on which the Information Statement is to be sent or given to

security holders: 15 September 2023

#### ITEM 2. DISSENTER'S RIGHT OF APPRAISAL

The matters to be voted upon in the Annual Members' Meeting on **07 October 2023** are not among the instances enumerated in Title X, Section 81 of the Revised Corporation Code whereby the right of appraisal, defined to be the right of any stockholder to dissent and demand payment of the fair value of his shares, under certain circumstances, may be exercised. The instances where the right of appraisal may be exercised are as follows:

- 1. In case any amendment to the Articles of Incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those outstanding shares of any class, or of extending or shortening the term of corporate existence;
- 2. In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets as provided in the Revised Corporation Code;
- 3. In case TSLTHI decides to invest its funds in another corporation or for any purpose other than its primary purpose; and
- 4. In case of merger or consolidation.

#### ITEM 3. INTEREST OF CERTAIN PERSONS IN OR OPPOSITION TO MATTERS TO BE ACTED UPON

- a. No person who has been a director or officer or a nominee for election as director of TSLTHI or associate of such persons, has a substantial interest, direct or indirect, in the matter to be acted upon.
- b. No director of TSLTHI has informed the Club in writing that he intends to oppose the action to be taken by TSLTHI.

#### CONTROL AND COMPENSATION INFORMATION

## ITEM 4. VOTING SECURITIES AND PRINCIPAL HOLDERS THEREOF

a. TSLTHI has **434** outstanding membership certificates as of 08 September 2023. Each membership certificate shall be entitled to one (1) vote with respect to the matter to

be voted upon.

- b. The record date for determining members entitled to notice of and to vote in during the annual member's meeting is set on **08 September 2023**.
- c. Security Ownership of Certain Record and Beneficial Owners

## Security Ownership of Certain Record and Beneficial Owners

The following table shows the record and beneficial owners owning more than 5% of the outstanding capital stock of TSLTHI as of 08 September 2023.

TITLE OF CLASS	NAME AND ADDRESS OF RECORD/BENEFICIAL OWNER	AMOUNT AND NATURE OF RECORD/BENEFICIAL OWNERSHIP	CITIZENSHIP	PERCENT OF CLASS
Proprietary membership certificate	Belle Corporation * 5th Floor Tower A, Two E-com Center, Palm Coast Avenue, Mall of Asia Complex CBP-1A, Pasay City 1300	203 membership certificates	Filipino	46.77%

<sup>\*</sup>Belle Corporation is a publicly-listed corporation. The following are the incumbent members of the Board of Directors of Belle Corporation are: Mr. Willy N. Ocier, Ms. Elizabeth Anne C. Uychaco, Mr. Jackson T. Ongsip, Mr. Jacinto C. Ng Jr., Mr. Armin Antonio B. Raquel Santos, Ms. Virginia A. Yap, Mr. Joseph T. Chua, Ms. Maria Gracia M. Pulido Tan, and Mr. Amando M. Tetangco Jr.. All the members of the Board of Directors of Belle Corporation are Filipino citizens. Mr. Willy N. Ocierand/or Mr. Jackson T. Ongsip have been designated by Belle Corporation to vote on its behalf.

The top 20 stockholders of Belle Corporation as of 31 August 2023 are as follows:

	Stockholders	Type / Class	Outstanding & Issued Shares
1	Belleshares Holdings, Inc.	Common	2,604,740,622
2	PCD Nominee Corporation (Filipino)	Common	2,546,303,759
3	PCD Nominee Corporation (Non-Filipino)	Common	1,947,427,508
4.	Sysmart Corporation	Common	1,629,355,469
5	Sybase Equity Investments Corporation	Common	531,320,577
6	Social Security System	Common	442,402,786
7	Jacinto C. Jr. Ng	Common	135,860,666
8	Eastern Securities Dev. Corp.	Common	111,730,866
9	Premium Leisure Corporation (Sinophil Corp)	Common	99,987,719
10	Jacinto C. Sr. Ng	Common	88,835,833
11	Parallax Resources Inc.	Common	86,308,131
12	SLW Development Corporation	Common	66,082,333
13	F. Yap Securities, Inc.	Common	57,803,732
14	Eastern Sec. Devt. Corp.	Common	50,000,000
15	Willy N. Ocier	Common	47,026,709
16	Jacinto Jr. Ng and/or Anita C. Ng	Common	18,293,333
17	Lim Siew Kim	Common	6,200,000
18	James Go	Common	4,816,999
19	William T. Gabaldon	Common	4,000,000
20	Pacita K. Yap / Phillip K. Yap	Common	3,500,000

## SECURITY OWNERSHIP OF MANAGEMENT

The following is a tabular presentation of the membership certificates beneficially owned by all directors and executive officers of TSLTHI as of 08 September 2023:

TITLE OF CLASS	Name of Beneficial Owner	CITIZENSHIP	AMOUNT AND NATURE OF OWNERSHIP	PERCENT OF CLASS
Proprietary Share	Johnip G. Cua	Filipino	1 membership certificate Beneficial	0.23%
Proprietary Share	Hans T. Sy	Filipino	1 membership certificate Beneficial	0.23%
Proprietary Share	Jerry C. Tiu	Filipino	1 membership certificate Beneficial	0.23%
Proprietary Share	Mary Eleanor A. Mendoza	Filipino	1 membership certificate Beneficial	0.23%
Proprietary Share	Ruben C. Tan	Filipino	1 membership certificate Beneficial	0.23%
Proprietary Share	Manuel A. Gana	Filipino	1 membership certificate Beneficial	0.23%
Aggregate Se	curity Ownership of Directors and Of	ficers	6 membership certificates	1.38%

## **VOTING TRUST HOLDERS OF 5% OR MORE**

There is no party that holds any voting trust or any similar agreement for 5% or more of TSLTHI voting securities.

## **CHANGES IN CONTROL**

TSLTI is not aware of any arrangement that may result in a change in control of the Club.

#### ITEM 5. DIRECTORS AND EXECUTIVE OFFICERS

### a. Directors, Executive Officers, Promoters and Control Persons

The following are the incumbent Directors of TSLTHI who are nominated for re-election as members of the Board of Directors for 2023-2024:

NAME	NATIO- NALITY	Position	AGE	TERM OF OFFICE
Johnip G. Cua	Filipino	Chairman	66	2021 to present
Hans T. Sy	Filipino	Director	67	2001 to present
Jerry C. Tiu	Filipino	Director	66	2001 to present
Mary Eleanor A. Mendoza	Filipino	Director	59	2001 to present

The following are the incumbent officers of TSL:

NAME	NATIO- NALITY	Position	AGE	TERM OF OFFICE
Jerry C. Tiu	Filipino	President	66	2001 to present
Anna Francesca C. Respicio	Filipino	Corporate Secretary	37	2021 to present
Manuel A. Gana	Filipino	Vice President / Treasurer	66	2000 to present
Maria Clara T. Kramer	Filipino	General Manager	62	2010 to present

Upon recommendation of the Club's Corporate Governance Committee composed of Johnip G. Cua (Chairman), Ruben C. Tan, and Hans T. Sy, as required by the Club's Manual of Corporate Governance, the following persons are nominated for election to the positions stated for the year 2023-2024, to hold office as such for one year or until their successors shall have been duly elected and qualified.

The nominees for independent directors, Mr. Johnip G. Cua and Ms. Maria Theresa Tan Chan, were nominated by Mr. Willy N. Ocier and Mr. Jerry C. Tiu, respectively. Except as fellow stockholders of the Corporation, the nominees for independent director are not related to the persons nominating them.

Presented below are brief write-ups on the nominees' business experience for at least the past five (5) years:

## Johnip G. Cua - Chairman

Mr. Johnip G. Cua, 66, Filipino, is currently the chairman of TSLTHI. He is also an Independent Director of THIGCI. He is the Chairman and President of Taibrews Corporation since 2011. He is also the Chairman of the Board of Trustees of the P&Gers Fund, Inc. since 2009 and Xavier School, Inc. since 2012. He is a Director of Interbake Marketing, Inc. since 1991, Teambake Marketing, Inc. since 1994, Lartizan Corporation since 2007 and Zenori Corporation since 2018. He is an Independent Director of MacroAsia Corporation since 2006, MacroAsia Catering Services, Inc. since 2007, MacroAsia Airport Services Corporation since 2007, PhilPlans First, Inc. since 2009, Allied Botanical Corporation since 2012, MacroAsia Properties Development Corporation since 2013, PAL Holdings, Inc. since 2014, Philippine Airlines, Inc. since 2014, First Aviation Academy since 2017, LT Group, Inc. since 2018, Tanduay Distillers, Inc. since 2018 and Asia Brewery, Inc. since 2018. He is also a Trustee of Xavier School Educational & Trust

Fund since 1996 and a Trustee and Treasurer of MGCC Foundation, Inc. since 2015. He is also a former President and Director of Procter & Gamble Philippines, Inc.

Mr. Cua obtained his Bachelor of Science degree in Chemical Engineering from the University of the Philippines (Diliman) in 1978.

## Hans T. Sy - Director

Mr. Sy, Filipino, 67, Filipino, is a director of TSLTHI. He is also a Director of TMGCI and TCCATHI and the Chairman of THIGCI. Currently, he is the Chairman of the Executive Committee of SM Prime Holdings, Inc. and has been a Director since 1994. He previously held the position of President until September 2016. He has held key positions in businesses related to banking, real estate development, mall operations, as well as leisure and entertainment. In the SM Group, his other current positions include Adviser to the Board of SM Investments Corporation, Chairman of China Banking Corporation, and Chairman of National University.

Mr. Sy holds a Bachelor of Science degree in Mechanical Engineering from De La Salle University.

### Jerry C. Tiu - President & Director

Mr. Tiu, 66, Filipino, is the President and Director of TSLTHI since 2001. He is also an Independent Director of Premium Leisure Corp., and APC Group, Inc. He is the President and Director as well of TCCATHI, THIGCI, TMGCI, and Tagaytay Highlands Community Condominium Association, Inc., Tagaytay Midlands Community Homeowners' Association, Inc. and Greenlands Community Homeowners's Association Inc. Moreover, he is the Vice President and a Board of Trustee of The Highlands Prime Community Condominium Owner's Association, Inc. The HPI's Horizon Community Condominium Owner's Association, Inc. and The Hillside at Tagaytay Highlands Community Homeowner's Association, Inc from 2014 to present. He holds a Bachelor of Science degree in Commerce (Major in Marketing) from the University of British Columbia.

## Mary Eleanor A. Mendoza - Director

Ms. Mendoza, 59, Filipino, is a Senior Vice President for SM Prime Holdings, Inc. acting as the Business Unit Head of the Tagaytay Highlands Real Estate group. Prior to this, Ms. Mendoza served as Vice President of Business Development of Leisure and Resorts at Eton Properties, Philippines, Inc. She was also Vice President at Filinvest Land, Inc. Ms. Mendoza holds a Bachelor of Science degree in Business Administration and Management from the University of the Philippines, and a Masters' degree in Business Management from the Asian Institute of Management.

In adherence to good governance practices by promoting board diversity, Ms. Theresa Tan Chan, was nominated as Independent Director vice Mr. Ruben C. Tan.

Theresa Tan Chan, 55, Filipino, is presently the Vice President, Treasurer and Corporate Secretary of Grand Lexther Marketing, Inc., and a director of Steelbuilt Construction, Inc. She completed her BS Accountancy degree in 1989 at the University of Pangasinan.

Officers

## Manuel A. Gana - Vice-President and Treasurer

Mr. Gana, Filipino is the Vice President and Treasurer of the Club. He is a Director, and the Vice President and Treasurer of the Tagaytay Highlands International Golf Club, Inc. He is currently a Board Adviser of Belle Corporation, and served as its President and Chief Executive Officer from March 2017 to April 2022. Previously, he served as Belle Corporation's Executive Vice President and Chief Financial Officer from 2000 to 2017, and as Vice President of Finance and Chief Financial Officer from 1997 to 1999 for MagiNet Corporation, which was then a subsidiary of Sinophil Corporation (now called Premium Leisure Corp.), a subsidiary of Belle. Prior to his career at the Belle Group, he was a Director of Investment Banking at Nesbitt Burns Securities Inc. in New York, USA. He also previously worked for Bank of Montreal and Merrill Lynch Capital Markets (both in New York, USA), and for Procter & Gamble Philippine Manufacturing Corporation.

Mr. Gana holds a Master of Business Administration degree from the Wharton School of the University of Pennsylvania, and degrees in Accounting and Economics from De La Salle University. He is a Certified Public Accountant.

## Anna Francesca C. Respicio - Corporate Secretary

Atty. Respicio is the Corporate Secretary of the Club. She is also the Corporate Secretary for Tagaytay Highlands International Golf Club, Inc., Tagaytay Midlands Golf Club, Inc., and The Country Club at Tagaytay Highlands, Inc. She is likewise the Corporate Secretary of the following reporting and/or listed companies: I-Remit, Inc. (2013 to date), Jolliville Holdings Corporation (2014 to date), Discovery World Corporation (2017 to date), and Sterling Bank Asia, Inc. (A Savings Bank) (2018 to date.

Atty. Respicio obtained her bachelor at arts degree (majored in philosophy) in 2007 and her Juris Doctor Degree in 2011 from the Ateneo de Manila University. She likewise passed the real estate brokers licensure examination in 2015. She was admitted to the Philippine Bar in April 2012 and is currently a Partner at Tan Venturanza Valdez.

## Maria Clara T. Kramer - General Manager

Ms. Kramer, Filipino is the General Manager of TSLTHI. She is also the concurrent General Manager of TMGCI, THIGCI, TCCATHI, THCCAI, TMCHAI, GCHAI, THPCCOAI, THHCOAI and THTHCHAI. She serves as the Business Unit Head and Senior Vice-President of Tagaytay Highlands Estate (Belle Corporation). She was a consistent Dean's Lister in Assumption College (San Lorenzo Village, Makati City) where she earned her Bachelor's degree. She started her career in hotel industry back in December of 1983 when she joined the sales department of Manila Hotel as Sales Executive. In July 1990, she was hired by L'Fisher Hitel as Front Office Manager and later as PR & Promotions Manager until she got promoted in June 2001 and was tasked to manage the Sales and Marketing Department. As member of the management team, she actively took part in the formulation of major policies and procedures of the Hotel. Ms. Kramer is also involved in various civic and social activities as member and resource speaker focusing on family, marriage and parenting.

#### b. Material Pending Legal Proceedings

As of 31 August 2023, there is no material pending legal proceeding which TSLTHI is a party to.

#### c. Significant Employees

TSLTHI has no significant employee as of 31 August 2023.

## d. Family Relationships

None of the directors or officers of TSLTHI are related to each other up to the fourth civil degree of consanguinity or affinity.

## e. Involvement in Certain Legal Proceedings

TSLTHI is not aware of any of the following events wherein any of its directors, nominees for election as director, executive officers, underwriter or control person were involved during the past five (5) years:

- (a) Any bankruptcy petition filed by or against any business of which any of TSLTHI's directors or officers was a general partner or executive officer either at the time of the bankruptcy or within two (2) years prior to that time;
- (b) Any conviction by final judgment, in a criminal proceeding, domestic or foreign.
- (c) Any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting the involvement of any of the above persons in any type of business, securities, commodities or banking activities; and,
- (d) Any finding by a domestic or foreign court of competent jurisdiction (in civil action), the SEC or comparable foreign body, or a domestic or foreign exchange or electronic marketplace or self regulatory organization, that any of the above persons has violated a securities or commodities law, and the judgment has not been reversed, suspended, or vacated.

#### f. Certain Relationships and Related Transactions

TSLTHI has not been involved in any transaction during the last two (2) years in which any of its directors, executive officers, nominees or security holders has direct or indirect material interest.

#### g. Disagreement with Director

None of the directors have resigned or declined to stand for re-election to the Board of Directors since the date of the last annual meeting of security holders because of a disagreement with TSLTHI on any matter relating to TSLTHI's operations, policies or practices.

#### ITEM 6. COMPENSATION OF DIRECTORS AND EXECUTIVE OFFICERS

Except for the President who is receiving only professional service fees, the Directors and Executive Officers do not receive any compensation nor per diem from TSLTHI.

#### SUMMARY COMPENSATION TABLE

Annual Compensation										
(a)	(b)	(c)	(d)	(e)						
Name and Principal Position	Year	Professional Fees	Bonus	Others						
	2020	180,556								
lorn (C. Tiu	2021	180,556								
Jerry C. Tiu	2022	180,556								
	2023 (est)	180,556								

TSLTHI has no other arrangements, including options, performance shares, bonuses or consulting contracts, pursuant to which any director or executive officer of the Club was compensated, or is to be compensated, directly or indirectly, during the Clubs's last completed fiscal year, and the ensuing year.

#### ITEM 7. INDEPENDENT PUBLIC ACCOUNTANTS

Reyes Tacandong & Co. ("RT&Co") will be recommended fo reappointment as external auditor for 2023. Representatives of RT&Co are expected to be present at the 2023 Annual Stockholders' Meeting to respond to appropriate questions and will be given the opportunity to make a statement if they so desire.

Over the past five (5) years, there was no event where the previous external auditor or RT&Co. and the Company had any disagreement with regard to any matter relating to accounting principles or practices, disclosure of financial statements or auditing scope of procedure.

In compliance with SRC Rule 68, Part I 3(B)(ix) (Rotation of External Auditors) which requires the independent auditor or in the case of an auditing firm, the key audit partners, to comply with the provisions on long association of personnel (including partner rotation) with an audit client as prescribed in the Code of Ethics for Professional Accountants in the Philippines as adopted by the BOA and PRC, Ms. Belinda B. Fernando of RT & Co. has been designated by RT & Co. (the external audit firm) to be the signing partner for the examination of the financial statements of the Company. Ms. Fernando was first designated signing partner for the audit of the Club in 2021.

TSLTHI paid RT&Co. ₱197,120 and ₱188,956 for external audit services for 2022 and 2021, respectively. For each of the last two (2) fiscal years, RT&Co. did not render services for tax accounting, planning, compliance, advice, or any other professional services for which it billed the Company the corresponding professional fees.

The Audit Committee composed of Mr. Ruben C. Tan, as Chairman, Mr. Johnip G. Cua, and Mr. Hans T. Sy as Members, recommended to the Board of Directors the reappointment of the external auditors. In the meeting of the stockholders, Management will also request that the determination of the audit fees of the external auditor for 2023 be delegated to the Board of Directors/Audit Committee.

#### OTHER MATTERS

#### ITEM 15. ACTION WITH RESPECT TO REPORTS

TSLTHI will seek the approval by the members of the Minutes of the previous Members' Meeting during which the following were taken up:

- 1. Call to Order
- 2. Proof of Notice of Meeting
- 3. Certification of Quorum
- 4. Approval of the Minutes of the Previous Meeting of Members
- 5. Approval of 2022 Operations and Results
- 6. Ratification of all Acts of the Board of Directors and Officers
- 7. Election of Directors
- 8. Appointment of External Auditors
- 9. Other Matters
- 10. Adjournment

The items covered with respect to the ratification of the acts of the Board of Directors and officers for the past year up to the date of the meeting are those items entered into in the ordinary course of business, with those of significance having been covered by appropriate disclosures such as:

- 1. Appointment of officers;
- 2. Approval of 2022 Audited Financial Statements;
- 3. Budget of capital expenditures/renovation and other projects;
- 4. ASM Schedule; and
- 5. Delinquency Sale.

Management reports will be submitted for approval by the members at the meeting. Approval of the reports will constitute approval and ratification of the acts of management for the past year.

#### **ITEM 19. VOTING PROCEDURES**

Each member shall be entitled to one vote, in person or thru proxy for each share with voting right. All elections and all questions, except as otherwise provided by law, shall be decided by the plurality vote of the members present in person or by proxy, a quorum (majority of the issued and outstanding capital stock having powers) being present.

In the election of directors, the five (5) nominees with the greatest number of votes will be elected directors. If the number of nominees for election as directors does not exceed the number of directors to be elected, the Secretary of the Meeting shall be instructed to cast all votes represented at the Meeting equally in favor of all such nominees. However, if the number of nominees for election as directors exceeds the number of directors to be elected, voting shall be done by ballot, and counting of votes shall be done by two (2) election inspectors appointed by the Chairman of the Meeting.

For motion on other corporate matters that will be submitted for approval and for such other matters as may properly come before the Meeting, a vote of the majority of the shares present or represented by proxy at the meeting is necessary for their approval. For the purpose of this year's annual meeting, the members may vote by attending the meeting in person or through proxies or by remote communication (in absentia). The members who opt not to attend in

person are encouraged to participate in the meeting by either of the following:

- i. by submitting duly accomplished proxies to the Office of the Corporate Secretary at 2704 East Tower, Tektite Towers, Ortigas Center, Pasig City, or via electronic copy by sending an e-mail <a href="mailto:membership.th@tagaytayhighlands.com">membership.th@tagaytayhighlands.com</a> on or before **05 October 2023, Thursday, at 11:30 A.M.** 
  - For corporate members, the proxies should be accompanied by a Secretary's Certification on the appointment of the corporation's authorized signatory.
- ii. by registering their votes on the matters to be taken up during the meeting through the e-voting platform set up for the purpose. The e-voting portal will be open until **9:00 A.M. of 07 October 2023, Saturday**. The votes for or against the matter submitted shall be tallied by the Secretary.

Items 8. 9, 10, 11, 12, 13, 14, 16, 17, and 18 are not responded to in this report, the Club having no intention to take any action with respect to the information required therein.

## **SIGNATURES**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct.

This report is signed in the City of Pasig on 04 September 2023.

THE SPA AND LODGE AT TAGAYTAY HIGHLANDS, INC.

Issuer

**JERRY C. TIU** President

## THE SPA AND LODGE AT TAGAYTAY HIGHLANDS, INC. BUSINESS AND GENERAL INFORMATION

#### THE BUSINESS

The Spa & Lodge at Tagaytay Highlands, Inc. (TSLTHI) was incorporated in 2001 as an exclusive lodge membership operating on a non-profit basis. Membership at TSLTHI is proprietary. This means that TSL members have full equity share in the ownership of the assets of TSLTHI, which include the land, the 25 one-bedroom suites, and the fixtures and equipment. Membership in TSLTHI cannot be assigned nor leased out. However, it may be transferred after the standard holding period requirement of two years from the date that TSLTHI is declared fully operational.

Constructed using authentic North American cedar logs, TSLTHI are designed to provide the feel and comfort of a traditional log cabin. Since it is located on one of the highest points of Tagaytay Highlands, it has a breathtaking view of Mount Makiling, Laguna Lake, Taal Volcano, and the Highlands Golf Course.

TSLTHI is situated in Tagaytay City which is about 60 kilometers south of Metro Manila.

TSLTHI Members are enjoying the following upgraded benefits:

- 24 room nights per year of free accommodation, 12 of which are weekend or holiday nights and 12 weekday nights;
- Convertibility of unused weekday nights to weekend nights (subject to room availability) with only a minimal conversion fee;
- Privilege to use more room nights after the free 24 nights, subject to the corresponding room charge;
- "Junior Membership" eligibility;
- Accommodation of guest at the Lodge; and
- Special discounts on certain spa services and facilities.

The privileges and benefits of TSLTHI Membership are subject to the procedures, rules and regulations set forth by Management for this purpose.

TSLTHI revenue contributions are generated from room sales (35.06%), service fee/Spa commission (27.95%), sundry revenue (6.72%), and other income (30.27%).

## BANKRUPTCY, RECEIVERSHIP OR SIMILAR PROCEEDINGS

TSLTHI has not been involved in any bankruptcy, receivership, or similar proceedings for the past (3) years.

## MATERIAL RECLASSIFICATION, MERGER, CONSOLIDATION OR PURCHASE OR SALE OF A SIGNIFICANT AMOUNT OF ASSETS (NOT ORDINARY)

TSLTHI has not engaged in any material reclassification, merger, consolidation or purchase or sale of significant amount of assets (not ordinary) for the past (3) years.

#### **COMPETITION**

There is no formal or organized secondary market for the purchase and sale of TSLTHI membership certificates (MC) in the Philippines. As such, holders of shares of TSLTHI who wish to sell or dispose of their MC may not readily find a counter party for the transaction at the desired asking price. However, there is currently a few growing number of lodge membership clubs being established in various parts of the country. This may affect appreciation in the value of investment in TSLTHI.

Investments in leisure-oriented developments such as TSLTHI facilities are influenced by economic and political conditions in the country. Any adverse economic and political developments in the country may affect the demand for such leisure facilities, and this may result in anticipated appreciation in the prices of TSLTHI membership certificates.

Although there are other companies engaged in the same line of business, TSLTHI competes in terms of services and facilities. TSLTHI is highly competitive because of its timesharing lodge accommodation and the panoramic view of Taal Lake, Mt. Makiling, and Laguna de Bay. In 2013, TSLTHI gave a concession to Asmara, Incorporated to operate the spa. Asmara offers several body treatment massages such as Aromatherapy, Swedish, Shiatsu or Combination massage, complimented with essential oils such as Lavender, Ylang-ylang, and Almond Oil.

## **SOURCES AND AVAILABILITY OF RAW MATERIALS**

TSLTHI principal suppliers include Colombo Merchant Philippines, Jumpinwash Laundry Services and Eastworld Sales Philippines Incorporated. There are no existing major supply contracts entered into by the Company.

#### TRANSACTIONS WITH AND/ OR DEPENDENCE ON RELATED PARTIES

In the ordinary course of business, TSLTHI has transactions with affiliates mainly consisting of non-interest bearing advances for the acquisition/ transfer of property and equipment, supplies and reimbursement of certain expenses.

#### **COMPLIANCE WITH ENVIRONMENTAL LAWS**

TSLTHI has complied with pertinent environmental laws and regulations and wherein the Clubs has received the Environmental Certificate Clearance issued by the Department of Energy and Natural Resources.

#### **GOVERNMENT REGULATIONS**

TSLTHI has complied with licensing and regulatory requirements necessary for its development and operations.

#### **EMPLOYEES**

The TSL is run by a team of regular and casual employees as follows:

Regular Employees (based on head count as of 31 August 2023)

 Officer
 3

 Supervisor
 1

 Rank & File
 5

 Total
 9

All regular rank and file employees are not subject to the Collective Bargaining Agreement.

#### **MAJOR BUSINESS RISKS**

TSL has been sustaining its operational requirements through the collection of monthly dues from

each member and the operation of Lodge rooms. It has no foreign currency exposures or obligations that will have a material impact on its short-term or long-term liquidity due to the depreciation of the peso. Despite the current economic condition, however, TSL membership has not been adversely affected. There are no foreseeable any negative effect on members' patronage in view of the present economic condition. During the early part of the COVID-19 pandemic, the Club was experiencing reduced consumer demand owing to lost income and/or restrictions on consumers' ability to move freely and limitation of the Club's activities such as wedding and corporate events. When the government announced a more relaxed community quarantine, the Club's revenues are picking up and are expected to return to its normal earning stream within the next one to two years.

#### **DIRECTORS AND EXECUTIVE OFFICERS**

Please refer to discussion on Directors and Executive Officers.

## MARKET PRICE OF AND DIVIDENDS ON REGISTRANT'S COMMON EQUITY AND OTHER RELATED MEMBER MATTERS

#### **Market Information**

TSLTHI has 434 membership certificates as of 08 September of which 203 or 46.77% is owned by Belle Corporation. The remaining membership certificates are owned by other members. There are 232 holders of the Club's membership certificates.

#### Top 20 members are as follows:

Name of member	No. of membership certificates	%
Belle Corporation	203	46.77
Fortune International Trading Corp.	2	0.46
Hortaleza, Rosalinda A.	2	0.46
Lahoz, Bernardo	2	0.46
Lim, Jose Antonio Ong	2	0.46
Ocampo, Antonio V.	2	0.46
Tangco, Ponciano L.	2	0.46
RDJ Development Corp.	2	0.46
Others	217	50.00
Total	434	100.00%

#### **Market Value of Securities**

Below are the high and low bid prices for the past three (3) years based on GG & A Club Shares records:

Period	High	Low
Quarter ended September 2020	600,000	600,000
Quarter ended December 2020	700,000	650,000
Quarter ended March 2021	600,000	600,000
Quarter ended June 2021	650,000	550,000
Quarter ended September 2021	700,000	550,000
Quarter ended December 2021	700,000	650,000
Quarter ended March 2022	850,000	750,000
Quarter ended June 2022	900,000	500,000
Quarter ended September 2022	500,000	500,000
Quarter ended December 2022	500,000	400,000
Quarter ended March 2023	400,000	400,000
Quarter ended June 2023	400,000	400,000

TSLTHI's securities are not traded in any of the stock exchanges.

#### **Dividends**

TSLTHI does not declare dividends to its members. In accordance with the TSLTHI's Articles of Incorporation and By-Laws, no profit shall inure to the exclusive benefit of any of its members, hence, no dividends shall be declared in their favor. Members shall be entitled only to a pro-rata share of the assets of the company at the time of the dissolution or liquidation of the company.

## Recent Sales of Unregistered Securities or Exempt Securities

All TSLTHI's securities are registered under the Securities Regulation Code. There were no sale of reacquired securities, as well as new issues, securities issued in exchange for property, services, or other securities, and new securities resulting from the modification of outstanding securities for the past (3) years.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

TSLTHI derived its revenues from the membership dues and income from lodge rooms.

## **Financial Highlights**

(In Million Pesos)

_	Jun 30	Jun 30	Dec 31	Dec 31	Dec 31
	2023	2022	2022	2021	2020
Balance Sheet					
Total Assets	41.38	35.31	30.15	30.15	32.17
Total Liabilities	18.83	12.85	7.71	7.71	8.88
Total Members Equity	22.55	22.45	22.44	22.44	23.29
_	Jun 30	Jun 30	Dec 31	Dec 31	Dec 31
_	2023	2022	2022	2021	2020
Income Statement					_
Total Revenues*	8.78	6.87	11.31	11.31	10.89
Total Cost and Operating Expenses	5.85	4.52	7.37	7.37	11.11
Depreciation and Amortization	2.60	2.33	4.86	4.86	8.92
Net Income/(Loss)	0.33	0.02	(0.92)	(0.92)	(8.34)
*Total Revenues include membership due	es.				

#### **RESULTS OF OPERATIONS**

Six-month period ending June 30, 2023 compared to June 30, 2022

#### **Revenues and Other Income**

For the six months ended June 30, 2023, TSLTHI generated total revenue of ₱4.19 million, higher by ₱1.91 million or 84.04% as compared to total revenue of ₱2.28 million for the six-month period ended June 30, 2022. Room revenue increased by ₱0.35 million or 35.13% from ₱0.99 million for the six months ended June 30, 2022 to ₱1.34 million in six months ended June 30, 2023. Spa revenue also increased by ₱0.25 million or 38.00% from ₱0.66 million to ₱0.91 million for the six months ended June 30, 2022 and 2023, respectively. Food & beverage sales went up to ₱0.47 million due to re-opening of the Great Room. Other Income also increased by ₱0.85 million or 134.38% due to higher sundry revenues and transfer fees during the period.

## **Cost of Services and Operating Expenses**

During the six months ended June 30, 2023, cost of services and operating expenses amounting to \$\mathbb{P}\$5.85 million showed an increase of \$\mathbb{P}\$1.33 million or 29.46% compared to \$\mathbb{P}\$4.52 million in 2022. These were mainly due to increase in communication, light and water by \$\mathbb{P}\$0.26 million or 22.79% caused by higher rate and usage relative to increase in room occupancy. Outside services also increased by \$\mathbb{P}\$0.23 million or 54.46%. Salaries, wages & employee benefits is higher by \$\mathbb{P}\$0.19 million or 14.48% due to effects of merit increase and additional two employees effective April 2023. Food & beverage costs raised to \$\mathbb{P}\$0.47 million during the period.

### **Members' Support**

Members' support remains at ₱4.59 million for the six months ended June 30, 2023 and June 30, 2022.

#### Net Income/Loss

TSLTHI posted a net income amounting to ₱0.33 million for the six months period ended June 30, 2023 as compared to the net income of ₱0.02 million for the six months ended June 30, 2022.

# December 2022 compared to December 2021 Revenues and Other Income

TSLTHI generated total revenue and other income of ₱5.57 million in 2022, higher by ₱3.44 million or 160.89% as compared to 2021 revenue of ₱2.14 million. Room revenue increased by ₱1.09 million or 126.33% from ₱0.86 million in 2021 to ₱1.95 million in 2022 due to higher room occupancy during the year. Spa revenue also increased by ₱1.14 million or 277.03% from ₱0.41 million in 2021 to ₱1.56 million in 2022. Sundry revenues increased by ₱0.28 million or 312.86% from ₱0.09 million in 2021 to ₱0.37 million in 2022. Other income also showed an increase of ₱0.92 million or 119.35% from ₱0.77 million in 2021 to ₱1.69 million in 2022.

### **Cost of Services and Operating Expenses**

During the year, cost of services and operating expenses amounting to \$\mathbb{P}\$15.06 million showed an increase of \$\mathbb{P}\$2.85 million or 23.29% compared to \$\mathbb{P}\$12.22 million in 2021. These were mainly due to increase in communication, light and water by \$\mathbb{P}\$1.45 million or 150.99% caused by higher utility rates, supplies increased by \$\mathbb{P}\$0.91 million or 328.15%, laundry services also increased by \$\mathbb{P}\$0.41million or 255.54%, and labor cost with an increase of \$\mathbb{P}\$0.36 million or 15.17%. These increases were mainly attributable to higher room occupancy during the period.

#### Members' Support

Membership dues remains at ₱9.18 million for the years ended December 31, 2022 and December 31, 2021.

#### **Net Loss**

TSLTHI posted a net loss of ₱0.35 million for the twelve-month period ended December 31, 2022 as compared to the net loss of ₱0.92 million for the twelve-month period ended December 31, 2021.

# December 2021 compared to December 2020 Revenues and Other Income

TSLTHI generated total revenues and other income of ₱2.14 million in 2021, higher by ₱0.50 million or 30.67% as compared to 2020 revenue of ₱1.64 million. Room revenue increased by ₱0.23 million or 37.09% from ₱0.63 million in 2020 to ₱0.86 million in 2021 due to higher number of room occupancy during the year. Spa revenue also increased by ₱0.14 million or 53.58% from ₱0.27 million in 2020 to ₱0.41 million in 2021. Other income also showed an increase of ₱0.48 million or 167.17% from ₱0.45 million to ₱0.77 million in 2020 and 2021 respectively. Sundry revenues, on the other hand, showed a decrease of ₱0.36 million or 79.93% from ₱4.95 million in 2019 to ₱0.45 million in 2020.

## **Cost of Services and Operating Expenses**

During the year, cost of services and operating expenses amounting to ₱12.22 million showed a decrease of ₱6.93 million or 36.21% compared to ₱19.15 million in 2020. These were mainly due to lower depreciation for the year amounting to ₱4.84 million in 2021 compared to ₱8.12 million in 2020, decrease in salaries, wages and employee benefits by ₱1.25 million or 34.87%, sundry cost by ₱1.06 million or 86.79%, outside services by ₱0.31 million or 24.95%, communication, light and water by ₱0.39 million or 26.58%, supplies by ₱0.15 million or 30.94%, and miscellaneous expense by ₱0.28 million or 25.83%.

#### Members' Support

Membership dues remains at ₱9.18 million for the years ended December 31, 2021 and December 31, 2020.

#### Net Loss

TSLTHI posted a net loss of ₱0.92 million for the twelve-month period ended December 31, 2021 as compared to the net loss of ₱8.34 million for the twelve-month period ended December 31, 2020.

## December 2020 compared to December 2019 Revenues and Other Income

TSLTHI generated total revenue and other income of ₱1.71 million in 2020, lower by ₱11.33 million or 86.89% as compared to 2019 revenue of ₱13.04 million. Room revenue decreased by ₱4.15 million or 86.84% from ₱4.78 million in 2019 to ₱0.63 million in 2020. Sundry revenues also showed a decrease of ₱4.50 million or 90.87% from ₱4.95 million in 2019 to ₱0.45 million in 2020. Spa revenue decreased by ₱1.18 million or 81.40% from ₱1.45 million in 2019 to ₱0.27 million in 2020. Other income showed a decrease of ₱1.56 million or 84.49% from ₱1.85 million to ₱0.29 million in 2019 and 2020, respectively. The decrease in operating revenue can all be attributed to the closure of the club facilities due to Taal eruption and community guarantine restrictions.

#### **Cost of Services and Operating Expenses**

During the year, cost of services and operating expenses amounting to ₱19.15 million showed a decrease of ₱7.27 million or 29.85% compared to ₱27.31 million in 2019. This was mainly due to decrease in salaries, wages, and employee benefits by ₱2.29 million or 38.90%, communication, light and water by ₱1.23 million or 48.03%, repairs and maintenance by ₱1.33 million or 67.36%, sundry cost by ₱1.23 million or 50.16%, and miscellaneous expense by ₱0.74 million or 36.32%.

#### **Members' Support**

Membership dues increased by ₱0.35 million from ₱8.83 million as of December 31, 2019 to ₱9.18 as of December 31, 2020.

#### **Net Loss**

TSLTHI posted a net loss of ₱8.34 million for the twelve-month period ended December 31, 2020 as compared to the net loss of ₱5.44 million for the twelve-month period ended December 31, 2019.

### FINANCIAL CONDITION AND CHANGES IN FINANCIAL CONDITION

Six Months Ended June 30, 2023 compared to Year Ended December 31, 2022

#### **Assets**

TSLTHI has total assets of ₱41.38 million as of June 30, 2023 compared to ₱39.76 million as of December 31, 2022. TSL has current assets of ₱1.22 for each peso of current liabilities as of June 30, 2023 compared to ₱1.17 as of December 31, 2022.

## **Cash and Cash Equivalents**

Cash and cash equivalents decreased by \$\mathbb{P}\$0.46 million or 29.94% from \$\mathbb{P}\$16.41 million as of December 31, 2022 to \$\mathbb{P}\$16.08 million as of June 30, 2023. This was due to net cash used in additions to property and equipment of \$\mathbb{P}\$1.73 million and offset by cash provided by operating activities amounting to \$\mathbb{P}\$1.41 million during the year.

## <u>Receivables</u>

Receivables increased by ₱0.46 million or 29.94% from ₱1.53 million as of December 31, 2022 to ₱1.99 million as of June 30, 2023 due to annual dues and real property tax billed to members.

#### **Inventories**

Inventories were lower by \$\P\$0.005 million or 28.76% from \$\P\$0.004 million as of December 31, 2022 to \$\P\$0.003 million as of June 30, 2023.

## **Other Current Assets**

Other current assets increased by ₱0.61 million or 15.55% from ₱3.90 million as of December 31, 2022 to ₱4.51 million as of June 30, 2023 due to unamortized prepayments for the year.

## **Noncurrent Assets**

Property and equipment of ₱18.10 million as of June 30, 2023 showed a decrease of ₱0.86 million as compared to ₱18.97 million as of December 31, 2022 due to improvement in building, facilities, and equipment of ₱1.74 million. This was offset by the depreciation expense during the period amounting to ₱2.60 million.

#### Liabilities

Total liabilities decreased by ₱0.43 million or 2.25% from ₱19.26 million as of December 31, 2022 to ₱18.83 million as of June 30, 2023. These were mainly due to the decrease in related party payables.

#### Members' Equity

Members' equity showed an increase of ₱0.33 million or 1.47% from ₱22.22 million as of December 31, 2022 to ₱22.55 million as of June 30, 2023 due to the net income recognized for the six month period.

## December 31, 2022 compared to December 31, 2021

TSLTHI has total assets of ₱42.63 million as of December 31, 2022 compared to ₱30.15 million as of December 31, 2021. The Company has current assets of ₱1.15 for each peso of current liabilities as of December 31, 2022 compared to ₱1.34 as of December 31, 2021.

## Cash and Cash Equivalents

Cash and cash equivalents increased by \$\mathbb{P}\$12.07 million or 278.54% from \$\mathbb{P}\$4.33 million as of December 31, 2021 to \$\mathbb{P}\$16.41 million as of December 31, 2022. This was due to net cash provided by operating activities amounting to \$\mathbb{P}\$15.84 million and offset by cash used in additions of property and equipment of \$\mathbb{P}\$3.76 million during the period.

#### <u>Receivables</u>

Receivables decreased by ₱0.86 million or 30.51% from ₱2.82 million as of December 31, 2021 to ₱1.96 million as of December 31, 2021.

#### <u>Inventories</u>

Inventories are higher by \$\mathbb{P}0.12\$ million or 45.36% from \$\mathbb{P}0.26\$ million as of December 31, 2021 to \$\mathbb{P}0.38\$ million as of December 31, 2022 due to purchase of guest room amenities and supplies.

#### Other Current Assets

Other current assets increased by ₱1.74 million or 60.92% from ₱2.86 million as of December 31, 2021 to ₱4.60 million as of December 31, 2022 due to higher creditable withholding tax.

#### **Noncurrent Assets**

Property and equipment of ₱18.96 million as of December 31, 2022 showed a decrease of ₱0.80 million as compared to ₱19.76 million as of December 31, 2021 due to depreciation expense during the period amounting to ₱4.56 million. This was offset by the cost of improvement in building, facilities, and equipment of ₱3.76 million.

#### Liabilities

Total liabilities increased by ₱12.65 million or 164.48% from ₱7.69 million as of December 31, 2021 to ₱20.34 million as of December 31, 2022 due to increase in year-end purchases, related parties and statutory payables.

## **Equity**

Members' equity showed a decrease of ₱0.21 million or 0.96% from ₱22.44 million as of December 31, 2021 to ₱22.22 million as of December 31, 2022 due to the net loss and remeasurement gain recognized for the period.

## December 31, 2021 compared to December 31, 2020 Assets

TSLTHI has total assets of ₱30.15 million as of December 31, 2021 compared to ₱33.84 million as of December 31, 2020. The Company has current assets of ₱1.34 for each peso of current liabilities as of December 31, 2021 compared to ₱1.04 as of December 31, 2020.

#### Cash and Cash Equivalents

Cash and cash equivalents increased by ₱0.93 million or 27.42% from ₱3.40 million as of December 31, 2020 to ₱4.33 million as of December 31, 2021. This was due to net cash provided by operating activities amounting to ₱2.40 million and offset by cash used in additions of property and equipment of ₱1.47 million during the period.

## **Receivables**

Receivables decreased by \$1.31 million or 31.63% from \$4.13 million as of December 31, 2020 to \$2.82 million as of December 31, 2020.

#### **Inventories**

Inventories is lower by ₱0.04 million or 12.52% from ₱0.30 million as of December 31, 2020 to ₱0.26 million as of December 31, 2021.

### **Other Current Assets**

Other current assets decreased by ₱0.01 million or 0.32% from ₱2.87 million as of December 31, 2020 to ₱2.86 million as of December 31, 2021.

### **Noncurrent Assets**

Property and equipment of ₱19.76 million as of December 31, 2021 showed a decrease of ₱3.37 million as compared to ₱23.14 million as of December 31, 2020 due to the depreciation expense during the period amounting to ₱4.84 million. This was offset by cost of improvement in building, facilities, and equipment of ₱1.47 million.

#### Liabilities

Total liabilities decreased by ₱2.85 million or 26.96% from ₱10.56 million as of December 31, 2020 to ₱7.71 million as of December 31, 2021.

## **Equity**

Members' equity showed a decrease of ₱0.85 million or 3.66% from ₱23.29 million as of December 31, 2020 to ₱22.44 million as of December 31, 2021 due to the net loss and remeasurement loss recognized for the period.

## December 2020 compared to December 2019 Assets

TSLTHI has total assets of ₱33.19 million as of December 31, 2020 compared to ₱42.48 million as of December 31, 2019. The Company has current assets of ₱1.05 for each peso of current liabilities as of December 31, 2020 compared to ₱1.87 as of December 31, 2019.

## Cash and Cash Equivalents

Cash and cash equivalents decreased by ₱2.16 million or 38.88% from ₱5.56 million as of December 31, 2019 to ₱3.40 million as of December 31, 2020. This was due to net cash provided aby operating activities amounting to ₱4.42 million and net to cash used in addition of property and equipment of ₱6.58 million during the period.

#### **Receivables**

Receivables decreased by ₱5.36 million or 56.45% from ₱9.49 million as of December 31, 2019 to ₱4.13 million as of December 31, 2020.

#### Inventories

Inventories are lower by \$\mathbb{P}0.21\$ million or 41.49% from \$\mathbb{P}0.52\$ million as of December 31, 2019 to \$\mathbb{P}0.30\$ million as of December 31, 2020.

## Other Current Assets

Other current assets decreased by ₱0.01 million or 0.01% from ₱2.23 million as of December 31, 2019 to ₱2.22 million as of December 31, 2020.

## **Noncurrent Assets**

Property and equipment of \$\mathbb{P}23.14\$ million as of December 31, 2020 showed a decrease of \$\mathbb{P}1.54\$ million as compared to \$\mathbb{P}24.68\$ million as of December 31, 2019 due to the depreciation expense during the period amounting to \$\mathbb{P}8.12\$ million. This was offset by cost of improvement in building, facilities, and equipment of \$\mathbb{P}6.58\$ million.

## **Liabilities**

Total liabilities decreased by ₱0.78 million or 8.91% from ₱10.69 million as of December 31, 2019 to ₱9.74 million as of December 31, 2020.

#### Equity

Members' equity showed a decrease of ₱8.50 million or 26.74% from ₱31.79 million as of December 31, 2019 to ₱23.28 million as of December 31, 2020 due to the net loss and remeasurement loss recognized for the period.

Below are the comparative key performance indicators of TSLTHI:

PERFORMANCE INDICATORS	FORMULA FOR CALCULATION	Jun 30, 2023 (UNAUDITED)	DEC 31, 2022 (AUDITED)	DEC 31, 2021 (AUDITED)
Current ratio	Current assets over current liabilities	1.22 : 1.00	1.15 : 1.00	1.34 : 1.00
Acid-test ratio	Current assets less inventories less other current assets over current liabilities	0.96 : 1.00	0.90 : 1.00	0.93:1.00
Solvency ratio	Net income over total liabilities	1.74 : 1.00	0.21 : 1.00	0.51 : 1.00
Liabilities-to- equity ratio	Total liabilities over total members' equity	0.84 : 1.00	0.92 : 1.00	0.34 : 1.00
Asset-to-equity ratio	Total assets over total members' equity	1.84 : 1.00	1.92 : 1.00	1.34 : 1.00
Interest rate coverage ratio	EBITDA over interest expense	n/a	n/a	n/a
Return on equity	Net income over total members' equity	1.45%	(1.60%)	(4.04%)
Return on assets	Net income over total assets	0.79%	(0.98%)	(2.89%)
Net profit margin	Net income over total revenue	7.13%	(9.13%)	(67.59%)
EBITDA * per share	Excess of Revenue Over Expenses before Interest, Tax, Depreciation and Amortization over weighted average number of shares	₱6,754	(₱9,787)	(₱9,074)

<sup>\*</sup> Excess of Expenses Over Revenue before Interest, Tax, Depreciation and Amortization (EBITDA)

As of the second quarter ended June 30, 2023, except for what has been stated above, there were no material events or uncertainties known to management that had a material impact on past performance, or that would have a material impact on future operations in respect of the following:

- i. Known trends, demands, commitments, events or uncertainties that would have a material impact on TSLTHI;
- ii. Events that will trigger direct or contingent financial obligation that is material to TSLTHI, including any default or acceleration of an obligation;
- iii. Material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of TSLTHI with unconsolidated entities or other persons created during the reporting period;
- iv. Material commitments for capital expenditures that are reasonably expected to have a material impact on TSLTHI's short term or long-term liquidity;
- v. Known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/ revenues/ income from continuing operations;

- vi. Significant elements of income or loss that did not arise from TSLTHI's continuing operations;
- vii. Seasonal aspects that had a material impact on TSLTHI's results of operations; and
- viii. Material changes in the financial statements of TSLTHI as of June 30, 2023, except as reported in the MD&A.

## DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING & FINANCIAL DISCLOSURE

There have been no changes in and any disagreements with accountants on any accounting financial disclosures.

#### MERGERS, CONSOLIDATIONS AND SIMILAR MATTERS

There is no action to be taken with respect to any transaction involving the following:

- (1) the merger or consolidation of the registration into or with any other person or of any other person into or with the registrant;
- (2) the acquisition by the registrant or any of its security holders of securities of another person;
- (3) the acquisition by the registrant of any others going business or of the assets thereof;
- (4) the sale or other transfer of all or any substantial part of the assets of the registrant; or
- (5) the liquidation or dissolution of the registrant,

## **ACQUISITIONS OR DISPOSITIONS OF PROPERTY**

There is no action to be taken with respect to the acquisition or disposition of any property.

### **RESTATEMENT OF ACCOUNTS**

There is no action to be taken with respect to the restatement of any asset, capital, or surplus account of TSLTHI.

#### **DISCUSSION ON CORPORATE GOVERNANCE**

TSLTHI remains focused on ensuring the adoption of systems and practices of good corporate governance in enhancing value for its shareholders.

In compliance with the initiative of the Securities and Exchange Commission ("SEC"), TSLTHI submitted its Revised Corporate Governance Manual (the "Manual") to the SEC on 30 September 2020, in compliance with the Code of Corporate Governance for Public Companies and Registered Issuers (SEC MC No. 24, series of 2019). This manual institutionalizes the principles of good corporate governance in the entire Company. TSLTHI believes that corporate governance, the framework of rules, systems and processes governing the performance of the Board of Directors and Management of their respective duties and responsibilities, and from which the organization's values and ethics emerge, is of utmost importance to the Club's shareholders and other stakeholders, which include, among others, clients, employees, suppliers, financiers, government and community in which it operates. The Club undertakes every effort possible to create awareness throughout the entire organization.

The Board establishes the major goals, policies and objectives of TSLTHI, as well as the means to monitor and evaluate the performance of Management. The Board also ensures that adequate internal control mechanisms are implemented and properly complied in all levels.

TSLTHI is not aware of any non-compliance with its Revised Manual on Corporate Governance, by any of its officers or employees.

## UNDERTAKING TO PROVIDE COPIES OF THE ANNUAL REPORT

UPON WRITTEN REQUEST OF ANY MEMBER OF RECORD ENTITLED TO NOTICE OF AND VOTE, THE COMPANY SHALL FURNISH SUCH MEMBER A COPY OF THE COMPANY'S ANNUAL REPORT (SEC FORM 17-A) WITHOUT CHARGE. ANY SUCH WRITTEN REQUEST SHALL BE ADDRESSED TO:

THE CORPORATE SECRETARY
THE SPA AND LODGE AT TAGAYTAY
HIGHLANDS, INC..
BRGY. CALABUSO, TAGAYTAY CITY
PHILIPPINES

## **CERTIFICATION**

I, MICHELLE ANGELI T. HERNANDEZ, Compliance Officer of THE SPA AND LODGE AT TAGAYTAY HIGHLANDS, INC. ("Club"), with SEC registration number A1997-9196 and principal office at Barangay Calabuso, Tagaytay City, does hereby certify and state that:

- 1) On behalf of the Club, I have caused this Definitive Information Statement (SEC Form 20-IS) to be prepared;
- 2) I read and understood its contents which are true and correct of my own personal knowledge and/or based on true records; and
- 3) The Club will comply with the requirements set forth in SEC Notice dated 24 June 2020 for a complete and official submission of reports and/or documents through electronic mail.

0 4 SEP 2023

IN WITNESS WHEREOF, I have hereunto set my hand this \_\_\_\_ day of September 2023 in \_\_\_\_\_.

MICHELLE ANGELI T. HERNANDEZ
Compliance Officer

0 4 SEP 2023

SUBS	CRIBED AND SW	ORN to before me this	day of September 2023
in	Pasig City	affiant exhibiting	to me her Tax Identification
Number Card	with number	as competent evidence	ce of her identity.

Doc. No. 474; Page No. 96; Book No. 1; Series of 2023.

Notary Public for Cities of Pasig and San Juan and in the Municipality of Pateros Appointment No. 301 (2023-2024)
Commission Expires on December 31, 2024
2704 East Tower, Tektite Towers, Exchange Road Ortigas Center, 1605 Pasig City PTR No. 0573118/05.11.23/Pasig IBP No. 340930/05.08.23/RSM Roll of Attorneys No. 87050 Admitted to the Bar: 05.02.23

Re: The Spa and Lodge at Tagaytay Highlands, Inc.\_SEC Form 17-A\_02May2023

ICTD Submission <ictdsubmission+canned.response@sec.gov.ph>

Tue 5/2/2023 11:49 AM

Thank you for reaching out to <a href="ictdsubmission@sec.gov.ph">ictdsubmission@sec.gov.ph</a>. Your submission is subject for Verification and Review of the Quality of the Attached Document only for **Secondary Reports**. Official copy of the submitted document/report with Barcode Page (Confirmation Receipt) will be made available after 7 working days via order from receipt through the SEC Express System at <a href="https://secexpress.ph/">https://secexpress.ph/</a>. Or you may call 8737-8888 for further clarifications.

\_\_\_\_\_\_

# NOTICE

Please be informed that selected reports should be filed through <u>FLECTRONIC FILING AND SUBMISSION</u> <u>TOOL</u> (EFAST). <u>https://cifss-ost.sec.gov.ph/user/login</u>

such as: AFS, GIS, GFFS, LCFS, LCIF, FCFS. FCIF, IHFS, BDFS, PHFS etc. ANO, ANHAM, FS-PARENT, FS-CONSOLIDATED, OPC\_AO, AFS WITH NSPO FORM 1,2,3 AND 4,5,6, AFS WITH NSPO FORM 1,2,3 (FOUNDATIONS)

Further, pursuant to SEC Memorandum Circular No. 3, series of 2021, scanned copies of the printed reports with wet signature and proper notarization shall be filed in **PORTABLE DOCUMENT FORMAT (PDF)** Secondary Reports such as:

17-A, 17-C, 17-L, 17-Q, ICASR, ICA-QR, ICA-AR, 23-A, 23-B, I-ACGR, ACGR, Monthly Reports, Quarterly Reports, Letters, OPC(ALTERNATE NOMINEE),GIS-G, 52-AR, IHAR,AMLA-CF,NPM,NPAM, BP-FCLC, CHINESEWALL, 39-AR,36-AR, PNFS, MCG, S10/SEC-NTCE-EXEMPT, through email at

# ictdsubmission@sec.gov.ph

FOR MC28, please go to SEC website:

https://apps010.sec.gov.ph

For your information and guidance.

Thank you and keep safe.

#### CERTIFICATION

- I. FREDERICK D. DEOCARIZA, Financial Controller, is a duly authorized representative of THE SPA AND LODGE AT TAGAYTAY HIGHLANDS, INC. ("Club"). with SEC registration number A199918323 and principal office at Tagaytay Highlands Complex, Barangay Calabuso, Tagaytay City, Cavite, Philippines, does hereby certify and state that:
  - 1) That on behalf of the Club, I have caused this Annual Report for the period ended 31 December 2022 (SEC Form 17-A) to be prepared;
  - 2) That I read and understood its contents which are true and correct of my own personal knowledge and/or based on true records; and
  - 3) That the Club will comply with the requirements set forth in SEC Notice dated 24 June 2020 for a complete and official submission of reports and/or documents through electronic mail; APR 0 5 2023

IN WITNESS WHEREOF, I have hereunto set my hand this

Financial Controller TAGA APR 0 5 2029 in as competent evidence ATTY. VALENTIN CLAUNIO

FREDERICK D. DEOCARIZA

380 Doc. No. Page No. Book No. Series of 2023.

of identity.

SUBSCRIBED AND SWORN to before me this

affiant exhibiting to me his Driver's License No.

JP Rizal Avenue, Kaybagal South, Tagaytay City Commission Expires on DECEMBER 31, 2024 PTR No. 5131980/January 3, 2023

ROLL No. 22908 IBP LIFETIME RES NO. 02892 MCLE COMPLIANCE NO. VII-0016975

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# THE SPA AND LODGE AT TAGAYTAY HIGHLANDS, INC.

(A Nonprofit Corporation)
Supplementary Schedules Required
By the Securities and Exchange Commission
As of and for the Twelve months Ended December 31, 2022

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# SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-A

# ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF CORPORATION CODE OF THE PHILIPPINES

1.	For the Twelve months end	ded 31	Dece	ember 2022		
2.	SEC Identification Number:	A199918323	3.	BIR Tax Identification N	lumber:	210-642-098-000
4.	Exact name of issuer as sp	ecified in its cha	rter	THE SPA & LOD	GE AT TAGAY	TAY HIGHLANDS, INC.
5.	Province, Country o	<b>Philippines</b> or other jurisdiction or organization	n of		C Use Only) Hustry Classific	cation Code:
7.	Barangay Calabuso, To	lands Complex, agaytay City, Phil rincipal office	lippin	es	<b>4120</b> Postal Cod	de
8	Registrant's telephone nui	mber, including o	area d	code: (046) 483-	-0829	
9.	Former name, former add	APPLICABLE ress, and former d since last repor		year,		
10.	Securities registered pursu on number of shares and					
		ach Class Iry Shares				on Stock Outstanding Outstanding
11.	Are any or all of Registrant		d on c			
12.	Check whether the issuer:					
	(a) has filed all reports req 11 of the RSA and RSA Ru Philippines during the prec such reports); [ ] Yes	le 11(a)-1 thereu eding 12 months	nder,	and Sections 26 and 14	41 of The Corp	poration Code of the
	(b) has been subject to su [ ] Yes		nents ] No	for the past 90 days.		
13.	Aggregate market value	of voting stock he	eld by	non-affiliates:	₱ 115,5	500,000.00
	APPLICABLE ONLY TO I	SSUERS INVOLVE	D IN I	NSOLVENCY/SUSPENSIO	N OF PAYMEN	ITS PROCEEDINGS

#### APPLICABLE ONLY TO ISSUERS INVOLVED IN INSOLVENCY/SUSPENSION OF PAYMENTS PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

14. Check whether the issuer has filed all documents and reports required to be filed by Section 17 of the SRC subsequent to the distribution of securities under a plan confirmed by a court or the SEC.

## NOT APPLICABLE

#### PART I - BUSINESS AND GENERAL INFORMATION

#### Item 1. Business

The Spa & Lodge at Tagaytay Highlands, Inc. (TSLTHI) was incorporated in 2001 as an exclusive lodge membership operating on a non-profit basis. Membership at TSLTHI is proprietary. This means that TSL members have full equity share in the ownership of the assets of TSLTHI, which include the land, the 25 one-bedroom suites, and the fixtures and equipment. Membership in TSLTHI cannot be assigned nor leased out. However, it may be transferred after the standard holding period requirement of two years from the date that TSL is declared fully operational.

Constructed using authentic North American cedar logs, TSL are designed to provide the feel and comfort of a traditional log cabin. Since it is located on one of the highest points of Tagaytay Highlands, it has a breathtaking view of Mount Makiling, Laguna Lake, Taal Volcano, and the Highlands Golf Course.

TSLTHI is situated in Tagaytay City which is about 60 kilometers south of Metro Manila.

TSLTHI Members are enjoying the following upgraded benefits:

- 24 room nights per year of free accommodation, 12 of which are weekend or holiday nights and 12 weekday nights;
- Convertibility of unused weekday nights to weekend nights (subject to room availability) with only a minimal conversion fee;
- Privilege to use more room nights after the free 24 nights, subject to the corresponding room charge;
- "Junior Membership" eligibility;
- Accommodation of guest at the Lodge; and
- Special discounts on certain spa services and facilities.

The privileges and benefits of TSLTHI Membership are subject to the procedures, rules and regulations set forth by Management for this purpose.

TSLTHI revenue contributions are generated from room sales (35.06%), service fee/Spa commission (27.95%), sundry revenue (6.72%), and other income (30.27%).

# Bankruptcy, Receivership or Similar Proceedings

TSLTHI has not been involved in any bankruptcy, receivership, or similar proceedings for the past (3) years.

# Material Reclassification, Merger, Consolidation or Purchase or Sale of a Significant Amount of Assets (Not Ordinary)

TSLTHI has not engaged in any material reclassification, merger, consolidation or purchase or sale of significant amount of assets (not ordinary) for the past (3) years.

## Competition

There is no formal or organized secondary market for the purchase and sale of TSLTHI membership certificates (MC) in the Philippines. As such, holders of shares of TSLTHI who wish to sell or dispose of their MC may not readily find a counter party for the transaction at the desired asking price. However, there is currently a few growing number of lodge membership clubs being established in various parts of the country. This may affect appreciation in the value of investment in TSLTHI.

Investments in leisure-oriented developments such as TSLTHI facilities are influenced by economic and political conditions in the country. Any adverse economic and political developments in the country may affect the demand for such leisure facilities, and this may result in anticipated appreciation in the prices of TSLTHI membership certificates.

Although there are other companies engaged in the same line of business, TSLTHI competes in terms of services and facilities. TSLTHI is highly competitive because of its timesharing lodge accommodation and the panoramic view of Taal Lake, Mt. Makiling, and Laguna de Bay. In 2013, TSLTHI gave a concession to Asmara, Incorporated to operate the spa. Asmara offers several body treatment massages such as Aromatherapy, Swedish, Shiatsu or Combination massage, complimented with essential oils such as Lavender, Ylang-ylang, and Almond Oil.

#### Sources and availability of raw materials

TSLTHI principal suppliers include Colombo Merchant Philippines, Jumpinwash Laundry Services and Eastworld Sales Philippines Incorporated. There are no existing major supply contracts entered into by the Company.

#### Transactions with and/ or dependence on related parties

In the ordinary course of business, TSLTHI has transactions with affiliates mainly consisting of non-interest bearing advances for the acquisition/ transfer of property and equipment, supplies and reimbursement of certain expenses.

#### **Government Regulations**

TSLTHI has complied with licensing and regulatory requirements necessary for its development and operations.

#### Compliance with Environmental Laws

TSLTHI has complied with pertinent environmental laws and regulations and wherein the Clubs has received the Environmental Certificate Clearance issued by the Department of Energy and Natural Resources.

#### **Employees**

TSLTHI is run by a team of regular and casual employees as follows:

Regular Employees*	
Officer	3
Supervisor	1
Rank & File	5
Total	9
* Based on head count as of Dec 31, 2022.	

All regular rank and file employees are subject to the Collective Bargaining Agreement.

#### **Major Business Risks**

TSLTHI has been sustaining its operational requirements through the collection of monthly dues from each member and the operation of lodge rooms. It has no foreign currency exposures or obligations that will have a material impact on its short-term or long-term liquidity due to the depreciation of the peso. Despite the current economic condition, however, TSL membership has not been adversely affected. There are no foreseeable negative effects on members' patronage in view of the present economic condition.

#### Item 2. Properties

TSLTHI is located in Tagaytay Highlands, Complex, Barangay Calabuso, Tagaytay City 4120, Cavite. Its principal properties include the whole building structure with 25-lodge accommodations, 14-individual massage rooms, and a salon. The building structure is situated on a 1-hectare land about 60 kilometers south of Metro Manila. These properties are well maintained and go through regular repairs and maintenance programs throughout the year.

TSLTHI has complete ownership and that there is no other party who owns the property. In addition, the property is free from all liens, encumbrances, and mortgages. There are no limitations as to the ownership brought about by the terms and conditions of any encumbrances.

#### Item 3. Legal Proceedings

As of 31 December 2022, there is no material pending legal proceeding which TSLTHI is a party to.

# Item 4. Submission of Matters to a Vote of Security Holders

Also during the year, there were no matters submitted to a vote of the shareholders.

#### PART II - OPERATIONAL AND FINANCIAL INFORMATION

## Item 5. Market for Issuer's Common Equity and Related Stockholder Matters

#### <u>Proprietary Shares</u>

TSLTHI has 434 membership certificates as at December 31, 2022, of which 203 or 46.77% are owned by Belle Corporation with the remaining being owned by other members. There are 232 holders of the Company's membership certificates.

The top 20 members are as follows:

Name of member	No. of membership certificates	%
Belle Corporation	203	46.77%
Fortune International Trading Corp.	2	0.46%
Hortaleza, Rosalinda A.	2	0.46%
Lahoz, Bernardo	2	0.46%
Lim, Jose Antonio Ong	2	0.46%
Ocampo, Antonio V.	2	0.46%
Tangco, Ponciano L.	2	0.46%
RDJ Development Corp.	2	0.46%
Others	217	50.00%
Total	434	100.00%

## Market Value of Security

Below are the high and low bid prices for the past three (3) years based on GG&A Club shares records:

	HIGH	LOW
Quarter ended March 2020	730,000	730,000
Quarter ended June 2020	730,000	650,000
Quarter ended September 2020	600,000	600,000
Quarter ended December 2020	700,000	650,000
Quarter ended March 2021	600,000	600,000
Quarter ended June 2021	650,000	550,000
Quarter ended September 2021	700,000	550,000
Quarter ended December 2021	700,000	650,000
Quarter ended March 2022	850,000	750,000
Quarter ended June 2022	900,000	500,000
Quarter ended September 2022	500,000	500,000
Quarter ended December 2022	500,000	400,000

TSLTHI's securities are not traded in any of the stock exchanges.

#### Dividends

TSLTHI does not declare dividends to its members. In accordance with the TSLTHI's Articles of Incorporation and By-Laws, no profit shall inure to the exclusive benefit of any of its members, hence, no dividends shall be declared in their favor. Members shall be entitled only to a pro-rata share of the assets of the company at the time of the dissolution or liquidation of the company.

#### Recent Sales of Unregistered Securities

All TSLTHI's securities are registered under the Securities Regulation Code. There were no sale of reacquired securities, as well as new issues, securities issued in exchange for property, services, or other securities, and new securities resulting from the modification of outstanding securities for the past (3) years.

#### Item 6. Management's Discussion and Analysis

#### **Results of Operations**

# December 2022 compared to December 2021 Revenues and other income

TSLTHI generated total revenue and other income of ₱5.57 million in 2022, higher by ₱3.44 million or 160.89% as compared to 2021 revenue of ₱2.14 million. Room revenue increased by ₱1.09 million or 126.33% from ₱0.86 million in 2021 to ₱1.95 million in 2022 due to higher room occupancy during the year. Spa revenue also increased by ₱1.14 million or 277.03% from ₱0.41 million in 2021 to ₱1.56 million in 2022. Sundry revenues increased by ₱0.28 million or 312.86% from ₱0.09 million in 2021 to ₱0.37 million in 2022. Other income also showed an increase of ₱0.92 million or 119.35% from ₱0.77 million in 2021 to ₱1.69 million in 2022.

## Cost of services and operating expenses

During the year, cost of services and operating expenses amounting to ₱15.06 million showed an increase of ₱2.85 million or 23.29% compared to ₱12.22 million in 2021. These was mainly due to increase in communication, light and water by ₱1.45 million or 150.99% caused by higher utilities rates. Supplies increased by ₱0.91 million or 328.15%. Laundry services also increased by ₱0.41 million or 255.54%, as well as labor cost with an increase of ₱0.36 million or 15.17%. These increases are mainly attributable to higher room occupancy during the period.

#### Members' support

Membership dues remains at ₱9.18 million for the years ended December 31, 2022 and December 31, 2021.

#### **Net loss**

The Spa & Lodge posted a net loss of ₱0.35 million for the twelve-month period ended December 31, 2022 as compared to the net loss of ₱0.92 million for the twelve-month period ended December 31, 2021.

# December 2021 compared to December 2020 Revenues and other income

TSLTHI generated total revenues and other income of ₱2.14 million in 2021, higher by ₱0.50 million or 30.67% as compared to 2020 revenue of ₱1.64 million. Room revenue increased by ₱0.23 million or 37.09% from ₱0.63 million in 2020 to ₱0.86 million in 2021 due to higher number of room occupancy during the year. Spa revenue also increased by ₱0.14 million or 53.58% from ₱0.27 million in 2020 to ₱0.41 million in 2021. Other income also showed an increase of ₱0.48 million or 167.17% from ₱0.45 million to ₱0.77 million in 2020 and 2021 respectively. Sundry revenues, on the other hand, showed a decrease of ₱0.36 million or 79.93% from ₱4.95 million in 2019 to ₱0.45 million in 2020.

#### Cost of services and operating expenses

During the year, cost of services and operating expenses amounting to \$\mathbb{P}12.22\$ million showed a decrease of \$\mathbb{P}6.93\$ million or \$36.21\% compared to \$\mathbb{P}19.15\$ million in 2020. These was mainly due to lower depreciation for the year amounting to \$\mathbb{P}4.84\$ million in 2021 compared to \$\mathbb{P}8.12\$ million in 2020, decrease in salaries, wages and employee benefits by \$\mathbb{P}1.25\$ million or \$34.87\%, sundry cost by \$\mathbb{P}1.06\$ million or \$86.79\%, outside services by \$\mathbb{P}0.31\$ million or 24.95\%, communication, light and water by \$\mathbb{P}0.39\$ million or 26.58\%, supplies by \$\mathbb{P}0.15\$ million or 30.94\%, and miscellaneous expense by \$\mathbb{P}0.28\$ million or 25.83\%.

#### Members' support

Membership dues remains at ₱9.18 million for the years ended December 31, 2021 and December 31, 2020.

#### Net loss

The Spa & Lodge posted a net loss of ₱0.92 million for the twelve-month period ended December 31, 2021 as compared to the net loss of ₱8.34 million for the twelve-month period ended December 31, 2020.

# December 2020 compared to December 2019 Revenues and other income

TSLTHI generated total revenue and other income of ₱1.71 million in 2020, lower by ₱11.33 million or 86.89% as compared to 2019 revenue of ₱13.04 million. Room revenue decreased by ₱4.15 million or 86.84% from ₱4.78 million in 2019 to ₱0.63 million in 2020. Sundry revenues also showed a decrease of ₱4.50 million or 90.87% from ₱4.95 million in 2019 to ₱0.45 million in 2020. Spa revenue also decreased by ₱1.18 million or 81.40% from ₱1.45 million in 2019 to ₱0.27 million in 2020. Other income also showed a decrease of ₱1.56 million or 84.49% from ₱1.85 million to ₱0.29 million in 2019 and 2020, respectively. The decrease in operating revenue can all be attributed to the closure of the club facilities due to Taal eruption and community quarantine restrictions.

#### Cost of services and operating expenses

During the year, cost of services and operating expenses amounting to ₱19.15 million showed a decrease of ₱7.27 million or 29.85% compared to ₱27.31 million in 2019. This was mainly due to decrease in salaries, wages, and employee benefits by ₱2.29 million or 38.90%, communication, light and water by ₱1.23 million or 48.03%, repairs and maintenance by ₱1.33 million or 67.36%, sundry cost by ₱1.23 million or 50.16%, and miscellaneous expense by ₱0.74 million or 36.32%.

#### Members' support

Membership dues increased by ₱0.35 million from ₱8.83 million as of December 31, 2019 to ₱9.18 as of December 31, 2020.

#### **Net loss**

The Spa & Lodge posted a net loss of ₱8.34 million for the twelve-month period ended December 31, 2020 as compared to the net loss of ₱5.44 million for the twelve-month period ended December 31, 2019.

Financial Condition and Changes in Financial Condition

## December 31, 2022 compared to December 31, 2021 Assets

The Spa & Lodge has total assets of ₱42.63 million as of December 31, 2022 compared to ₱30.15 million as of December 31, 2021. The Company has current asset of ₱1.15 for each peso of current liabilities as of December 31, 2022 compared to ₱1.34 as of December 31, 2021.

#### Cash and cash equivalents

Cash and cash equivalents increased by \$\mathbb{P}\$12.07 million or 278.54% from \$\mathbb{P}\$4.33 million as of December 31, 2021 to \$\mathbb{P}\$16.41 million as of December 31, 2022. This was due to net cash provided by operating activities amounting to \$\mathbb{P}\$15.84 million and offset by cash used in additions of property and equipment of \$\mathbb{P}\$3.76 million during the period.

#### **Receivables**

Receivables decreased by ₱0.86 million or 30.51% from ₱2.82 million as of December 31, 2021 to ₱1.96 million as of December 31, 2021.

#### **Inventories**

Inventories are higher by \$\mathbb{P}0.12\$ million or 45.36% from \$\mathbb{P}0.26\$ million as of December 31, 2021 to \$\mathbb{P}0.38\$ million as of December 31, 2022 due to purchase of guest room amenities and supplies.

## Other current assets

Other current assets decreased by ₱1.74 million or 60.92% from ₱2.86 million as of December 31, 2021 to ₱4.60 million as of December 31, 2022 due to increase in creditable withholding tax during the period.

#### **Noncurrent assets**

Property and equipment of \$\mathbb{P}\$18.96 million as of December 31, 2022 showed a decrease of \$\mathbb{P}\$0.80 million as compared to \$\mathbb{P}\$19.76 million as of December 31, 2021 due to depreciation expense during the period amounting to \$\mathbb{P}\$4.56 million. This was offset by the improvement in building, facilities, and equipment of \$\mathbb{P}\$3.76 million.

#### Liabilities

Total liabilities increased by ₱12.65 million or 164.48% from ₱7.69 million as of December 31, 2021 to ₱20.34 million as of December 31, 2022 due to increase in year-end purchases, related parties and statutory payables.

#### Equity

Members' equity showed a decrease of ₱0.21 million or 0.96% from ₱22.44 million as of December 31, 2021 to ₱22.22 million as of December 31, 2022 due to the net loss and remeasurement gain recognized for the period.

# December 31, 2021 compared to December 31, 2020 Assets

The Spa & Lodge has total assets of ₱30.15 million as of December 31, 2021 compared to ₱33.84 million as of December 31, 2020. The Company has current asset of ₱1.34 for each peso of current liabilities as of December 31, 2021 compared to ₱1.04 as of December 31, 2020.

#### Cash and cash equivalents

Cash and cash equivalents increased by ₱0.93 million or 27.42% from ₱3.40 million as of December 31, 2020 to ₱4.33 million as of December 31, 2021. This was due to net cash provided by operating activities amounting to ₱2.40 million and offset by cash used in additions of property and equipment of ₱1.47 million during the period.

#### Receivables

Receivables decreased by ₱1.31 million or 31.63% from ₱4.13 million as of December 31, 2020 to ₱2.82 million as of December 31, 2020.

#### **Inventories**

Inventories is lower by \$\mathbb{P}0.04\$ million or 12.52% from \$\mathbb{P}0.30\$ million as of December 31, 2020 to \$\mathbb{P}0.26\$ million as of December 31, 2021.

#### Other current assets

Other current assets decreased by \$\int 0.01\$ million or 0.32% from \$\int 2.87\$ million as of December 31, 2020 to \$\int 2.86\$ million as of December 31, 2021.

#### **Noncurrent assets**

Property and equipment of ₱19.76 million as of December 31, 2021 showed a decrease of ₱3.37 million as compared to ₱23.14 million as of December 31, 2020 due to the depreciation expense during the period amounting to ₱4.84 million. This was offset by improvement in building, facilities, and equipment of ₱1.47 million.

#### **Liabilities**

Total liabilities decreased by ₱2.85 million or 26.96% from ₱10.56 million as of December 31, 2020 to ₱7.71 million as of December 31, 2021.

# **Equity**

Members' equity showed a decrease of ₱0.85 million or 3.66% from ₱23.29 million as of December 31, 2020 to ₱22.44 million as of December 31, 2021 due to the net loss and remeasurement loss recognized for the period.

# December 31, 2020 compared to December 31, 2019 Assets

The Spa & Lodge has total assets of ₱33.19 million as of December 31, 2020 compared to ₱42.48 million as of December 31, 2019. The Company has current asset of ₱1.05 for each peso of current liabilities as of December 31, 2020 compared to ₱1.87 as of December 31, 2019.

#### Cash and cash equivalents

Cash and cash equivalents decreased by \$\frac{1}{2}.16\$ million or 38.88% from \$\frac{1}{2}.56\$ million as of December 31, 2019 to \$\frac{1}{2}.40\$ million as of December 31, 2020. This was due to net cash provided aby operating activities amounting to \$\frac{1}{2}.42\$ million and net to cash used in addition of property and equipment of \$\frac{1}{2}6.58\$ million during the period.

#### Receivables

Receivables decreased by ₱5.36 million or 56.45% from ₱9.49 million as of December 31, 2019 to ₱4.13 million as of December 31, 2020.

#### **Inventories**

Inventories are lower by \$\mathbb{P}0.21\$ million or 41.49% from \$\mathbb{P}0.52\$ million as of December 31, 2019 to \$\mathbb{P}0.30\$ million as of December 31, 2020.

#### Other current assets

Other current assets decreased by \$\oplus 0.01\$ million or 0.01% from \$\oplus 2.23\$ million as of December 31, 2019 to \$\oplus 2.22\$ million as of December 31, 2020.

#### **Noncurrent assets**

Property and equipment of \$\mathbb{P}23.14\$ million as of December 31, 2020 showed a decrease of \$\mathbb{P}1.54\$ million as compared to \$\mathbb{P}24.68\$ million as of December 31, 2019 due to the depreciation expense during the period amounting to \$\mathbb{P}8.12\$ million. This was offset by improvement in building, facilities, and equipment of \$\mathbb{P}6.58\$ million.

#### **Liabilities**

Total liabilities decreased by ₱0.78 million or 8.91% from ₱10.69 million as of December 31, 2019 to ₱9.74 million as of December 31, 2020.

## **Equity**

Members' equity showed a decrease of \$\mathbb{P}8.50\$ million or 26.74% from \$\mathbb{P}31.79\$ million as of December 31, 2019 to \$\mathbb{P}23.28\$ million as of December 31, 2020 due to the net loss and remeasurement loss recognized for the period.

# Annex 68-E Schedule of Financial Soundness Indicators

The Spa and Lodge at Tagaytay Highlands, Inc. As at December 31, 2022, 2021, and 2020

Performance Indicators	Formula for Calculation	Dec 31, 2022 (Audited)	Dec 31, 2021 (Audited)	Dec 31, 2020 (Audited)
Current ratio	Current assets over current liabilities	1.15 : 1.00	1.34 : 1.00	1.04 : 1.00
Acid-test ratio	Current assets less inventories less other current assets over current liabilities	0.90 : 1.00	0.93 : 1.00	0.73 : 1.00
Solvency ratio	Net income before depreciation over total liabilities	0.21 : 1.00	0.51 : 1.00	1.05%
Debt-to-equity ratio	Total debt over total members' equity	0.92 : 1.00	0.34 : 1.00	0.45 : 1.00
Asset-to-equity ratio	Total assets over total members' equity	1.92 : 1.00	1.34 : 1.00	1.45 : 1.00
Interest rate coverage ratio	EBITDA over interest expense (loss)	n/a	n/a	n/a
Return on equity	Net income over total members' equity (loss)	(1.60%)	(4.04%)	(30.29%)
Return on assets	Net income over total assets (loss)	(0.98%)	(2.89%)	(21.86%)
Net profit margin	Net income over total revenue (deficiency)	(9.13%)	(67.59%)	(617.62%)
EBITDA * per share	Excess of Revenue Over Expenses before Interest, Tax, Depreciation and Amortization over weighted average number of shares	(₱9787)	(₱9074)	(₱501)

<sup>\*</sup> Excess of Revenue Over Expenses before Interest, Tax, Depreciation and Amortization (EBITDA)

During the year ended December 31, 2022, except for what has been stated above, there were no material events or uncertainties known to management that had a material impact on past performance, or that would have a material impact on future operations in respect of the following:

- i. Known trends, demands, commitments, events, or uncertainties that would have a material impact on the Company.
- ii. Events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation;
- iii. Material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period;
- iv. Material commitments for capital expenditures that are reasonably expected to have a material impact on the Company's short term or long-term liquidity;

- v. Known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/income from continuing operations;
- vi. Significant elements of income or loss that did not arise from the Company's continuing operations;
- vii. Seasonal aspects that had a material impact on the Company's results of operations; and
- viii. Material changes in the financial statements of the Company from the year ended December 31, 2022, except as reported in the MD&A.

#### Item 7. Financial Statements

The audited balance sheets as of December 31, 2022 and 2021, and the related statements of revenues and expenses and cash flows for each period ended are attached herewith as part of this Form 17-A. Also accompanying the financial statements is a statement of management's responsibility over them.

# Item 8. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There have been no disagreements with any accountant or any matter of accounting principles or practices, financial statement disclosure or auditing scope of procedure.

#### Independent Public Accountants, External Audit Fees and Services

Reyes Tacandong & Co. ("RT&Co") is the Company's external auditor for 2022. Representatives of RT&Co are expected to be present at the 2023 Annual Stockholders' Meeting to respond to appropriate questions and will be given the opportunity to make a statement if they so desire.

Over the past five (5) years, there was no event where previous external auditor or RT&Co. and the Company had any disagreement with regard to any matter relating to accounting principles or practices, disclosure of financial statements or auditing scope of procedure.

In compliance with the SRC Rule 68, paragraph 3 (b) and (ix) (Rotation of External Auditors) which states that signing partner shall be rotated after every five (5) years of engagement with a two-year cooling-off period for the re-engagement of the same signing partner, the Company engaged Belinda B. Fernando of RT&Co. for the examination of financial statements of 2021 and 2022.

The Company paid RT&Co ₱160,000.00 for external audit services for 2022 and 2021. For each of the last two (2) fiscal years, RT&Co. and SGV did not render services for tax accounting, planning, compliance, advice, or any other professional services for which it billed the Company the corresponding professional fees.

The Audit Committee composed of Mr. Ruben C. Tan, as Chairman, Mr. Johnip G. Cua, and Mr. Hans T. Sy as Members, recommends to the Board of Directors the appointment of the external auditors. The Board of Directors and the stockholders approve the Audit Committee's recommendation. The Board of Directors approves the audit fees as recommended by the Audit Committee.

#### PART III - CONTROL AND COMPENSATION INFORMATION

#### Item 9. Directors and Executive Officers of the Issuer

The following are the incumbent Directors and Executive Officers of the Company:

Name	NATIONALITY	Position	AGE	TERM OF OFFICE
Johnip G. Cua	Filipino	Chairman / Independent Director	66	2021 to present
Hans T. Sy	Filipino	Director	67	1992 to present
Jerry C. Tiu	Filipino	President / Director	65	2001 to present
Mary Eleanor A. Mendoza	Filipino	Director	59	2001 to present
Ruben C. Tan	Filipino	Independent Director	67	2018 to Present
Anna Francesca C. Respicio	Filipino	Corporate Secretary	37	2021 to present
Manuel A. Gana	Filipino	Vice Chairman / Treasurer	65	2000 to present
Ma. Clara T. Kramer	Filipino	General Manager	61	2010 to present

A brief write-up on the incumbent directors and principal officers are as follows:

#### Johnip G. Cua – Chairman and Independent Director

Mr. Cua, 66, Filipino, is currently the Chairman of TSLTHI. He is also an Independent Director of THIGCI. He is the Chairman and President of Taibrews Corporation since 2011. He is also the Chairman of the Board of Trustees of the P&Gers Fund, Inc. since 2009 and Xavier School, Inc. since 2012. He is a Director of Interbake Marketing, Inc. since 1991, Teambake Marketing, Inc. since 1994, Lartizan Corporation since 2007 and Zenori Corporation since 2018. He is an Independent Director of MacroAsia Corporation since 2006, MacroAsia Catering Services, Inc. since 2007, MacroAsia Airport Services Corporation since 2007, PhilPlans First, Inc. since 2009, Allied Botanical Corporation since 2012, MacroAsia Properties Development Corporation since 2013, PAL Holdings, Inc. since 2014, Philippine Airlines, Inc. since 2014, Century Pacific Food, Inc. since 2014, First Aviation Academy since 2017, LT Group, Inc. since 2018, Tanduay Distillers, Inc. since 2018 and Asia Brewery, Inc. since 2018. He is also a Trustee of Xavier School Educational & Trust Fund since 1996 and a Trustee and Treasurer of MGCC Foundation, Inc. since 2015. He is also a former President and Director of Procter & Gamble Philippines, Inc. Mr. Cua obtained his Bachelor of Science degree in Chemical Engineering from the University of the Philippines (Diliman) on 1978.

#### Hans T. Sy - Director

Mr. Sy, 67, Filipino, is a director of TSLTHI. He is also a director of TMGCI and TCCATHI and the Chairman of THIGCI. He is the Chairman of the Executive Committee of SM Prime and has been a Director of the Company since 1994. He previously held the position of President of SM Prime until September 2016. He also held key positions in several companies engaged in banking, real estate development, mall operations, as well as leisure and entertainment. He is currently Adviser to the Board of SM Investments Corporation, Chairman of China Banking Corporation, and Chairman of National University. Mr. Sy holds a B.S. Mechanical Engineering degree from De La Salle University.

#### Jerry C. Tiu – President and Director

Mr. Tiu, 65, Filipino, is the President and Director of TSLTHI since 2001. He is also an Independent Director of Philippine Global Communications, Inc. since 2009. He is the President and Director as well of TCCATHI, THIGCI, TMGCI, and Tagaytay Highlands Community Condominium Association, Inc., Tagaytay Midlands Community Homeowner's Association Inc and Greenlands Community Homeowner's Association Inc. Moreover, he is the Vice President and a Board of Trustee of The Highlands Prime Community Condominium Owner's Association, Inc. The HPI's Horizon Community Condominium Owner's Association, Inc. and The Hillside at Tagaytay Highlands Community Homeowner's Association, Inc from 2014 to present. He holds a Bachelor of Science degree in Commerce (Major in Marketing) from the University of British Columbia.

#### Mary Eleanor A. Mendoza – Director

Ms. Mendoza, 59, Filipino, is a director of TSLTHI. She is also the Business Unit Head of the Real Estate group and the Project Development, Sales and Marketing group at Belle Corporation. She also serves as Senior Vice President for SM Prime Holdings, Inc. and Senior Vice President for Leisure at Highlands Prime, Inc. Prior to this, Ms. Mendoza served as Vice President of Business Development and of Leisure and Resorts at Eton Properties, Philippines, Inc. She was also a Vice President at Filinvest Land, Inc. Ms. Mendoza holds a Bachelor of Science degree in Business Administration and Management from the University of the Philippines, and a master's degree in business management from the Asian Institute of Management.

#### Ruben C. Tan – Lead Independent Director

Mr. Tan, 67, Filipino, is currently an independent Director of TSLTHI, TMGCI and TCCATHI. He is the President of Glendale Mining & Development Corporation since 1997, Citimex, Inc. since 1984, Cedarside Industries, Inc. since 1996 and Barrington Carpets, Inc. since 1989. He likewise holds directorships in Blue Ridge Mineral Corporation since 2012, Eagle Crest Mining & Development Corporation since 2012, RJT Ramipaen Holdings, Inc. since 2011, RCHAMPS Realty Corporation since 2009, MIGWINS Realty Corporation since 2009, MAGADEV Properties, Inc. since 2002 and JESSALEX, Inc. since 2000. He is also a Corporate Secretary of CWC-Prime Industries Corporation since 2012, Tile Trends, Inc. since 2000 and Prime Floorcoverings Incorporated since 1994. Mr. Tan holds a Bachelor of Science degree in Mechanical Engineering from the De La Salle University on 1978.

#### **Principal Officers**

#### Manuel A. Gana – Vice-President and Treasurer

Mr. Gana, 65, Filipino is the Vice President and Treasurer of the Club as well as THIGCI, TMGCI and TCCATHI. Mr. Gana was the President and Chief Executive Officer of Belle Corporation (Belle) until April 2022. He was also formerly assigned as Vice President of Finance and Chief Financial Officer for MagiNet Corporation, which was then a subsidiary of Sinophil Corporation (now called Premium Leisure Corporation), a subsidiary of Belle. Previously, he was a Director of Investment Banking at Nesbitt Burns Securities Inc. in New York, USA. He also previously worked for Bank of Montreal and Merrill Lynch Capital Markets (both in New York, USA), and for Procter & Gamble Philippine Manufacturing Corporation.

Mr. Gana holds a Master of Business Administration degree from the Wharton School of the University of Pennsylvania, and degrees in Accounting and Economics from De La Salle University. He is a Certified Public Accountant.

## Anna Francesca C. Respicio – Corporate Secretary

Atty. Respicio, 37, Filipino, is the Corporate Secretary of the Club. She is likewise the Corporate Secretary of the following reporting and/or listed companies: First Abacus Financial Holdings Corporation, (2017 to date), I-Remit, Inc. (2013 to date), Jolliville Holdings Corporation (2014 to date), Discovery World Corporation (2017 to date), and Sterling Bank Asia, Inc. (A Savings Bank) (2018 to date.

Atty. Respicio obtained her bachelor at arts degree (majored in philosophy) in 2007 and her Juris Doctor Degree in 2011 from the Ateneo de Manila University. She likewise passed the real estate brokers licensure examination in 2015. She was admitted to the Philippine Bar in April 2012 and is currently a Partner at Tan Venturanza Valdez.

#### Ma. Clara T. Kramer – General Manager

Ms. Kramer, 61, Filipino, is the General Manager of TSLTHI. She is also the concurrent General Manager of TMGCI, THIGCI, TCCATHI, THCCAI, TMCHAI, GCHAI, THPCCOAI, THHCOAI and THTHCHAI. She serves as the Business Unit Head and Senior Vice-President of Tagaytay Highlands Estate (Belle Corporation). She was a consistent Dean's Lister in Assumption College (San Lorenzo Village, Makati City) where she earned her bachelor's degree. She started her career in the hotel industry back in December of 1983 when she joined the sales department of Manila Hotel as Sales Executive. In July 1990, she was hired by L'Fisher Hotel as Front Office Manager and later as PR & Promotions Manager until she got promoted in June 2001 and was tasked to manage the Sales and Marketing Department. As a member of the management team, she actively took part in the formulation of major policies and procedures of the Hotel. Ms. Kramer is also involved in various civic and social activities as a member and resource speaker focusing on family, marriage, and parenting.

#### Significant Employee

TSLTHI has no significant employees as of December 31, 2022.

#### **Family Relationships**

None of the directors or officers of TSLTHI are related to each other up to the fourth civil degree either by consanguinity or affinity.

#### **Involvement in Certain Legal Proceedings**

TSLTHI is not aware of any of the following events wherein any of its directors, executive officers, underwriter, or control person were involved during the past five (5) years up to the latest date:

(a) Any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;

- (b) Any conviction by final judgment, including the nature of the offense, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
- (c) Being subject to any order, judgment, or decree, not subsequently reversed, suspended, or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and
- (d) Being found by a domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign Exchange or other organized trading market or self-regulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.

#### Item 10. Executive Compensation

Except for the President who is receiving only professional service fees, the Directors and Executive Officers do not receive any compensation from TSLTHI.

#### **Annual Compensation**

	Year	Salary	Bonus	Other Annual Compensation
	2020			180,556
Jerry C. Tiu	2021			180,556
	2022			180,556

#### Item 11. Security Ownership of Certain Beneficial Owners and Management

Security Ownership of Certain Record and Beneficial Owners

The following table shows the record and beneficial owners owning more than 5% of the outstanding capital stock of The Spa & Lodge as of December 31, 2022:

TITLE OF CLASS	NAME AND ADDRESS OF RECORD/BENEFICIAL OWNER	AMOUNT AND NATURE OF RECORD/BENEFICIAL OWNERSHIP	PERCENT OF CLASS
Proprietary membership certificate	Belle Corporation* 5/F Tower A Two Ecom Centre Palm Coast Avenue Mall of Asia Complex Pasay City	203 membership certificates	46.77%

<sup>\*</sup>Belle Corporation is a publicly listed corporation. Its Board of Directors is composed of Messrs. Willy N. Ocier, Elizabeth Anne C. Uychaco, Jackson T. Ongsip, Jacinto C. Ng Jr., Armin Antonio B. Raquel-Santos, Virginia A. Yap, Joseph T. Chua, Maria Gracia P. Tan, and Amando M. Tetangco, Jr. Belle Corporation, having 46.77% shareholdings is an associate of the Club.

The top 20 stockholders of Belle Corporation as at December 31, 2022 are as follows:

	STOCKHOLDERS	TYPE / CLASS	NUMBER OF STOCKS
1	Belleshares Holdings, Inc.	Common	2,604,740,622
2	PCD Nominee Corporation Filipino	Common	2,542,885,933
3	PCD Nominee Corporation Non-Filipino	Common	1,950,754,668
4	Sysmart Corporation	Common	1,629,355,469
5	Sybase Equity Investment Corp.	Common	531,320,577
6	Social Security System	Common	442,402,786
7	Jacinto C. Ng Jr.	Common	135,860,666
8	Eastern Securities Dev. Corp.	Common	111,730,866
9	Premium Leisure Corp. (former Sinophil Corp)	Common	99,987,719
10	Jacinto L. Ng Sr.	Common	88,835,833
11	Parallax Resources Inc	Common	86,308,131
12	SLW Development Corporation	Common	66,082,333
13	F. Yap Securities, Inc.	Common	57,803,732
14	Eastern Sec. Devt. Corp.	Common	50,000,000
15	Willy N. Ocier	Common	47,026,709
16	Jacinto Ng Jr. &/or Anita C. Ng	Common	18,293,333
17	Lim Siew Kim	Common	6,200,000
18	James Go	Common	4,816,999
19	William T. Gabaldon	Common	4,000,000
20	Pacita K. Yap or Philip K. Yap	Common	3,500,000
21	Philip King Yap or Pacita K. Yap	Common	3,500,000

# Security Ownership of Management

The following is a tabular presentation of the shares beneficially owned by all directors and executive officers of The Spa & Lodge as of December 31, 2022:

Title OF Class	Name of Beneficial Owner	CITIZENSHIP	AMOUNT AND NATURE OF OWNERSHIP	PERCENT OF CLASS
Proprietary Share	Hans T. Sy	Filipino	1 membership certificate Beneficial	0.23%
Proprietary Share	Jerry C. Tiu	Filipino	1 membership certificate Beneficial	0.23%
Proprietary Share	Mary Eleanor A. Mendoza	Filipino	1 membership certificate Beneficial	0.23%
Proprietary Share	Ruben C. Tan	Filipino	1 membership certificate Beneficial	0.23%
Proprietary Share	Johnip G. Cua	Filipino	1 membership certificate Beneficial	0.23%

TITLE OF CLASS	Name of Beneficial Owner	CITIZENSHIP	AMOUNT AND NATURE OF OWNERSHIP	Percent of Class
Proprietary Share	Manuel A. Gana	Filipino	1 membership certificate Beneficial	0.23%
Aggregate Security Ownership of Directors and Officers		ficers	6 membership certificates	1.38%

## Voting Trust Holders of 5% or more

There is no party that holds any voting trust or any similar agreement for 5% or more of The Spa & Lodge voting securities.

#### **Changes in Control**

The Spa & Lodge is not aware of any arrangement that may result in a change in control of the Company.

#### Item 12. Certain Relationships and Related Transactions

The Spa & Lodge is not a party to any transaction in which any director or officer, or any security holder, or any member of the immediate family of the foregoing, had or is to have a direct or indirect material interest.

In the ordinary course of business, The Spa & Lodge has transactions with affiliates which consist mainly of non-interest bearing advances for the acquisition/transfer of property and equipment, acquisition of the affiliate's proprietary shares and reimbursement of certain expenses.

#### PART IV- CORPORATE GOVERNANCE

#### Item 13. Corporate Governance

The Club remains focused on ensuring the adoption of systems and practices of good corporate governance in enhancing value for its shareholders.

In compliance with the initiative of the Securities and Exchange Commission ("SEC'), the Club submitted its Corporate Governance Manual (the "Manual") to the SEC. This manual institutionalizes the principles of good corporate governance in the entire Company. The Club believes that corporate governance, the framework of rules, systems, and processes governing the performance of the Board of Directors and Management of their respective duties and responsibilities, and from which the organization's values and ethics emerge, is of utmost importance to the Club's shareholders and other stakeholders, which include, among others, clients, employees, suppliers, financiers, government, and community in which operates. The Club undertakes every effort possible to create awareness throughout the entire organization.

The Club has complied with the relevant SEC circulars and rules on good corporate governance. The Club also appointed members of various Board level committees. These committees consist of the Corporate Governance Committee (tasked with ensuring compliance with and proper observance of corporate governance principles and practices), the Board Risk Oversight Committee (tasked to assist the Board in overseeing the Club's practices and processes relating to risk assessment and risk management; maintaining an appropriate risk culture, reporting financial and business risks and associated internal controls, and the Audit Committee (tasked to represent and assist the Board in its general oversight of the Club's accounting and financial reporting processes, audits of the financial statements, and internal control and audit functions.)

A Compliance Officer was also appointed. Members of various committees are elected annually and to serve for a term of one (1) year.

As proof of compliance with leading practices and principles of Good Governance, the Club has formally adopted a manual on Corporate Governance and regularly submits to SEC its Corporate Governance Self-Rating Form.

The Board establishes the major goals, policies, and objectives of the Club, as well as the means to monitor and evaluate the performance of Management. The Board also ensures that an adequate internal control mechanism is implemented and properly complied in all levels

The Club is not aware of any non-compliance with its Manual on Corporate Governance, by any of its officers or employees.

#### **PART V - EXHIBITS AND SCHEDULES**

## Item 14. Exhibits and Reports on SEC Form 17-C

# (a) Exhibits

Financial Statements (meeting the requirements of RSA Rule 48-1)

Exhibit "D" Schedule of Indebtedness to Affiliates and Related Parties

Exhibit "E" Schedule of Property and Equipment Exhibit "F" Schedule of Accumulated Depreciation

Exhibit "K" Proprietary Certificates

# (b) Reports on SEC Form 17-C

Date Filed	Information
26 August 2022	Setting of Annual Meeting and Record Date
20 October 2022	Results of Annual Stockholders' Meeting and Organization Meeting of the Board.

# SIGNATURES

Pursuant to the requirements of this report is signed on behalf of City of Tagay tay City	of the issuer by the un	dersigned, thereunto	
Ву:			
			ı
JERRY C. TIU Director / President		A CLARA T. KRAMER ral Manager	,
FREDERICK D. DEOCARIZA Financial Controller			
SUBSCRIBED AND SWOR to me their Competent Eviden			2023 affiants exhibiting
NAME	COMPETENT EVIDENCE OF IDENTITY (C.E.I.)	EXPIRY DATE	PLACE OF ISSUE
JERRY C. TIU	PASSPORT NO.	January 22, 2030	DFA NCR EAST
MARIA CLARA T. KRAMER	PASSPORT NO.	February 17, 2029	DFA NCR SOUTH
FREDERICK D. DEOCARIZA	DRIVER'S LICENSE	November 23, 2031	7
Doc. No. 373 Page No. 76: Book No. 66 Series of 2023.	BLIC BLIC	ATTY. VALENTIN C. GUAN I Avenue, Kaybagal South, Tagission Expires on DECEMBER PTER NO. 5131980/January 3, 20 ROLI. No. 22908 IBP LIFETIME RES NO. 028 LE COMPLIANCE NO. VII-00	aytay City 31, 2024 123

#### SIGNATURES

Pursuant to the requirements of Section 17 of the SRC and Section 177 of the Revised Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in the City of Pasig on2023.
By:
ANNA FRANCESCA C. RESPICIO Corporate Secretary
SUBSCRIBED AND SWORN to before me this 2 4 APR 2023  Metro Manila, affiant having exhibited to me her Philippine Passport No. issued on 15 December 2021 at DFA Manila and TIN as her competent evidence of identity.

JANINE T. TUTANES

Notary Public for Cities of Pasig and San Juan and in the Municipality of Pateros Appointment No. 202 (2023-2024)

Commission Expires on December 31, 2024

2704 East Tower, Tektite Towers, Exchange Ross

Ortigas Center, 1605 Pasig City
PTR No. 9004903/01.04.23/Pasig
IBP No. 260918/01.05.23/RSM

Pall of Allorneys No. 79361

Roll of Attorneys No. 79361 Admitted to the Bar: 95.16.22

Doc. No. 126 Page No. 17 Book No. 1 Series of 2023.

# THE SPA AND LODGE AT TAGAYTAY HIGHLANDS, INC.

(A Nonprofit Corporation)

# INDEX TO THE FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES

# FORM 17-A, Item 7

		Page No.
Financ	cial Statements	
Repor Stater Stater For t Stater For t	ment of Management's Responsibility for Financial Statements of Independent Public Accountants ment of Financial Position as at December 31, 2022 and 2021 ments of Comprehensive Income the years ended December 31, 2022 and 2021 ments of Changes in Members' Equity the years ended December 31, 2022 and 2021 ments of Cash Flows the years ended December 31, 2022 and 2021 to Financial Statements	
Supple	ementary Schedules Required by Annex 68-J	
A.	Financial Assets	NA
В.	Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)	NA
C.	Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements	NA
D.	Long-term Debt	NA

Indebtedness to Related Parties (Long-term Loans from Related

Guarantees of Securities of Other Issuers

NA

NA

Attached

E.

F.

G.

Companies)

Membership Certificates

# THE SPA AND LODGE AT TAGAYTAY HIGHLANDS, INC. SUPPLEMENTARY SCHEDULES REQUIRED BY ANNEX 68-J DECEMBER 31, 2022

#### Schedule A. Financial Assets

	Amount Shown	
	in the	Income
	Statement of	Received
Name of Issuing Entity and Association of	Financial	and
Each Issue	Position	Accrued

Not Applicable: The Company's "Financial Assets" aggregate market value of Fair Value through Profit & Loss (FVPL) does not constitute five percent (5%) of total current assets as at December 31, 2022.

# Schedule B - Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)

As at December 31, 2022

DeductionsName andBalance as atAmountAmountAmountDesignationJanuary 1, 2022AdditionsCollectedWritten OffCurrentNon-CurrentDecember 31, 2022

Advances to Officers and Employees

Not Applicable: The Company has no amounts receivable outside the ordinary course of business from directors, officers, employees, and principal stockholders as at December 31, 2022.

# Schedule C - Amounts Receivable from and Payable to Related Parties which are Eliminated during the Consolidation of Financial Statements As at December 31, 2022

Due from subsidiaries

		_	Deduct	ions			
	Balance as at		Amount	Amount			Balance as at
Name and Designation	January 1, 2022	<b>Additions</b>	Collected	Written Off	Current	Non-Current	December 31, 2022
Not Applicat	ole: The Company d	oes not prep	are consolidated	d financial sta	tements as	at December	31, 2022.

# Schedule D - Long Term Debt As at December 31, 2022

	Amount	Amount shown under	Amount shown under
	Authorized	caption "Current portion of	caption "Long term
Title of Issue and Type	by	long term debt" in related	debt" in related
of Obligation	Indenture	balance sheet	balance sheet

Not Applicable: The Company has no long-term debt as at December 31, 2022.

# Schedule E- Indebtedness to Related Parties As at December 31, 2022

	Balance,	Balance,
Name	January 1, 2022	December 31, 2022

Not Applicable: The Company has no long-term indebtedness to a related party as at December 31, 2022.

# Schedule F - Guarantees of Securities of Other Issuers As at December 31, 2022

Name of Issuing Entity of			Amount Owned	
Securities Guaranteed	Title of Issue of	Total Amount	by Person for	
by the Company for	Each Class of	Guaranteed	which the	
which this statement is	Securities	and	Statement is	Nature of
filed	Guaranteed	Outstanding	Filed	Guarantee

Not Applicable: The Company has no guarantees of securities of other issuers as at December 31, 2022.

# Schedule G – Membership Certificates December 31, 2022

			_	Numbe	r of Shares Held By	
	Number of Shares Authorized	Number of Shares Issued and Outstanding	Number of Shares Reserved for Options, Warrants, Conversions, and Other Rights	Related parties	Directors, Officers and Employees	Others
Common	434	434	-	203	0	231



# Your BIR AFS eSubmission uploads were received

1 message

eafs@bir.gov.ph <eafs@bir.gov.ph>

Tue, May 2, 2023 at 5:30 AM

Cc:

HI THE SPA AND LODGE AT TAGAYTAY HIGHLANDS, INC.,

#### Valid files

- EAFS210642098ITRTY122022.pdf
- EAFS210642098RPTTY122022.pdf
- EAFS210642098AFSTY122022.pdf
- EAFS210642098TCRTY122022-01.pdf

#### Invalid file

None>

Transaction Code: AFS-0-CCEBBH9B0MPY3VSNQP1P1XR2Y0PTX3T32X

Submission Date/Time: May 02, 2023 05:30 AM

Company TIN: 210-642-098

Please be reminded that you accepted the terms and conditions for the use of this portal and expressly agree, warrant and certify that:

- The submitted forms, documents and attachments are complete, truthful and correct based on the personal knowledge and the same are from authentic records;
- The submission is without prejudice to the right of the BIR to require additional document, if any, for completion and verification purposes;
- The hard copies of the documents submitted through this facility shall be submitted when required by the BIR in the event of audit/investigation and/or for any other legal purpose.

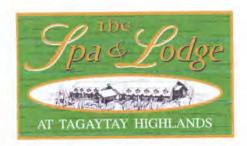
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# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

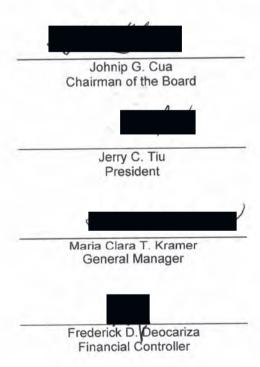
The management of **The Spa and Lodge at Tagaytay Highlands, Inc. (the Company)** is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2022 and 2021, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein and submits the same to the stockholders.

Reyes Tacandong & Co., the independent auditors appointed by the stockholders for the periods December 31, 2022 and 2021, have audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in their reports to the stockholders, have expressed their opinion on the fairness of presentation upon completion of such audit.



Signed this \_\_\_\_\_ day of \_\_\_\_\_0 5 APR 2023, 2023.

0.5 APR 2023

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of \_\_\_\_\_\_, 2023 affiants exhibiting to me their competent evidence of identity, as follows

NAME	Competent Evidence of Identity	Expiry Date	Place of Issue
JOHNIP G. CUA	PASSPORT# TIN#	July 26, 2029	DFA NCR EAST
JERRY C. TIU	PASSPORT# I	January 22, 2030	DFA NCR EAST
MARIA CLARA T. KRAMER	PASSPORT#	February 17, 2029	DFA NCR SOUTH
FREDERICK D. DEOCARIZA	DRIVERS LICENSE#	November 23, 2031	

Doc. No. <u>581</u>; Page No. <u>78</u>; Book No. <u>168</u>; Series of <u>1623</u>; PUBLIC A

ATTY, VALENTING, GUARA JP Rizal Avenue, Kaybagal Soyat, Tagaytay City Commission Expires on DECLAMBER 31, 2024 PTR No. 5131980/January 3, 2023 ROLL No. 22908 IBP LIFETIME RES. NO. 02892 MCLE COMPLIANCE NO. VII-0016975

# COVER SHEET

# for AUDITED FINANCIAL STATEMENTS

**SEC Registration Number** 

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L	CONTACT PERSON'S ADDRESS																																					

Tagaytay Highlands Complex, Barangay Calabuso, Tagaytay City 4120 Cavite

NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt shall not excuse the corporation from liability for its deficiencies.

BOA/PRC Accreditation No. 4782 August 16, 2021, valid until April 13, 2024 SEC Accreditation No. 4782 EC Group A Issued August 11, 2022 Valid for Financial Periods 2021 to 2025

2022 **Phone** 2025 **Fax** 

Makati City 1226 Philippines **Phone** : +632 8 982 9100 **Fax** : +632 8 982 9111

Fax : +632 8 982 9111 Website : www.reyestacandong.co

**BDO Towers Valero** 

8741 Paseo de Roxas

#### INDEPENDENT AUDITORS' REPORT

The Members and the Board of Directors
The Spa and Lodge at Tagaytay Highlands, Inc.
Tagaytay Highlands Complex
Barangay Calabuso, Tagaytay City 4120 Cavite

#### Opinion

We have audited the accompanying financial statements of The Spa and Lodge at Tagaytay Highlands, Inc. (the Company), which comprise the statements of financial position as at December 31, 2022 and 2021, and the statements of comprehensive income, statements of changes in equity and statements of cash flows for the years then ended, and notes to financial statements, including a summary of significant accounting policies.

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2022 and 2021, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRS).

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to the audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement) and SEC Form 17-A (Annual Report) for the year ended December 31, 2022, but does not include the financial statements and our auditors' report thereon. The SEC Form 20-IS and SEC Form 17-A for the year ended December 31, 2022 are expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.





#### Other Matter

The financial statements of the Company as at and for the year ended December 31, 2020 were audited by another auditor, whose report dated May 28, 2021, expressed an unmodified opinion on those financial statements.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, these could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

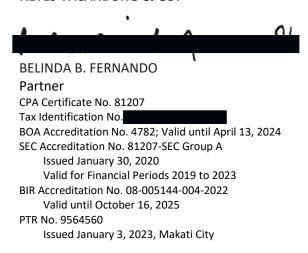
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audits.

#### **REYES TACANDONG & CO.**



April 1, 2023 Makati City, Metro Manila

# STATEMENTS OF FINANCIAL POSITION

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		December 31				
	Note	2022	2021			
ASSETS						
Current Assets						
Cash and cash equivalents	4	₽16,406,745	₽4,334,184			
Trade and other receivables	5	1,962,880	2,824,753			
Inventories	6	383,674	263,945			
Other current assets	7	4,607,930	2,863,489			
Total Current Assets		23,361,229	10,286,371			
Noncurrent Assets						
Property and equipment	8	18,965,426	19,764,869			
Net retirement asset	16	298,720	95,949			
Total Noncurrent Assets		19,264,146	19,860,818			
		₽42,625,375	₽30,147,189			
Current Liabilities						
	9	₽42,625,375 P20,344,328	₽30,147,189 ₽7,692,309			
Current Liabilities	9					
Current Liabilities Trade and other payables	9					
Trade and other payables  Noncurrent Liabilities		₽20,344,328	₽7,692,309			
Current Liabilities Trade and other payables  Noncurrent Liabilities Deferred tax liability  Total Liabilities		<b>₽</b> 20,344,328 59,744	₽7,692,309 19,190			
Current Liabilities Trade and other payables  Noncurrent Liabilities Deferred tax liability		<b>₽</b> 20,344,328 59,744	₽7,692,309 19,190			
Current Liabilities Trade and other payables  Noncurrent Liabilities Deferred tax liability Total Liabilities  Equity	17	₽20,344,328 59,744 20,404,072	₽7,692,309 19,190 7,711,499 124,974,678			
Current Liabilities Trade and other payables  Noncurrent Liabilities Deferred tax liability Total Liabilities  Equity Proprietary membership certificates	17	₽20,344,328 59,744 20,404,072	₽7,692,309 19,190 7,711,499			
Current Liabilities Trade and other payables  Noncurrent Liabilities Deferred tax liability Total Liabilities  Equity Proprietary membership certificates Deficit	17	₽20,344,328 59,744 20,404,072	₽7,692,309 19,190 7,711,499 124,974,678			
Current Liabilities Trade and other payables  Noncurrent Liabilities Deferred tax liability Total Liabilities  Equity Proprietary membership certificates Deficit Cumulative remeasurement loss on net retirement	17	\$20,344,328 59,744 20,404,072 124,974,678 (102,176,936)	₽7,692,309 19,190 7,711,499 124,974,678 (101,822,076)			

## STATEMENTS OF COMPREHENSIVE INCOME

# FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021 (With Comparative Figures for 2020)

	Note	2022	2021	2020
REVENUES				
Room sales		₽1,953,060	₽862,910	₽629,429
Spa services		1,557,128	412,998	268,922
Food, beverage and sundries		374,517	90,713	452,077
		3,884,705	1,366,621	1,350,428
COSTS AND EXPENSES				
Cost of services	13	13,282,420	10,155,151	16,426,891
General and administrative expenses	14	1,780,337	2,062,326	2,726,473
		15,062,757	12,217,477	19,153,364
OTHER INCOME				
Interest income	4	5,016	4,384	11,635
Other income	15	1,681,130	764,316	273,220
		1,686,146	768,700	284,855
DEFICIENCY OF REVENUES OVER				
COSTS AND EXPENSES BEFORE				
MEMBERS' SUPPORT		(9,491,906)	(10,082,156)	(17,518,081)
MEMBERS' SUPPORT				
Membership dues		9,177,600	9,177,600	9,177,600
DEFICIENCY OF REVENUES AND				
MEMBERS' SUPPORT OVER				
COSTS AND EXPENSES		(314,306)	(904,556)	(8,340,481)
PROVISION FOR DEFERRED INCOME				
TAX	17	40,554	19,190	_
NET LOSS		(354,860)	(923,746)	(8,340,481)
OTHER COMPREHENSIVE INCOME				
(LOSS)				
Item not to be reclassified to profit or loss -				
Remeasurement gain (loss) on net				
retirement asset	16	140,473	72,561	(159,901)
TOTAL COMPREHENSIVE LOSS		(₽214,387)	(₽851,185)	(₽8,500,382)
BASIC AND DILUTED LOSS PER				
DADIC AND DILUTED LUGG PER				
PROPRIETARY MEMBERSHIP				

# STATEMENTS OF CHANGES IN EQUITY

# FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021 (With Comparative Figures for 2020)

	Note	2022	2021	2020
PROPRIETARY MEMBERSHIP				
CERTIFICATES	11	₽124,974,678	₽124,974,678	₽124,974,678
DEFICIT				
DEFICIT		/\	(	()
Balance at beginning of year		(101,822,076)	(100,898,330)	(92,557,849)
Net loss		(354,860)	(923,746)	(8,340,481)
Balance at end of year		(102,176,936)	(101,822,076)	(100,898,330)
ACCUMULATED REMEASUREMENT				
LOSS ON NET RETIREMENT ASSET	16			
	10			
Item not to be reclassified to profit or				
loss -				
Balance at beginning of year		(716,912)	(789,473)	(629,572)
Remeasurement gain (loss)		140,473	72,561	(159,901)
Balance at end of year		(576,439)	(716,912)	(789,473)
		₽22,221,303	₽22,435,690	₽23,286,875

# **STATEMENTS OF CASH FLOWS**

# FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021 (With Comparative Figures for 2020)

	Note	2022	2021	2020
CASH FLOWS FROM OPERATING				
ACTIVITIES				
Loss before income tax		(₽314,306)	(₱904 <i>,</i> 556)	(₽8,340,481)
Adjustments for:				
Depreciation and amortization	8	4,561,957	4,842,798	8,120,290
Retirement expense	16	129,558	148,571	299,177
Interest income	4	(5,016)	(4,384)	(11,635)
Provision for expected credit losses		_	_	31,475
Operating income before working capital				
changes		4,372,193	4,082,429	98,826
Decrease (increase) in:				
Trade and other receivables		861,873	1,306,910	5,323,960
Inventories		(119,729)	37,762	213,909
Other current assets		(1,568,864)	133,637	30,467
Increase (decrease) in -				
Trade and other payables		12,652,019	(2,572,862)	70,529
Net cash generated from operations		16,197,492	2,987,876	5,737,691
Contributions to plan assets	16	(191,856)	(464,214)	(232,107)
Income tax paid		(175,577)	(124,532)	(19,407)
Interest received		5,016	4,384	11,635
Retirement benefits paid				(1,080,350)
Net cash provided by operating activities		15,835,075	2,403,514	4,417,462
CASH FLOWS FROM INVESTING ACTIVITIES				
Acquisitions of property and equipment	8	(3,762,514)	(1,470,830)	(6,580,792)
NET INCREASE (DECREASE) IN CASH AND				
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		12,072,561	932,684	(2,163,330)
CASH AND CASH EQUIVALENTS				
AT BEGINNING OF YEAR		4,334,184	3,401,500	5,564,830
CASH AND CASH EQUIVALENTS				
AT END OF YEAR	4	₽16,406,745	₽4,334,184	₽3,401,500

	Note	2022	2021	2020
COMPONENTS OF CASH AND CASH				
COMPONENTS OF CASH AND CASH				
EQUIVALENTS	4			
Cash on hand		₽120,000	₽88,671	₽102,346
Cash in banks		15,724,868	3,685,677	2,741,416
Cash equivalents		561,877	559,836	557,738
		₽16,406,745	₽4,334,184	₽3,401,500

#### **NOTES TO FINANCIAL STATEMENTS**

# AS AT AND FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021 (With Comparative Information for 2020)

#### 1. Corporate Information

The Spa and Lodge at Tagaytay Highlands, Inc. (the Company) was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on December 2, 1999. The Company was established to acquire, own, maintain and operate vacation houses, suites or rooms in condominium form or otherwise, for use of its members and to promote other activities among its members on a nonprofit basis.

The registered office address of the Company is located at Tagaytay Highlands Complex, Barangay Calabuso, Tagaytay City 4120 Cavite.

On November 26, 2001, the SEC granted the Company its permit to offer its proprietary membership certificates to the public (see Note 11). Belle Corporation (Belle), a publicly-listed company in the Philippines, owns 46.77% and 46.54% of the Company's proprietary membership certificates as at December 31, 2022 and 2021, respectively.

The Company's financial statements as at and for the years ended December 31, 2022 and 2021 (with comparative figures and information for 2020) was approved and authorized for issuance by the Board of Directors (BOD) on April 1, 2023, as reviewed and recommended for approval by the Audit Committee on the same date.

## 2. Summary of Significant Accounting Policies

## **Basis of Preparation and Statement of Compliance**

The financial statements of the Company have been prepared in compliance with Philippine Financial Reporting Standards (PFRS) issued by the Philippine Financial and Sustainability Reporting Standards Council (formerly Financial Reporting Standards Council) and adopted by the SEC, including SEC pronouncements. This financial reporting framework includes PFRS, Philippine Accounting Standards (PAS), Philippine Interpretations from International Financial Reporting Interpretations Committee (IFRIC) and SEC provisions.

Based on the quantitative criteria set by the SEC, the Company qualifies as a small entity (SE). However, the Company as an issuer of proprietary membership certificates to the public is considered a publicly-accountable entity and is therefore required to prepare its financial statements in accordance with PFRS.

The summary of significant accounting policies used in the preparation of the financial statements has been consistently applied to all the years presented, unless otherwise stated.

#### **Measurement Bases**

The financial statements are presented in Philippine Peso (Peso), the Company's functional currency. All amounts are rounded to the nearest Peso except when otherwise indicated.

The financial statements of the Company have been prepared on a historical cost basis, except for plan assets which is measured at fair value and retirement liability which is measured at the present value of defined benefit obligation. Historical cost is generally based on the fair value of the consideration given in exchange for an asset and fair value of the consideration received in exchange for incurring a liability.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Company uses market observable data to the extent possible when measuring the fair value of an asset or a liability. Fair values are categorized into different levels in a fair value hierarchy based on inputs used in the valuation techniques as follows:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

If the inputs used to measure the fair value of an asset or a liability might be categorized in different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Company recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

Further information about the assumptions made in measuring fair values is included in Note 18.

#### **Adoption of Amended PFRS**

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the following amended PFRS:

- Amendments to PAS 16, Property, Plant and Equipment Proceeds Before Intended Use —
  The amendments prohibit deducting from the cost of property, plant and equipment any
  proceeds from selling items produced while bringing that asset to the location and condition
  necessary for its intended use. Instead, the proceeds and related costs from such items shall be
  recognized in profit or loss. There is no transition relief for first-time adopters.
- Amendments to PAS 37, Onerous Contracts Cost of Fulfilling a Contract The amendments specify which costs shall be included when assessing whether a contract is onerous or loss-making. The 'costs of fulfilling' a contract comprise the 'costs that relate directly to the contract'. These costs can either be incremental (e.g., the costs of direct labor and materials) or can be an allocation of costs directly related to fulfilling a contract (e.g., depreciation of fixed assets). At the date of initial application, the cumulative effect of applying the amendments is recognized as an opening balance adjustment to retained earnings or other component of equity, as applicable. Accordingly, the comparatives are not restated.

- Annual Improvements to PFRS 2018 to 2020 Cycle:
  - Amendment to PFRS 9, Financial Instruments Fees in the '10 per cent' Test for Derecognition of Financial Liabilities The amendment clarifies which fees an entity shall include when it applies the '10 per cent' test in assessing whether to derecognize a financial liability (i.e. whether the terms of a new or modified financial liability is substantially different from the terms of the original financial liability). These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or the lender on the other's behalf. The amendment applies to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applied the amendment.
  - Amendment to PFRS 16, Leases Lease Incentives The amendment removed from Illustrative Example 13 the illustration of the reimbursement of leasehold improvements by the lessor. The objective of the amendment is to avoid any potential confusion regarding the treatment of lease incentives because of how the requirements for lease incentives are illustrated.

The adoption of the amended PFRS did not materially affect the financial statements of the Company. Additional disclosures were included in the financial statements, as applicable.

## Amendments to PFRS Issued but not yet Effective

Relevant amendments to PFRS which are not yet effective for the year ended December 31, 2022 and have not been applied in preparing the financial statements are summarized below.

Effective for annual periods beginning on or after January 1, 2023:

• Amendments to PAS 1 and PFRS Practice Statement 2, Making Materiality Judgements - Disclosure Initiative – Accounting Policies – The amendments require an entity to disclose its material accounting policies, instead of its significant accounting policies and provide guidance on how an entity applies the concept of materiality in making decisions about accounting policy disclosures. In assessing the materiality of accounting policy information, entities need to consider both the size of the transactions, other events or conditions and its nature. The amendments clarify (1) that accounting policy information may be material because of its nature, even if the related amounts are immaterial, (2) that accounting policy information is material if users of an entity's financial statements would need it to understand other material information in the financial statements, and (3) if an entity discloses immaterial accounting policy information, such information should not obscure material accounting policy information. In addition, PFRS Practice Statement 2 is amended by adding guidance and examples to explain and demonstrate the application of the 'four-step materiality process' to accounting policy information. The amendments should be applied prospectively. Earlier application is permitted.

- Amendments to PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors Definition of Accounting Estimates The amendments clarify the distinction between changes in accounting estimates and changes in accounting policies, and the correction of errors. Under the new definition, accounting estimates are "monetary amounts in financial statements that are subject to measurement uncertainty." An entity develops an accounting estimate if an accounting policy requires an item in the financial statements to be measured in a way that involves measurement uncertainty. The amendments clarify that a change in accounting estimate that results from new information or new developments is not a correction of an error, and that the effects of a change in an input or a measurement technique used to develop an accounting estimate are changes in accounting estimates if they do not result from the correction of prior period errors. A change in an accounting estimate may affect only the profit or loss in the current period, or the profit or loss of both the current and future periods. Earlier application is permitted.
- Amendments to PAS 12, Income Taxes Deferred Tax Related Assets and Liabilities from a Single Transaction — The amendments require companies to recognize deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences. The amendments should be applied on a modified retrospective basis. Earlier application is permitted.

Effective for annual periods beginning on or after January 1, 2024 -

• Amendments to PAS 1, Presentation of Financial Statements - Classification of Liabilities as Current or Non-current — The amendments clarify the requirements for an entity to have the right to defer settlement of the liability for at least 12 months after the reporting period. The amendments also specify and clarify the following: (i) an entity's right to defer settlement must exist at the end of the reporting period, (ii) the classification is unaffected by management's intentions or expectations about whether the entity will exercise its right to defer settlement, (iii) how lending conditions affect classification, and (iv) requirements for classifying liabilities where an entity will or may settle by issuing its own equity instruments. The amendments must be applied retrospectively. Earlier application is permitted. If applied in earlier period, the Company shall also apply Amendments to PAS 1 — Noncurrent Liabilities with Covenants for that period.

Under prevailing circumstances, the adoption of the foregoing amendments to PFRS is not expected to have any material effect on the financial statements of the Company. Additional disclosures will be included in the financial statements, as applicable.

## **Financial Assets and Liabilities**

Date of Recognition. The Company recognizes a financial asset or a financial liability in the statements of financial position when it becomes a party to the contractual provisions of a financial instrument. In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, is done using settlement date accounting.

*Initial Recognition.* Financial instruments are recognized initially at fair value, which is the fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated at fair value through profit or loss (FVPL), includes transaction cost.

"Day 1" Difference. Where the transaction price in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Company recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss. In cases where there is no observable data on inception, the Company deems the transaction price as the best estimate of fair value and recognizes "Day 1" difference in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Company determines the appropriate method of recognizing the "Day 1" difference.

Classification of Financial Instruments. The Company classifies its financial assets at initial recognition under the following categories: (a) financial assets at FVPL, (b) financial assets at amortized cost, and (c) financial assets at fair value through other comprehensive income (FVOCI). The classification of a financial instrument largely depends on the Company's business model and on the purpose for which the financial instruments are acquired or incurred and whether these are quoted in an active market.

Financial liabilities, on the other hand, are classified as either financial liabilities at FVPL or financial liabilities at amortized cost.

As at December 31, 2022 and 2021, the Company does not have financial assets at FVOCI and financial assets and liabilities at FVPL.

Financial Assets at Amortized Cost. A financial asset shall be measured at amortized cost if both of the following conditions are met:

- the financial asset is held within a business model whose objective is to hold financial assets in `order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured at amortized cost using the effective interest method, less any allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the financial assets are derecognized or impaired and through amortization process. Financial assets at amortized cost are included under current assets if realizability or collectability is within 12 months after the reporting period. Otherwise, these are classified as noncurrent assets.

This category includes cash and cash equivalents and trade and other receivables (excluding advances to employees).

Financial Liabilities at Amortized Cost. Financial liabilities are categorized as financial liabilities at amortized cost when the substance of the contractual arrangement results in the Company having an obligation either to deliver cash or another financial asset to the holder, or to settle the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

These financial liabilities are initially recognized at fair value less any directly attributable transaction costs. After initial recognition, these financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the liabilities are derecognized or through the amortization process.

This category includes trade and other payables (excluding membership dues collected in advance and statutory payables).

#### **Reclassification of Financial Assets**

The Company reclassifies its financial assets when, and only when, it changes its business model for managing those financial assets. The reclassification is applied prospectively from the first day of the first reporting period following the change in the business model (reclassification date).

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVPL, any gain or loss arising from the difference between the previous amortized cost of the financial asset and fair value is recognized in profit or loss.

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVOCI, any gain or loss arising from a difference between the previous amortized cost of the financial asset and fair value is recognized in other comprehensive income (OCI).

#### **Impairment of Financial Assets at Amortized Cost**

The Company recognizes an allowance for expected credit loss (ECL) on financial assets at amortized cost based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive. The difference is then discounted at an approximation to the asset's original effective interest rate.

For trade receivables, the Company has applied the simplified approach and has calculated ECL based on the lifetime ECL. Simplified approach requires that ECL should always be based on the lifetime ECL. Therefore, the Company does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECL at each reporting date. The Company uses specific identification approach in determining the loss given default (recoverable amount or outstanding balance).

The Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate.

For other financial assets at amortized cost, which comprise of cash and cash equivalents and nontrade receivables, the Company applies the general approach in measuring the ECL. The ECL is based on the 12-month ECL, which pertains to the portion of lifetime ECL that result from default events on a financial instrument that are possible within 12 months after the reporting date.

However, when there has been a significant increase in credit risk since initial recognition, the allowance will be based on the lifetime ECL. When determining whether the credit risk of a financial asset has increased significantly since initial recognition, the Company compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and consider reasonable and supportable information, that is available without undue cost or effort, that is indicative of significant increases in credit risk since initial recognition.

A financial asset is written off when there is no reasonable expectation of recovering the financial asset in its entirety or a portion thereof. This is generally the case when the Company determines that the counterparty does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off.

#### **Derecognition of Financial Assets and Liabilities**

Financial Assets. A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired;
- the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- The Company has transferred its right to receive cash flows from the asset and either: (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its right to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in profit or loss.

#### Offsetting Financial Assets and Liabilities

Financial assets and liabilities are offset and the net amount is reported in the statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the statements of financial position.

#### Classification of Financial Instrument between Liability and Equity

A financial instrument is classified as liability if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity;
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Company; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Company does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability. Otherwise, the financial instrument is classified as equity.

#### **Inventories**

Inventories are valued at the lower of cost and net realizable value. Cost is determined using the weighted average method. All costs directly attributable to acquisition such as the purchase price, transport cost and taxes that are not subsequently recoverable from taxing authorities are included as part of the cost of inventories.

The net realizable value of inventories is the estimated selling price in the ordinary course of business, less estimated costs necessary to make the sale. In determining the net realizable value, the Company considers any adjustment necessary for obsolescence.

When the net realizable value of inventories is lower than its cost, the inventories are written down to its net realizable value and the excess of the cost over the net realizable value is charged to profit or loss.

#### **Other Current Assets**

This account consists of creditable withholding taxes (CWT), deferred input value-added tax (VAT), advances to suppliers, prepayments, and excess of input over output VAT.

*CWT*. CWT represents the amount withheld by the Company's customers in relation to its income. CWT is stated at its net realizable amount and can be utilized as payment for income taxes provided that these are properly supported by certificates of creditable tax withheld at source subject to the rules on Philippine income taxation.

Deferred Input VAT. Deferred input VAT pertains to VAT on the unpaid portion of availed services. Deferred input VAT that is expected to be realized within 12 months after the financial reporting period are classified as current assets, otherwise these are classified as noncurrent assets.

Advances to Suppliers. Advances to suppliers pertain to amounts paid in advance for goods or services to be utilized or incurred in connection with the Company's operations. These are recognized as asset in the statements of financial position or charged to profit or loss, upon actual receipt of goods or services, which is normally within 12 months or within the normal operating cycle.

*Prepayments.* Prepayments are expenses not yet incurred but paid in advance. Prepayments are apportioned over the period covered by the payment and charged to the appropriate account in profit or loss when incurred. Prepayments that are expected to be realized for no more than 12 months after the reporting period are classified as current assets. Otherwise, these are classified as noncurrent assets.

VAT. Revenues, expenses and assets are recognized net of the amount of VAT, except:

- where the tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of tax included.

The net amount of tax recoverable from the taxation authority is included as part of "Other current assets" account in statements of financial position.

The net amount of tax payable to the taxation authority is included as part of "Statutory liabilities" under "Trade and other payables" account in the statements of financial position.

## **Property and Equipment**

Property and equipment, except land, is stated at cost less accumulated depreciation and any impairment in value. Land is stated at cost, including transaction costs less any impairment in value.

The initial cost of property and equipment consists of its purchase price, including import duties, nonrefundable taxes and any directly attributable costs in bringing the asset to its working condition and location for its intended use. Such cost includes the cost of replacing part of such property and equipment when that cost is incurred if the recognition criteria are met.

Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance, are normally charged to profit or loss in the period when the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional cost of property and equipment.

Upon disposal, any revaluation surplus relating to the particular asset being sold is transferred to retained earnings.

Depreciation is computed on a straight-line basis over the estimated useful lives of the assets. The depreciation periods for property and equipment, based on the above policies, are as follows:

Asset Type	Number of Years
Building and improvements	20
Office furniture and equipment	2 to 10

The estimated useful lives and depreciation method are reviewed periodically to ensure that the periods and method of depreciation is consistent with the expected pattern of economic benefits from items of property and equipment.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognized.

Fully depreciated assets are retained as property and equipment until these are no longer in use.

#### **Impairment of Nonfinancial Assets**

The Company assesses at each reporting date whether there is an indication that the nonfinancial assets may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. Recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs of disposal or its value in use, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Company makes an estimate of recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss.

#### **Proprietary Membership Certificates**

Proprietary membership certificates are measured at stated value for all proprietary membership certificates issued. Incremental costs directly attributable to the issuance of new proprietary membership certificates are recognized as a deduction from proceeds, net of any tax effects.

#### **Deficit**

Deficit represents the cumulative balance of the Company's results of operations.

#### OCI

OCI comprises items of income and expense that are not recognized in profit or loss for the year. This includes cumulative remeasurement loss on net retirement asset.

#### Basic and Diluted Loss per Proprietary Membership Certificate

The Company computes its basic loss per proprietary membership certificate by dividing net loss for the period attributable to ordinary equity holders of the Company by the weighted average number of proprietary membership certificate outstanding during the period.

Diluted loss per proprietary membership certificate amounts are computed in the same manner, adjusted for the dilutive effect of any potential proprietary membership certificate. As at December 31, 2022, 2021 and 2020, the Company has no potential dilutive proprietary membership certificate.

#### **Members' Support**

Members' support pertains to membership dues which are recognized in the statements of comprehensive income over time based on the applicable period. Members' advance payments are recognized as part of "Membership dues collected in advance" under "Trade and other payables" account in the statements of financial position.

#### **Revenue Recognition**

Revenue from contract with customers is recognized when the performance obligation in the contract has been satisfied, either at a point in time or over time. Revenue is recognized over time if one of the following criteria is met: (a) the customer simultaneously receives and consumes the benefits as the Company performs its obligations; (b) the Company's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or (c) the Company's performance does not create an asset with an alternative use to the Company and the Company has an enforceable right to payment for performance completed to date. Otherwise, revenue is recognized at a point in time.

Disaggregation of revenue based on major sources is presented on the statements of comprehensive income.

The Company also assesses its revenue arrangements to determine if it is acting as a principal or as an agent. The Company has assessed that it acts as a principal in all of its revenue sources.

The following specific recognition criteria must also be met before revenue is recognized:

*Room Sales.* Revenue is recognized at point in time when the room facilities are used and the related services are rendered.

Spa Services. Revenue is recognized at point in time when services have been rendered.

*Food, Beverages and Sundries.* Revenue from the sale of food, beverages and sundries is recognized at a point in time when the related orders are served.

*Interest Income.* Interest is recognized as it accrues taking into account the effective yield on the asset, net of final tax.

*Membership Transfer and Assignment Fees.* Revenue is recognized at point in time upon transfer and assignment of member shares.

Other Income. Revenue is recognized at point in time when earned or when services have been rendered.

#### **Cost and Expense Recognition**

Costs and expenses are decreases in economic benefits during the accounting period in the form of outflows or depletions of assets or incurrence of liabilities that result in decrease in equity, other than those relating to distributions to equity participants.

Cost of Services. Cost of services is recognized as expense when the related services are rendered.

General and Administrative Expenses. These constitute costs of administering the business and costs incurred to sell and market goods and services. These are expensed as incurred.

#### **Employee Benefits**

Short-term Benefits. The Company recognizes a liability net of amounts already paid and an expense for services rendered by employees during the year. Short-term employee benefits given by the Company to its employees include salaries and wages, social security contributions, short-term compensated absences and bonuses and non-monetary benefits.

Short-term employee benefit liabilities are measured on an undiscounted basis and are expensed as the related service is provided.

Retirement Benefits. The net retirement asset is the aggregate of the by the fair value of plan assets (FVPA) reduced by the present value of the defined benefit obligation (DBO) at the end of the reporting period.

Retirement benefit costs are actuarially determined using the projected unit credit method which reflects services rendered by employees to the date of valuation and incorporates assumptions concerning employees' projected salaries.

The cost of providing benefits under the defined benefit plan is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- Service cost;
- Net interest on the net retirement liability or plan asset; and
- Remeasurements of net retirement liability or plan asset.

Service costs which include current service costs, past service costs, and gains or losses on non-routine settlements are recognized as expense in profit or loss. Current service costs are the increase in the present value of the DBO in the current period. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net retirement asset is the change during the period in the net retirement asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net retirement asset. Net interest on the net retirement asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses and return on plan assets are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held in trust and managed by a trustee bank. Plan assets are not available to the creditors of the Company, nor can they be paid directly to the Company. FVPA is based on market price information. When no market price is available, the FVPA is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the FVPA is higher than the present value of the DBO, the measurement of the resulting retirement plan asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The Company's right to be reimbursed of some or all of the expenditure required to settle a DBO is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

#### **Income Taxes**

*Current Tax.* Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rate and the tax laws used to compute the amount are those that are enacted or substantively enacted at the end of the reporting period.

Deferred Tax. Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the financial statements and their corresponding tax bases. Deferred tax liabilities are recognized for all temporary differences that are expected to increase taxable profit in the future.

Deferred tax assets are recognized for all temporary differences and carryforward benefits of unused tax credits from the net operating loss carryover (NOLCO) that are expected to reduce taxable profit in the future. Deferred tax assets are measured at the highest amount that, on the basis of current or estimated future taxable profit, is more likely than not to be recovered.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rate and tax laws that have been enacted or substantively enacted at reporting date.

Current tax and deferred tax are recognized in profit or loss except to the items recognized directly in equity or in OCI.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### **Segment Reporting**

An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to the transactions with any of the Company's other components. The Company has club operations as its only segment.

# **Related Parties and Transactions**

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence.

A related party transaction is a transfer of resources, services or obligations between a reporting entity and a related party, regardless of whether a price is charged.

#### **Provisions**

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

#### **Contingencies**

Contingent liabilities are not recognized in the financial statements. These are disclosed in the notes to financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the financial statements but are disclosed when an inflow of economic benefits is probable.

#### **Events after the Reporting Date**

Events after the reporting date that provide additional information about the Company's financial position at reporting date (adjusting events) are reflected in the financial statements. Events after the reporting date that are non-adjusting events are disclosed in the notes to financial statements when material.

## **Comparatives**

When necessary, comparative figures have been reclassified to conform to the changes in the presentation of the current year.

#### 3. Significant Judgment, Accounting Estimates and Assumptions

The preparation of the financial statements in accordance with PFRS requires management to exercise judgment, make estimates and use assumptions that affect amounts of assets, liabilities, income and expenses reported in the financial statements and related notes. The judgment, estimates and assumptions used in the financial statements are based upon management's evaluation of relevant facts and circumstances as at reporting date.

While the management believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the estimated amounts. Actual results could differ from such estimates.

#### **Judgment**

In the process of applying the Company's accounting policies, management has made the following judgment, apart from those involving estimations, which have the most significant effect on the amounts recognized in the financial statements.

Determining the Classification of Financial Instruments. The Company exercises judgments in classifying a financial instrument on initial recognition either as a financial asset, a financial liability or an equity instrument in accordance with the substance of the contractual arrangement and the definitions of a financial asset, a financial liability or an equity instrument. The substance of a financial instrument, rather than its legal form, governs its classification in the statements of financial position.

The classification of financial assets depends on the results of the business model test and "solely payment of principal and interest" test performed by the Company. The Company exercises judgment in determining the business model to be used in managing its financial instruments to achieve their business objectives.

The Company determines that the primary business model used in the management of its financial assets is to hold the financial asset to collect contractual cash flows representing solely payments of principal and interest. Consequently, all financial assets are measured at amortized cost.

#### **Accounting Estimates and Assumptions**

The key estimates and assumptions used in the financial statements are based upon management's evaluation of relevant facts and circumstances as at the date of the Company's financial statements. Actual results could differ from such estimates.

Assessing ECL on Financial Assets at Amortized Cost. For receivable from members, the Company uses specific identification approach in determining balance of receivables from each members to be potentially uncollectible, when it meets the following criteria: (a) the members is more than 120 days past due on its contractual payments, i.e. principal and/or interest including penalties; and (b) the current market value of the shares of each member is below its outstanding receivables. The current market value of the shares is considered as collateral in case of non-payment of members, as the Company has the current right to rescind the shares and sell it in an auction. The Company determines the loss given default (recoverable amount of outstanding receivables) in computing the provision for ECL.

For receivable from related parties, the Company uses judgment, based on the best available facts and circumstances, including but not limited to, assessment of the related parties' operating activities (active or dormant), business viability and overall capacity to pay, in providing for ECL. The provision for ECL are re-evaluated and adjusted as additional information is received.

For other financial assets at amortized cost, the Company applies the general approach in measuring ECL. The Company assessed that cash in banks and cash equivalents are deposited with reputable counterparty banks that possess good credit ratings. For nontrade receivables, the Company considers the financial capacity of the counterparties to pay the obligations to the Company as they fall due.

The Company did not recognize provision for ECL in 2022 and 2021 (provision for ECL amounted to ₱31,475 in 2020). Allowance for ECL on receivables amounted to ₱0.7 million as at December 31, 2022 and 2021 (see Note 5).

The carrying amounts of financial assets at amortized cost are as follows:

	Note	2022	2021
Cash in banks and cash equivalents	4	₽16,286,745	₽4,245,513
Trade and other receivables*	5	1,959,730	2,661,803
*Excluding advances to employees			

Determining the NRV of Inventories. The Company writes down the carrying value of inventories whenever NRV of inventories becomes lower than cost due to damage, physical deterioration, obsolescence, changes in prices level or other causes. The carrying value of inventories is reviewed at each reporting date. Inventory items identified to be obsolete and unusable are also written off and charged as expense in the statements of comprehensive income.

There was no allowance for inventory write-down in 2022, 2021 (and 2020). The carrying values of inventories amounted to ₱0.4 million and ₱0.3 million as at December 31, 2022 and 2021, respectively (see Note 6).

Estimating the Useful Lives of Depreciable Property and Equipment. The Company estimates the useful lives of the depreciable property and equipment based on the period over which these assets are expected to be available for use. The estimated useful lives are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of these assets. In addition, estimation of the useful life is based on collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future results of operations could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances. Management will increase the depreciation charges where the period of consumption is less than the previously estimated period of consumption.

There were no changes in the estimated useful lives of property and equipment in 2022, 2021 (and 2020). The carrying amount of depreciable property and equipment amounted to ₱13.1 million and ₱13.9 million as at December 31 2022 and 2021, respectively (see Note 8).

Assessing Impairment of Nonfinancial Assets. The Company assesses impairment on nonfinancial assets whenever events or changes in circumstances indicate that the carrying amounts of these assets may not be recoverable. The factors that the Company considers important which could trigger an impairment review include the following:

- Significant underperformance relative to expected historical or projected future operating results;
- Significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- Significant negative industry or economic trends.

An impairment loss is recognized whenever the carrying amount of an asset exceeds its estimated recoverable amount. The recoverable amount is the higher of the asset's value in use or fair value less cost to sell. In determining value in use, the present value of estimated future cash flows expected to be generated from the continued use of the assets is determined using estimates and assumptions that can materially affect the financial statements.

The Company assessed that there were no impairment indicators, hence, no impairment loss was recognized during 2022, 2021 (and 2020). The carrying amounts of nonfinancial assets are as follows:

	Note	2022	2021
Property and equipment	8	<b>₽</b> 18,965,426	₽19,764,869
Other current assets	7	4,607,930	2,863,489

Estimating the Retirement Benefits. The determination of the Company's obligation and cost for retirement benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 16 to the financial statements.

Retirement expense amounted to ₱0.1 million in 2022 and 2021 (₱0.3 million in 2020). Net retirement asset amounted to ₱0.3 million and ₱0.1 million as at December 31, 2022 and 2021, respectively (see Note 16).

Assessing the Realizability of Deferred Tax Assets. The Company reviews its deferred tax assets at each reporting date and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

The Company has unrecognized deferred tax assets amounting to \$\rightarrow\$6.8 million and \$\rightarrow\$7.9 million as at December 31, 2022 and 2021, respectively (see Note 17). Management has assessed that it is not probable that sufficient taxable income will be available to allow all of the deferred tax assets to be utilized.

## 4. Cash and Cash Equivalents

This account consists of:

	2022	2021
Cash on hand	₽120,000	₽88,671
Cash in banks	15,724,868	3,685,677
Cash equivalents	561,877	559,836
	₽16,406,745	₽4,334,184

Cash on hand consists of funds kept in different outlets. Cash in banks earn interest at the prevailing bank deposit rates.

Cash equivalents pertain to short-term placements which are made for varying periods of up to three months depending on the immediate cash requirements of the Company, and earn interest based on prevailing market interest rates.

Interest income earned amounted to \$25,016\$ and \$24,384\$ in 2022 and 2021, respectively (\$21,635\$ in 2020).

#### 5. Trade and Other Receivables

	Note	2022	2021
Trade:			
Members		₽1,212,766	₽1,919,304
Credit card		524,814	293,039
Nontrade:			
Third parties		968,914	833,482
Related parties	10	_	362,742
Advances to employees		3,150	162,950
		2,709,644	3,571,517
Less allowance for ECL		746,764	746,764
		₽1,962,880	₽2,824,753

Trade receivables from members pertain to billings by the Company for the services it rendered to members. This account also includes outstanding membership dues. Members' accounts are normally on a 30 to 60 days' term. Unsettled members' accounts for more than 60 days are considered past due. The Company has the option to put members' proprietary shares into auction in case of nonpayment of members' accounts when the account is more than 120 days past due.

Receivable from credit card pertains to receivable from local banks arising from the use of the members' credit card in payment of their applicable dues. These are noninterest-bearing and are normally collected within the following month.

Nontrade receivables arise from transactions other than the Company's normal operations. These are collectible within the next reporting period. Receivables from related parties pertain to billings by the Company to the related parties for the services it rendered to the related parties' members. These receivables are noninterest-bearing and are due and demandable.

Advances to employees are normally liquidated within one month from availment date.

Movement in allowance for ECL is as follows:

	Note	2022	2021	2020
Balance at beginning of year		₽746,764	₽746,764	₽715,289
Provision	14	_	_	31,475
Balance at end of year		₽746,764	₽746,764	₽746,764

#### 6. Inventories

Inventories carried at cost amounting to ₱383,674 and ₱263,945 as at December 31, 2022 and 2021, respectively, are lower than its net realizable value.

Cost of inventories charged to operations amounted to ₱0.6 million and ₱0.2 million in 2022 and 2021, respectively (₱1.2 million in 2020) (see Note 13).

#### 7. Other Current Assets

This account consists of:

	2022	2021
CWT	₽2,439,962	₽2,264,385
Deferred input VAT	1,726,302	113,340
Advances to suppliers	427,240	54,740
Prepayments	14,426	105,769
Input VAT	_	325,255
	₽4,607,930	₽2,863,489

# 8. Property and Equipment

Movements in this account are as follows:

				2022	
			Building and	Office Furniture	
	Note	Land	Improvements	and Equipment	Total
Cost					
Balances at beginning of year		₽5,870,000	₽120,443,465	₽42,918,616	₽169,232,081
Additions		_	2,845,908	916,606	3,762,514
Balances at end of year		5,870,000	123,289,373	43,835,222	172,994,595
Accumulated Depreciation and					
Amortization					
Balances at beginning of year		_	111,816,161	37,651,051	149,467,212
Depreciation and amortization	13	-	2,561,315	2,000,642	4,561,957
Balances at end of year		-	114,377,476	39,651,693	154,029,169
Carrying Amount		₽5,870,000	₽8,911,897	₽4,183,529	₽18,965,426
				2021	
			Building and	Office Furniture	
	Note	Land	Improvements	and Equipment	Total
Cost					
Balances at beginning of year		₽5,870,000	₽119,970,101	₽41,921,150	₽167,761,251
Additions		_	473,364	997,466	1,470,830
Balances at end of year		5,870,000	120,443,465	42,918,616	169,232,081
Accumulated Depreciation and					
Amortization					
Balances at beginning of year		_	109,339,845	35,284,569	144,624,414
Depreciation and amortization	13		2,476,316	2,366,482	4,842,798
Balances at end of year		-	111,816,161	37,651,051	149,467,212
Carrying Amount	•	₽5,870,000	₽8,627,304	₽5,267,565	₽19,764,869

The cost of fully depreciated property and equipment still being used by the Company amounted to ₱137.4 million and ₱136.0 million as at December 31, 2022 and 2021, respectively.

# 9. Trade and Other Payables

This account consists of:

	Note	2022	2021
Trade:			_
Related parties	10	<b>₽11,960,169</b>	₽2,429,107
Third parties		1,760,498	325,115
Payable to concessionaire		3,616,768	2,039,518
Membership dues collected in advance		1,215,048	1,859,853
Accrued expenses:			
Outside services		331,990	353,406
Employee benefits		259,676	66,864
Professional fees		211,600	317,108
Others		187,689	76,526
Utilities		1,698	90,869
Statutory payables		799,192	32,943
Retention payable		_	101,000
		₽20,344,328	₽7,692,309

Trade payables are noninterest-bearing and are normally on a 30 to 60 days' term.

Payable to related parties consist of reimbursements for certain operating expenses of the Company, net of room charges and costs of spa services rendered to Belle-sponsored clients. These payables are due and demandable.

Payable to concessionaire pertains to the payable to Asmara, Inc. for the spa services it rendered to members and guests. These are normally settled within a year upon receipt of the statements of account.

Membership dues collected in advance pertain to membership dues that are already collected but are not yet earned as at reporting date. This is expected to be classified as members' support within the next financial year.

Accrued expenses are generally settled within the following month.

Statutory payables pertain to obligations to government agencies that are normally settled in the following month.

Retention payable pertains to payable to contractor for the upgrading of the Company's building.

#### **10. Related Party Transactions**

The Company has the following transactions and balances with its related parties:

		Amo	unt of Transact	ions	Outstanding Balances	
Related Party	Transaction	2022	2021	2020	2022	2021
Shareholder						
Trade and other payables (see Note 9)	Reimbursement of expenses	₽2,820,160	₽1,320,289	₽1,981,110	₽276,401	₽170,972
Related parties with common shareholder						
Trade and other receivables	Room sales, spa services,					
(see Note 5)	food, beverage and sundries	₽11,538,128	₽3,503,507	₽2,900,836	₽-	₽362,742
	Reimbursement of expenses/					
	club services	₽1,286,596	₽647,895	₽1,558,662		
Trade and other payables (see Note 9)	Management fee	75,626	30,331	31,104	₽11,683,768	₽2,258,135
Plan assets						
Retirement plan assets (see Note 16)	Contributions	₽191,856	₽464,214	₽232,107	₽1,159,349	₽980,470

#### **Terms and Conditions of Transactions with Related Parties**

The outstanding balances as at year-end are unsecured, noninterest-bearing, due and demandable, and settlement occurs in cash. The Company has not made any provision for ECL relating to the amounts owed by the related parties. This assessment is undertaken each financial year by examining the financial position of the related parties and the market in which the related parties operate.

#### <u>Transactions with a Shareholder</u>

Transactions with Belle consist of reimbursement of utilities and repairs and maintenance works.

#### Transactions with Other Belle Clubs

The Company has an agreement with another Belle Club appointing the latter to organize, manage and operate the Company effective September 1, 2008. The contract shall be effective for a period of one year subject to renewal upon agreement by both parties.

The Company's transactions include rendering of services to members of other Belle Clubs and reimbursement of operating expenses.

#### Transactions with Retirement Benefit Plan

The Company has retirement benefit plan in the form of a bank-trustee managed account with BDO Unibank, Inc. - Trust and Investments Group. The Company's transactions with the retirement fund mainly pertain to interest-bearing contributions during the year.

#### **Compensation of Key Management Personnel**

There is no compensation of key management personnel in 2022 and 2021 (and 2020). The administration of the Company is handled by another Belle Club under a Memorandum of Agreement.

#### 11. Equity

#### **Track Record of Registration of Securities**

The following summarizes the information on the Company's registration of securities under the Securities Regulation Code:

	Authorized		
	Membership	Number of	
Date of SEC Approval	Certificates	Certificates Issued	Issue/Offer Price
November 26, 2001	434	434	₽750,000

The proprietary membership certificates amounted to ₱125.0 million as at December 31, 2022 and 2021.

The Company is organized as a non-stock entity, and on a nonprofit basis, for the sole and exclusive benefit of its members. The Company has 434 members classified into 5 Voting Members and 429 Non-Voting Members. Each type of member is issued a Proprietary Membership Certificate which is transferable in accordance with the provision of the Articles of Incorporation (AOI) and the By-Laws. Unless otherwise so stated in the face of the Certificate, Proprietary Membership Certificates pertain to Non-Voting Members.

Voting Members are the incorporators of the Company who are designees/nominees of the developer, Belle. In order to ensure compliance with the overall concept of the Tagaytay Highlands Complex (the "Complex") of which the Company is a part of, as well as to ensure uniformity in policy among the various components of said Complex, Voting Members have the exclusive right to vote and be voted for as Directors of the Company and have the exclusive right to attend all general or special members' meetings. Aside from the other rights and privileges of other members, they have the right to the corresponding equity participation in the properties and assets of the Company upon its dissolution. Voting Members may assign or transfer their membership only to designees/nominees of Belle unless waived by the latter in writing.

Non-Voting Membership is available to natural and juridical persons who are shareholders and/or members of other Belle Clubs and any other club development of Belle as may be determined by the Company's BOD, upon purchase of Proprietary Membership certificates of the Company and admission as such members by the BOD.

Non-Voting Members do not have the right to vote or be voted for as Directors of the Company. They are, however, entitled to the rights described herein, including the right to the corresponding equity participation in the properties of the Company in the event of dissolution or liquidation. In case the owner of Proprietary Membership Certificates is a juridical entity, such rights may be enjoyed by its duly designated representative but only upon approval of such designation by the BOD of the Company.

Holders of Proprietary Membership Certificates admitted as members of the Company are entitled to such rights and are subject to restrictive conditions as follows:

- a. Each member is entitled to 24 one-room night use of the Company's vacation suites per year, consisting of 12 weekend/holiday nights and 12 weekday nights. Weekend/holiday nights as used herein refer to Fridays, Saturday, Sundays and legal or special non-working holidays under Philippines laws. Although the Proprietary Membership Certificate may be assigned or transferred under the restrictions specified hereunder, such room night entitlement is not assignable or transferable and its use is subject to the reservation procedures and other rules and regulations as may be prescribed by the BOD.
- b. No profit inures to the exclusive benefit of any of the members of the Company, hence, no dividend shall be declared in their favor. Members are entitled only to a pro-rata share of the assets of the Company at the time of the dissolution or liquidation of the Company.
- c. Holders of Proprietary Membership Certificates through secondary and subsequent transfers or assignments are subject to the payment of annual dues and other dues and assessments in such amounts and subject to such rules and conditions as may be prescribed in the By-Laws or by the BOD to meet the expenses for the general operations of the Company, and the maintenance and improvement of its premises and facilities. The designated representative of a holder of a Proprietary Membership Certificate who is a juridical entity is billed for such dues. In case of non-payment by such representative, the holder of the Proprietary Membership Certificates is ultimately liable for the payment of such dues. Such dues, together with all other obligations of such members to the Company, constitute a first lien on the Proprietary Membership Certificates, second only to any lien in favor of the national or local government, and in the event of delinquency, such Certificate may be ordered sold by the BOD in the manner provided in the By-Laws to satisfy said dues or other obligations of the members. No transfer of Proprietary Membership Certificate(s) is recorded in the Membership Book of the Company, unless all unpaid obligations of the selling member, assignor or predecessor-in-interest have been fully paid.
- d. Holders of Proprietary Membership Certificates should not sell, transfer, convey, or otherwise dispose of their Proprietary Membership Certificates (i) for a period of 2 years commencing from and after the date the relevant Reservation Agreement for such Proprietary Membership Certificate(s) is accepted by Belle, or (ii) for the period that the Company's vacation suites are under construction until the date of opening and actual operations of the Company's vacation suites, whichever comes later.

- e. Any member or owner of a membership certificate other than the developer, Belle, selling or disposing of his/its membership certificate in the Company, pay a transfer fee in such amount as may be determined by the BOD from time to time. Said transfer fee is levied and collected at the time of transfer in the Company's Membership Book. Any transfer of membership, except transfer by hereditary succession, made in violation of these conditions renders it null and void, hence, not recorded in the books of the Company.
- f. Membership in the Company may be registered only in the name of a single person, firm, entity, association or corporation. Juridical entities may designate only one individual representative for each Proprietary Membership Certificate owned by them.
- g. In case any member violates the provisions of the AOI or the By-Laws or the rules and regulations of the Company, or the resolutions duly promulgated by the BOD, or commit any other act or conduct which the BOD may deem injurious to the interest or hostile to the objects of the Company, such member may be expelled by the BOD in the manner provided in the By-Laws upon proper notice and hearing. A member who is so expelled then ceases to be such and lose the benefits of membership except the right to demand payment for his/its membership certificate in accordance with the By-Laws of the Company. The expelled member surrenders his membership certificate forthwith to the Secretary of the Company for cancellation. Refusal of such member to do so after the lapse of 30 days from notice by the Company authorizes the Corporate Secretary to cancel such certificate in the books of the Company.
- h. No issuance or transfer of membership certificates of the Company which would reduce the ownership of Philippine citizens or nationals in the Company to less than the minimum percentage required by any applicable provisions of the Constitution, law, or regulation to be owned by Philippine citizens or nationals, is made or effected by, or recorded in the books of the Company.
- i. Membership certificates of the Company may be encumbered by the holder thereof. In the event of either a foreclosure or execution sale, the Company is entitled to a right, but not the obligation to redeem the certificate by tendering to the lien holder the amount necessary to discharge the obligation which gave cause to the foreclosure or execution. For this purpose the right of redemption may be exercised by the Company within a period of ninety days or such longer period as may be allowed by law from and after written notice of foreclosure or execution is received by the Company. In cases of foreclosure or execution sale, no transfer of the membership certificate(s) sold there under is made or effected by, or recorded in the books of the Company, where the winning bidder/transferee of such membership certificate(s) is not qualified to become a Member under Section 7 paragraph 3 of the AOI.
- j. Holders of Proprietary Membership Certificates are not entitled to any preemptive right to purchase additional membership certificates which the Company may now or in the future issue.
- k. Membership certificates shall be in such form as the BOD approves, but all such certificates contain an appropriate reference to the foregoing limitations and restrictions, and these may be issued or transferred in the books of the Company only in accordance with the terms and provisions of such limitations and restrictions.

## 12. Basic and Diluted Loss Per Proprietary Membership Certificate

Basic and diluted loss per membership certificate is computed as follows:

	2022	2021	2020
(a) Net loss	( <del>2</del> 354,860)	(₽923,746)	(₽8,340,481)
(b) Weighted average number of			
proprietary membership			
certificates	434	434	434
Basic and diluted loss per proprietary			
membership certificate (a/b)	(₽818)	(₽2,128)	(₱19,218)

In 2022, 2021 (and 2020), the Company has no potential dilutive proprietary membership certificates outstanding, therefore basic loss per proprietary membership certificate is the same as diluted loss per proprietary membership certificate.

#### 13. Cost of Services

This account consists of:

	Note	2022	2021	2020
Depreciation and amortization	8	₽4,561,957	₽4,842,798	₽8,120,290
Salaries and wages		2,697,639	2,342,370	3,596,216
Utilities		2,415,225	962,288	1,330,582
Supplies		1,191,513	278,291	428,096
Repairs and maintenance		743,313	612,633	646,147
Food, beverage and sundry costs	6	574,116	161,479	1,222,505
Professional fees		555,220	504,394	744,072
Retirement expense	16	129,558	148,571	299,177
Others		413,879	302,327	39,806
		₽13,282,420	₽10,155,151	₽16,426,891

## 14. General and Administrative Expenses

This account consists of:

	Note	2022	2021	2020
Outside services		₽696,834	₽637,101	₽1,211,993
Dues and subscription		274,821	274,821	249,235
Insurance		258,894	463,548	248,475
Processing fees		174,031	214,900	288,243
Bank charges		63,024	12,881	19,343
Supplies		60,014	55,476	55,227
Communications, light and water		49,644	104,485	122,472
Taxes and licenses		46,124	94,206	134,894
Fuel and oil		30,670	62,417	55,049
Representation		_	72,662	138,742
Food and beverage spoilage		_	_	83,139
Provision for ECL	5	_	_	31,475
Others		126,281	69,829	88,186
		₽1,780,337	₽2,062,326	₽2,726,473

#### 15. Other Income

This account consists of:

	2022	2021	2020
Membership transfer and assignment			
fees	₽1,223,214	₽687,500	₽133,929
Extra room charges	457,916	76,816	139,291
	₽1,681,130	₽764,316	₽273,220

#### 16. Retirement Benefits

The Company is a participant to the Tagaytay Highlands Multiemployer Retirement Plan which is non-contributory defined benefit plan. The plan provides a retirement benefit equal to one hundred percent (100%) of plan salary for every year credited service or in accordance with the collective bargaining agreement. Benefits are paid in a lump sum upon retirement or separation in accordance with the terms of the plan.

Republic Act 7641, *Retirement Pay Law*, requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity. The law does not require minimum funding of the plan.

The retirement benefit obligation is determined using the projected unit credit method. The latest available actuarial report of the Company is as at December 31, 2022.

The components of retirement expense recognized under "Cost of services" account in the statements of comprehensive income are as follows (see Note 13):

	2022	2021	2020
Current service cost	₽139,209	₽146,201	₽222,477
Net interest expense (income)	(9,894)	2,370	53,676
Interest on the effect of asset ceiling	243	_	_
Settlement loss	_	_	23,024
	₽129,558	₽148,571	₽299,177

The components of net retirement asset are as follows:

	2022	2021
FVPA	₽1,159,349	₽980,470
Present value of DBO	(817,449)	(879,695)
Effect of the asset ceiling	(43,180)	(4,826)
	₽298,720	₽95,949

The changes in fair value of plan assets are as follows:

	2022	2021
Balance at beginning of year	₽980,470	₽505,731
Contributions	191,856	464,214
Remeasurement loss	(67,120)	(18,546)
Interest income	54,143	29,071
Balance at end of year	₽1,159,349	₽980,470

The changes in present value of the retirement liability are as follows:

	2022	2021
Balance at beginning of year	₽879,695	₽797,986
Remeasurement loss (gain) on DBO due to changes in:		
Financial assumptions	(243,377)	(141,294)
Experience adjustments	(2,327)	45,361
Current service cost	139,209	146,201
Interest expense	44,249	31,441
Balance at end of year	₽817,449	₽879,695

The cumulative remeasurement loss recognized in OCI are as follows:

	2022	2021
Balance at beginning of year	₽716,912	₽789,473
Remeasurement loss (gain):		
DBO	(245,704)	(95,933)
Plan assets	67,120	18,546
Changes in the effect of asset ceiling	38,111	4,826
	(140,473)	(72,561)
Balance at end of year	₽576,439	₽716,912

The principal actuarial assumptions used to determine retirement benefits are as follows:

	2022	2021
Discount rate	7.15%	5.03%
Salary increase rate	4.00%	4.00%

The sensitivity analysis based on reasonably possible changes of the assumptions are as follows:

	Change in	Effect on the present va Change in retirement li	
	Assumption	2022	2021
Discount rate	+100bps	<b>(₽88,961)</b>	(₱107,836)
	-100bps	104,297	128,553
Salary increase rate	+100bps	106,616	128,595
	-100bps	(92,263)	(109,780)

Each sensitivity analysis on the significant actuarial assumptions was prepared by remeasuring the DBO at the end of each reporting date after adjusting one of the current assumptions according to the applicable sensitivity increment or decrement while all other assumptions remained unchanged.

It should be noted that the changes assumed to be reasonably possible at the valuation date are open to subjectivity, and do not consider more complex scenarios in which changes other than those assumed may be deemed more responsible.

The composition of plan assets for benefits as at December 31 is as follows:

	2022	2021
Debt instruments - government bonds	93%	98.29%
Debt Instruments - other bonds	8.82%	1.21%
Cash and Cash Equivalents	1.54%	_
Unit investment trust funds	1.19%	0.91%
Others (market gain/loss, accrued receivables net of		
payables, etc.)	-4.55%	-0.41%
	100.00%	100.00%

The retirement plan exposes the Company to actuarial risks as follows:

Investment and Interest Risks. The present value of retirement liability for consistency is calculated using a discount rate determined by reference to market yields to government bonds. Generally, a decrease in the interest rate of a reference government bonds will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments and if the return on plan asset falls below this rate, it will create a deficit in the plan.

Longevity and Salary Risks. The present value of retirement liability is calculated by reference to the best estimate of the mortality of the plan participants both during and after their employment and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

Maturity analysis of the undiscounted benefit payments as at reporting date are as follows:

	2022	2021
Within 1 year	₽35,160	₽31,581
More than 1 year to 5 years	163,829	148,259
More than 5 years	452,015	434,218
	₽651,004	₽614,058

The weighted average duration of the retirement liability is 11.8 years and 13.4 years as at December 31, 2022 and 2021, respectively.

#### 17. Income Tax

The Company has no provision for current income tax due to its taxable loss position in 2022, 2021 (and 2020). Provision for deferred income tax amounted to ₹40,554 and ₹19,190 in 2022 and 2021, respectively (nil in 2020).

On June 26, 2019, the Supreme Court (SC) released a decision discussing that membership dues, assessment fees, etc. are exempt from income tax and VAT. This is the SC case G.R. No. 228539 entitled "Association of Non-Profit Clubs, Inc. (ANPC) vs. Bureau of Internal Revenue" which was rendered final and executory with the Entry of Judgment made at the SC Second Division.

SC ruled that, for as long as these membership fees, assessment dues, and the like are treated as collections by recreational clubs from their members as an inherent consequence of their membership, and are, by nature, intended for the maintenance, preservation, and upkeep of the clubs' general operations and facilities, then these fees cannot be classified as "the income of recreational clubs from whatever source" that are "subject to income tax." Instead, they only form part of capital from which no income tax may be collected or imposed.

The Company's deferred tax liability amounting to ₱59,744 and ₱19,190 as at December 31, 2022 and 2021, respectively, pertains to net retirement asset. Provision for deferred income tax is presented in profit or loss.

The components of the Company's unrecognized deferred tax assets are as follows:

	2022	2021
NOLCO	₽6,553,904	₽7,694,919
Allowance for ECL	149,353	149,353
Excess of contribution over service cost	61,707	58,783
	₽6,764,964	₽7,903,055

These deferred tax assets amounting to ₹6.8 million and ₹7.9 million as at December 31, 2022 and 2021, respectively, were not recognized since management believes that it is not probable that taxable income will be available against which the deferred tax assets can be utilized.

Under the Republic Act No. 11494, *Bayanihan to Recover as One Act*, and Revenue Regulations No. 25-2021, the Company is allowed to carry over its operating losses incurred for the taxable years 2020 and 2021 for the next five years immediately following the year of such loss.

The details of NOLCO which can be claimed as deduction from future taxable income are shown below.

	Beginning			Ending	
Year Incurred	Balance	Incurred	Expired	Balance	Valid Until
2022	₽-	₽7,764,265	₽-	₽7,764,265	2025
2021	8,054,608	_	_	8,054,608	2026
2020	16,950,647	_	_	16,950,647	2025
2019	13,469,340	_	(13,469,340)	_	2022
	₽38,474,595	₽7,764,265	(₱13,469,340)	₽32,769,520	

The Company incurred MCIT amounting to ₱106,307 and ₱846 in 2018 and 2017, respectively, which expired in 2021 and 2020, respectively.

The reconciliation of benefit from income tax computed at the statutory tax rate and provision for income tax computed at effective tax rate follows:

	2022	2021	2020
Benefit from income tax at statutory income			_
tax rate	(P62,861)	(₱180,911)	(₽2,502,144)
Tax effects of:			
Expired NOLCO	2,693,868	_	961,708
Nontaxable membership dues	(1,835,520)	(1,835,520)	(2,753,280)
Nondeductible expenses	384,161	412,465	465,662
Interest income subjected to final tax	(1,003)	(877)	(3,491)
Expired excess of MCIT over RCIT	_	106,307	846
Change in unrecognized deferred tax assets	(1,138,091)	(1,643,554)	3,830,699
Effect of change in tax rate	_	3,161,280	_
	₽40,554	₽19,190	₽-

#### Corporate Recovery and Tax Incentives for Enterprises Act (CREATE)

On March 26, 2021 the CREATE Act was signed into law by the President of the Philippines and took effect 15 days after its complete publication in the Official Gazette or in a newspaper of general circulation.

Under the CREATE Act, the RCIT of domestic corporations was revised from 30% to 25% or 20% depending on the amount of total assets or taxable income. In addition, MCIT was changed from 2% to 1% of gross income for a period three years. The changes in income tax rates shall be applied retrospectively beginning July 1, 2020.

In 2022 and 2021, the current income tax rates used in preparing the financial statements are 20% RCIT and 1% MCIT. The change in tax rate has no impact in 2020 as the Company has no provision for current and deferred income tax in 2020.

#### 18. Financial Assets and Financial Liabilities

#### **Financial Risk Management Objectives and Policies**

The Company's principal financial instruments consist of cash and cash equivalents, trade and other receivables (excluding advances to employees), trade and other payables (excluding membership dues collected in advance and statutory payables). The main purpose of these financial instruments is to provide funds for the Company's operations and capital expenditures.

The BOD has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and manage the Company's exposure to financial risks, to set appropriate transaction limits and controls, and to monitor and assess risks and compliance to internal control policies. Risk management policies and structure are reviewed regularly to reflect changes in market conditions and the Company's activities.

The Company has exposure to credit risk and liquidity risk from the use of its financial instruments. The BOD reviews and approves the policies for managing each of these risks.

*Credit Risk.* Credit risk is the risk of loss that may arise on outstanding financial instruments should a counterparty default on its obligation. The Company limits its exposure to credit risk by depositing its cash in banks with highly reputable and pre-approved financial institutions. In addition, receivable balances are monitored on an ongoing basis with the result that the Company's exposure to credit losses is not significant.

The Company's maximum exposure to credit risk is equal to the carrying amount of its financial assets. The Company has no concentration of credit risk.

The tables below show the credit quality by class of financial assets based on the Company's credit rating system.

			2022		
	Neither Past Due nor Impaired		Past Due		
		Standard	but not		
	High Grade	Grade	Impaired	Impaired	Total
Simplified approach -					
Trade receivables	₽1,299,884	₽-	₽-	₽437,696	₽1,737,580
12-month ECL:					
Cash in banks and cash equivalents	16,286,745	_	_	_	16,286,745
Nontrade receivables	659,846	_	_	309,068	968,914
	₽18,246,475	₽-	₽-	₽746,764	₽18,993,239
			2021		
	Neither Past Due	nor Impaired	Past Due		
		Standard	but not		

	Neither Past Due nor Impaired		Past Due		
		Standard	but not		
	High Grade	Grade	Impaired	Impaired	Total
Simplified approach -					
Trade receivables	₽1,774,647	₽-	₽-	₽437,696	₽2,212,343
12-month ECL:					
Cash in banks and cash equivalents	4,245,513	_	_	_	4,245,513
Nontrade receivables	887,156	_	_	309,068	1,196,224
	₽6,907,316	₽-	₽-	₽746,764	₽7,654,080

The credit quality of the financial assets was determined as follows:

- High grade applies to customers and counterparties that always pay on time or even before maturity.
- Standard grade applies to receivable from counterparties that always pay on due date if they are reminded or followed up by the Company.
- Past due but not impaired items with history of frequent default, nevertheless, the amounts are still collectible.
- Impaired those that are long outstanding or those that have been provided with an allowance for ECL.

Liquidity Risk. Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset. The Company seeks to manage its liquidity profile to be able to finance its capital expenditures and service its maturing debts. The Company's objective is to maintain a balance between continuity of funding and flexibility through valuation of projected and actual cash flow information. The Company considers obtaining borrowings as the need arises.

As at December 31, 2022 and 2021, the Company's trade and other payables (excluding membership dues collected in advance and statutory payables) are generally settled within a year.

#### **Capital Management**

The primary objective of the Company's capital management is to ensure that the Company has sufficient funds in order to support its business, pay existing obligations and maximize member value. The Company manages its capital structure and makes adjustments to it, whenever there are changes in economic conditions. To manage or adjust the capital structure, the Company may obtain additional support from members. No changes were made in the objectives, policies or processes as at December 31, 2022 and 2021. The Company considers its equity as capital employed and monitors capital using the monthly cash position report and financial statements.

#### **Fair Value of Financial Assets and Liabilities**

The table below presents the carrying amount and fair value of financial instruments:

	2022		20	021
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial Assets at Amortized Cost				
Cash and cash equivalents	₽16,406,745	₽16,406,745	₽4,334,184	₽4,334,184
Trade and other receivables*	1,959,730	1,959,730	2,661,803	2,661,803
	₽18,366,475	₽18,366,475	₽6,995,987	₽6,995,987
Pto an atala taletta and America d				
Financial Liability at Amortized				
Cost				
Trade and other payables**	₽18,330,088	₽18,330,088	₽5,799,513	₽5,799,513

<sup>\*</sup>Excluding advances to employees amounting to ₱3,150 and ₱0.2 million as at December 31, 2022 and 2021, respectively.

Due to the short-term nature and demandable feature of these financial instruments, their fair values approximate the carrying amounts as at reporting date.

There were no transfers between levels in the fair value hierarchy in 2022 and 2021.

<sup>\*\*</sup>Excluding membership dues collected in advance and statutory payables with an aggregate amount of \$\mathbb{P}2.0\$ million and \$\mathbb{P}1.9\$ million as at December 31, 2022 and 2021, respectively.

BOA/PRC Accreditation No. 4782 August 16, 2021, valid until April 13, 2024 SEC Accreditation No. 4782 SEC Group A Issued August 11, 2022 Valid for Financial Periods 2021 to 2025

8741 Paseo de Roxas Makati City 1226 Philippines Phone : +632 8 982 9100 Fax : +632 8 982 9111

**BDO Towers Valero** 

Fax : +632 8 982 9111 Website : www.reyestacandong.com

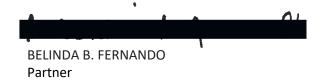
# REPORT OF INDEPENDENT AUDITORS TO ACCOMPANY FINANCIAL STATEMENTS FOR FILING WITH THE SECURITIES AND EXCHANGE COMMISSION

The Members and the Board of Directors
The Spa and Lodge at Tagaytay Highlands, Inc.
Tagaytay Highlands Complex
Barangay Calabuso, Tagaytay City 4120 Cavite

We have audited the accompanying financial statements of The Spa and Lodge at Tagaytay Highlands, Inc. (the Company) as at and for the years ended December 31, 2022 and 2021, on which we have rendered our report dated April 1, 2023.

In compliance with the Revised Securities Regulation Code Rule 68, we are stating that the Company has one (1) stockholder owning one hundred (100) or more shares.

#### **REYES TACANDONG & CO.**



CPA Certificate No. 81207
Tax Identification No.

BOA Accreditation No. 4782; Valid until April 13, 2024
SEC Accreditation No. 81207-SEC Group A
Issued January 30, 2020
Valid for Financial Periods 2019 to 2023
BIR Accreditation No. 08-005144-004-2022

Valid until October 16, 2025 PTR No. 9564560

Issued January 3, 2023, Makati City

April 1, 2023 Makati City, Metro Manila



BOA/PRC Accreditation No. 4782 August 16, 2021, valid until April 13, 2024 SEC Accreditation No. 4782 SEC Group A Issued August 11, 2022 Valid for Financial Periods 2021 to 2025

8741 Paseo de Roxas Makati City 1226 Philippines Phone : +632 8 982 9100

BDO Towers Valero

+632 8 982 9111 Website www.reyestacandong.com

#### REPORT OF INDEPENDENT AUDITORS ON SUPPLEMENTARY SCHEDULES FOR FILING WITH THE SECURITIES AND EXCHANGE COMMISSION

The Members and the Board of Directors The Spa and Lodge at Tagaytay Highlands, Inc. Tagaytay Highlands Complex Barangay Calabuso, Tagaytay City 4120 Cavite

We have audited in accordance with Philippine Standards on Auditing, the financial statements of The Spa and Lodge at Tagaytay Highlands, Inc. (the Company) as at and for the years ended December 31, 2022 and 2021 and have issued our report thereon dated April 1, 2023. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying Supplementary Schedules for submission to the Securities and Exchange Commission are the responsibility of the Company's management.

The supplementary schedules include the following:

- Schedule of Financial Soundness Indicators as at and for the years ended December 31, 2022 and 2021
- Schedules required Annex 68-J of the Revised Securities Regulation Code (SRC) Rule 68 as at and for the year ended December 31, 2022

The financial soundness indicators are not measures of operating performance defined by the Philippine Financial Reporting Standards and may not be comparable to similarly titled measures presented by other companies. The components of these financial soundness indicators have been traced to the Company's financial statements as at and for the years ended December 31, 2022 and 2021, and no material exceptions were noted.

The supplementary schedules are presented for purposes of complying with the Revised SRC Rule 68 and are not part of the basic financial statements. The supplementary schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly state, in all material respects, the financial data required to be set forth therein in relation to the basic financial statements taken as a whole.

#### REYES TACANDONG & CO.

BELINDA B. FERNANDO

Partner

CPA Certificate No. 81207

Tax Identification No.

BOA Accreditation No. 4782; Valid until April 13, 2024

SEC Accreditation No. 81207-SEC Group A

Issued January 30, 2020

Valid for Financial Periods 2019 to 2023

BIR Accreditation No. 08-005144-004-2022

Valid until October 16, 2025

PTR No. 9564560

Issued January 3, 2023, Makati City

April 1, 2023 Makati City, Metro Manila



# SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS DECEMBER 31, 2022 and 2021

Ratio	Formula	2022	2021
Current Ratio			
	Total current assets	₽23,361,229	₽10,286,371
	Divided by: Total current liabilities	20,344,328	7,692,309
	Current Ratio	1.15	1.34
Acid Test Ratio			
	Total current assets	₽23,361,229	₽10,286,371
	Less: Inventories	(383,674)	(263,945)
	Other current assets	(4,607,930)	(2,863,489)
	Quick assets	18,369,625	7,158,937
	Divide by: Total current liabilities	20,344,328	7,692,309
	Acid Test Ratio	0.90	0.93
Solvency Ratio			
	Net loss	(₽354,860)	(₽923,746)
	Add: Depreciation and amortization	4,561,957	4,842,798
	Net income before depreciation expense	4,207,097	3,919,052
	Divided by: Total liabilities	20,404,072	7,711,499
	Solvency Ratio	0.21	0.51
Debt-to-Equity Ratio			
. ,	Total liabilities	₽20,404,072	₽7,711,499
	Divided by: Total equity	22,221,303	22,435,690
	Debt-to-Equity Ratio	0.92	0.34
Asset-to-Equity Ratio	Tatal accets	P42 C25 275	D20 147 100
	Total assets	₽42,625,375	₽30,147,189
	Divided by: Total equity	22,221,303	22,435,690
	Asset-to-Equity Ratio	1.92	1.34
Return on Equity			
recurr on Equity	Net loss	(₽354,860)	(₱923,746)
	Divided by: Average total equity	22,328,497	22,861,283
	Return on Equity	(1.59%)	(4.04%)
		,	, ,
Return on Assets			
	Net loss	(₽354,860)	(₽923,746)
	Divided by: Average total assets	36,386,282	31,995,745
	Return on Assets	(0.98%)	(2.89%)
Net Profit Margin			
	Net loss	<b>(₽354,860)</b>	(₽923,746)
	Divided by: Revenue	3,884,705	1,366,621
	Net Profit Margin	(9.13%)	(67.59%)

# PAR. 7 PART II OF REVISED SRC RULE 68 DECEMBER 31, 2022

#### **Table of Contents**

Schedule	Description	Page
Α	Financial Assets	N/A
В	Amounts Receivable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (Other than Related Parties)	N/A
С	Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements	N/A
D	Long-Term Debt	N/A
E	Indebtedness to Related Parties	N/A
F	Guarantees of Securities of Other Issuers	N/A
G	Proprietary Membership Certificates	Attached

#### Notes:

- A None to report. The Company has no financial assets measured at fair value through profit or loss.
- B None to report. All receivables arise from the ordinary course of business.
- C Not applicable. The Company does not prepare consolidated financial statements.
- D None to report. The Company has no long-term debt.
- E None to report. The Company has no long-term indebtedness to a related party.
- F None to report. The Company has no guarantees of securities of other issuers.

<sup>\*</sup> No profit inures to the exclusive benefit of any of the Company's members and no dividend shall be declared in their favor, hence, a supplementary schedule of reconciliation of retained earnings available for dividend declaration as at December 31, 2022 is not applicable.

# SCHEDULE G – PROPRIETARY MEMBERSHIP CERTIFICATES DECEMBER 31, 2022

		Number of certificates	Number of		f proprietary mei ertificates held by	-
		issued and outstanding	certificates reserved for			
	Number of proprietary membership certificates	as shown under statement of financial	options, warrants, conversion and other	Related	Directors, officers and	
Title of issue	authorized	position	rights	parties	employees	Others
Proprietary Membership						
Certificates	434	434	_	203	_	231

Re: The Spa and Lodge at Tagaytay Highlands, Inc. SEC17-Q 08August2023

ICTD Submission <ictdsubmission+canned.response@sec.gov.ph>

Tue 8/8/2023 11:37 AM

To:I

Thank you for reaching out to ictdsubmission@sec.gov.ph!

Your submission is subject for Verification and Review of the Quality of the Attached Document only for Secondary Reports. The Official Copy of the submitted document/report with Barcode Page (Confirmation Receipt) will be made available after 7 working days via order through the SEC Express at <a href="https://secexpress.ph/">https://secexpress.ph/</a>. For further clarifications, please call (02) 8737-8888.

----- NOTICE TO COMPANIES

Please be informed of the reports that shall be filed only through ictdsubmission@sec.gov.ph.

Pursuant to SEC MC Circular No. 3 s 2021, scanned copies of the printed reports with wet signature and proper notarization shall be filed in PORTABLE DOCUMENT FORMAT (pdf) through email at ictdsubmission@sec.gov.ph such as the following SECONDARY REPORTS:

- 1. 17-A 6. ICA-QR 11. IHAR 16. 39-AR 21. Monthly Reports
- 2. 17-C 7. 23-A 12. AMLA-CF 17. 36-AR 22. Quarterly Reports
- 3. 17-L 8. 23-B 13. NPM 18. PNFS 23. Letters
- 4. 17-Q 9. GIS-G 14. NPAM 19. MCG 24. OPC (Alternate Nominee)
- 5. ICASR 10. 52-AR 15.BP-FCLC 20.S10/SEC-NTCE-EXEMPT

Further, effective 01 July 2023, the following reports shall be submitted through <a href="https://efast.sec.gov.ph/user/login">https://efast.sec.gov.ph/user/login</a>.

- 1. FORM MC 18 7. Completion Report
- 2. FORM 1 MC 19 8. Certificate-SEC Form MCG- 2009
- 3. FORM 2- MC 19 9. Certificate-SEC Form MCG- 2002, 2020 ETC.
- 4. ACGR 10. Certification of Attendance in Corporate Governance
- 5. I-ACGR 11. Secretary's Certificate Meeting of Board Directors (Appointment)
  - 6. MRPT

Please be informed that the submission of the abovementioned eleven (11) reports through the ictdsubmission@sec.gov.ph shall no longer be accepted. For further information, please access this link Notice for quidance on the filing of reports:

Likewise, the following reports shall be filed through the Electronic Filing and Submission Tool (eFAST) at <a href="https://efast.sec.gov.ph/user/login">https://efast.sec.gov.ph/user/login</a>:

- 1. AFS 7. IHFS 13. SSF
- 2. GIS 8. LCFS 14. AFS with Affidavit of No Operation
- 3. BDFS 9. LCIF 15. AFS with NSPO Form 1,2, and 3
- 4. FCFS 10. OPC\_AO 16. AFS with NSPO Form 1,2,3 and 4,5,6
- 5. FCIF 11. PHFS 17. FS Parent
- 6. GFFS 12. SFFS 18. FS Consolidated

For the submission and processing of compliance in the filing of Memorandum Circular No. 28 Series of 2020, please visit this link – <a href="https://apps010.sec.gov.ph/">https://apps010.sec.gov.ph/</a>

For your information and guidance.

Thank you.

#### CERTIFICATION

- I, FREDERICK D. DEOCARIZA, Financial Controller, is a duly authorized representative of THE SPA AND LODGE AT TAGAYTAY HIGHLANDS, INC. ("Club"), with SEC registration number A199918323 and principal office at Tagaytay Highlands Complex, Barangay Calabuso, Tagaytay City, Cavite, Philippines, does hereby certify and state that:
  - That on behalf of the Club, I have caused this Quarterly Report for the period ended 30 June 2023 (SEC Form 17-Q) to be prepared;
  - 2) That I read and understood its contents which are true and correct of my own personal knowledge and/or based on true records; and
  - That the Club will comply with the requirements set forth in SEC Notice dated 24 June 2020 for a complete and official submission of reports and/or documents through electronic mail;

IN WITNESS WHEREOF, I have hereunto set my hand this AUG 0 8 2023

FREDERICK D. DEOCARIZA
Financial Controller

as competent evidence

AUG 0 8 ZUZN

SUBSCRIBED AND SWORN to before me this affiant exhibiting to me his Driver's License No. of identity.

Doc. No. 200 Page No. 54

Book No. 212;

Series of 2023.

ATTY, VALENTIN C. GUANKO

JP Rizal Avenue, Kaybagal South, Tagaytay City

Commission Expires on DECEMBER 31, 2024 PTR No. 5131980/January 3, 2023

ROLL No. 22908

IBP LIFETIME RES. NO. 02892 MCLE COMPLIANCE NO. VII-U016975

		A - 1 9 9 9 1 8 3 2 3 S.E.C. Registration Number
T H E S P A A N D	L O D G E A	T TAGAYTAY
	I N C .	
H I G H L A N D S ,	1 N C .	
	(Company's Full Name)	
TAGAYTAY	G H L A N D S	COMPLEX, BGY
C A L A B U S O , T A (Business	G A Y T A Y , C Address: No. Street City / Town / Pro	I T Y pvince)
MS. MARIA CLARA T. KRAMER  Contact Person		0917 622 9939 Company Telephone Number
1 2 - 3 1  Day  Calendar Year	1 7 - Q FORM TYPE	0 6 - 3 0  Month Day  For the Quarter Ended
Se	econdary License Type, If Applicable	
		N / A
Dept. Requiring this Doc.		Amended Articles Number/Section
	<b>,</b>	Total Amount of Borrowings
2 3 7 Total No. of Stockholders		Domestic Foreign
To be A	ccomplished by SEC Personnel conc	remed
File Number	LCU	
Document I.D.	Cashier	
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#### **SECURITIES AND EXCHANGE COMMISSION**

#### SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(b) (2) THEREUNDER

1.	For the quarterly period e	nded: <b>JUNE 30</b> , 2	2023	
2. <b>00</b> 0	SEC Identification Numbe	r: <b>A-199918323</b>	3. BIR Tax Identificat	ion No.: <b>210-642-098-</b>
	Exact name of issuer as sp.	ecified in its cho	arter: <b>The Spa &amp; Lodge</b>	at Tagaytay
5.	Philippines Province, Country or other incorporation or organization		(SEC Industry Classifica	Use Only) ation Code:
7.	Tagaytay Highlands Comp Address of principal office		so, Tagaytay City	<b>4120</b> Postal Code
8.	(046) 483-0838 Issuer's telephone number	r, including area	code	
9.	Year ended December 31			
10.	Securities registered pursu RSA	ant to Sections 8	3 and 12 of the SRC, o	r Sec. 4 and 8 of the
	Title of Each Clo Non-voting Proprietary M Certificates		Outstanding a	es of Common Stock nd Amount of Debt standing 434
11.	Are any or all of these sec	urities listed on c	ı Stock Exchange.	
	Yes [ ]	No [ <b>x</b> ]		
12.	Check whether the issuer:			
an	(a) has filed all reports rec ereunder or Section 11 of d 141 of The Corporation ( such shorter period that th	the RSA and RSA Code of the Phil	A Rule 11(a)-1 thereu ippines during the pre	nder, and Sections 26 eceding 12 months (o
	Yes [ <b>x</b> ]	No [ ]		
	(b) has been subject to su Yes []	och filing requirer No [ <b>x</b> ]	ments for the past 90 o	days.

#### **PART I - FINANCIAL INFORMATION**

#### Item 1. Financial Statements

The following financial statements are attached as Exhibits:

- 1. Unaudited Statements of Financial Position as of June 30, 2023 and Audited Statements of Financial Position as of December 31, 2022;
- 2. Unaudited Statements of Income for the six-month period ended June 30, 2023 and 2022 and for the three-month period ended June 30, 2023 and 2022;
- 3. Unaudited Statements of Changes in Members' Equity for the three-month period ended June 30, 2023 and 2022; and
- 4. Unaudited Statements of Cash Flows for the six-month period ended June 30, 2023 and 2022.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Financial Condition

As of June 30, 2023 compared to Year Ended December 31, 2022

#### **Assets**

The Spa and Lodge at Tagaytay Highlands, Inc. (TSL) has total assets of ₱41.38 million as of June 30, 2023 compared to ₱39.76 million as of December 31, 2022. TSL has current asset of ₱1.22 for each peso of current liabilities as of June 30, 2023 compared to ₱1.17 as of December 31, 2022.

#### Cash and cash equivalents

Cash and cash equivalents decreased by \$\mathbb{P}\$0.46 million or 29.94% from \$\mathbb{P}\$16.41 million as of December 31, 2022 to \$\mathbb{P}\$16.08 million as of June 30, 2023. This was due to net cash used in additions to property and equipment of \$\mathbb{P}\$1.73 million and offset by cash provided by operating activities amounting to \$\mathbb{P}\$1.41 million during the year.

#### **Receivables**

Receivables increased by ₱0.46 million or 29.94% from ₱1.53 million as of December 31, 2022 to ₱1.99 million as of June 30, 2023 due to annual dues and real property tax billed to members.

#### **Inventories**

Inventories were lower by ₱5.38 thousand or 28.76% from ₱383.67 thousand as of December 31, 2022 to ₱378.30 thousand as of June 30, 2023.

#### Other current assets

Other current assets increased by \$\P\$0.61 million or 15.55\% from \$\P\$3.90 million as of December 31, 2022 to \$\P\$4.51 million as of June 30, 2023 due to unamortized prepayments for the year.

#### Noncurrent assets

Property and equipment of ₱18.10 million as of June 30, 2023 showed a decrease of ₱0.86 million as compared to ₱18.97 million as of December 31, 2022 due to improvement in building, facilities, and equipment of ₱1.74 million. This was offset by the depreciation expense during the period amounting to ₱2.60 million.

#### Liabilities

Total liabilities decreased by ₱0.43 million or 2.25% from ₱19.26 million as of December 31, 2022 to ₱18.83 million as of June 30, 2023. These were mainly due to the decrease in related party payables.

#### Members' equity

Members' equity showed an increase of ₱0.33 million or 1.47% from ₱22.22 million as of December 31, 2022 to ₱22.55 million as of June 30, 2023 due to the net income recognized for the six month period.

#### Results of Operations

Six Months Ended June 30, 2023 compared to June 30, 2022

#### Revenues and other income

For the six months ended June 30, 2023, TSL generated total revenue of \$\frac{1}{2}.28\$ million for the sixmonth period ended June 30, 2022. Room revenue increased by \$\frac{1}{2}.28\$ million or 35.13% from \$\frac{1}{2}.99\$ million for the six months ended June 30, 2022 to \$\frac{1}{2}.34\$ million in six months ended June 30, 2023. Spa revenue also increased by \$\frac{1}{2}0.25\$ million or 38.00% from \$\frac{1}{2}0.66\$ million to \$\frac{1}{2}0.91\$ million for the six months ended June 30, 2022 and 2023, respectively. Food & beverage sales raised to \$\frac{1}{2}0.47\$ million due to re-opening of the great room. Other Income also increased by \$\frac{1}{2}0.85\$ million or 134.38% due to higher sundry revenues and transfer fees during the period.

#### Cost of services and operating expenses

During the six months ended June 30, 2023, cost of services and operating expenses amounting to \$\mathbb{P}\$5.85 million showed an increase of \$\mathbb{P}\$1.33 million or 29.46% compared to \$\mathbb{P}\$4.52 million in 2022. These were mainly due to increase in communication, light and water by \$\mathbb{P}\$0.26 million or 22.79% caused by higher rate and usage relative to increase in room occupancy. Outside services also increased by \$\mathbb{P}\$0.23 million or 54.46%. Salaries, wages & employee benefits is higher by \$\mathbb{P}\$0.19 million or 14.48% due to effects of merit increase and additional two employees effective April 2023. Food & beverage costs raised to \$\mathbb{P}\$0.47 million during the period.

#### Members' support

Members' support remains at ₱4.59 million for the six months ended June 30, 2023 and June 30, 2022.

#### Net income

TSL posted a net income amounting to ₱0.33 million for the six months period ended June 30, 2023 as compared to the net income of ₱0.02 million for the six months ended June 30, 2022.

#### Quarter Ended June 30, 2023 compared to June 30, 2022

#### Revenues and other income

For the three months ended June 30, 2023, TSL generated total revenue of \$\mathbb{P}\$2.38 million, higher by \$\mathbb{P}\$1.27 million or \$114.17\% as compared to total revenue of \$\mathbb{P}\$1.11 million for the three-month period ended June 30, 2022. Room revenue increased by \$\mathbb{P}\$0.17 million or 36.63\% from \$\mathbb{P}\$0.46 million for the three months ended June 30, 2022 to \$\mathbb{P}\$0.63 million in three months ended June 30, 2023. Spa revenue also increased by \$\mathbb{P}\$0.05 million or \$11.64\% from \$\mathbb{P}\$0.39 million to \$\mathbb{P}\$0.44 million for the three months ended June 30, 2022 and 2023, respectively. Food & beverage sales raised to \$\mathbb{P}\$0.47 million due to re-opening of the great room. Other Income also increased by \$\mathbb{P}\$0.59 million or 229.85\% due to higher sundry revenues and transfer fees during the period.

#### Cost of services and operating expenses

During the three-month period ended June 30, 2023, cost of services and operating expenses amounting to \$\mathbb{P}3.44\$ million showed an increase of \$\mathbb{P}0.94\$ million or 37.73% compared to \$\mathbb{P}2.50\$ million in 2022. These were mainly due to increase in communication, light and water by \$\mathbb{P}0.14\$ million or 20.59% caused by higher rate and usage relative to increase in room occupancy. Outside services also increased by \$\mathbb{P}0.21\$ million or 107.18%. Salaries, wages & employee benefits is higher by \$\mathbb{P}0.13\$ million or 20.32% due to effects of merit increase and additional two employees effective April 2023. Food & beverage costs raised to \$\mathbb{P}0.47\$ million during the period.

#### Members' support

Members' support remains at ₱2.29 million for the three months ended June 30, 2023 and June 30, 2022.

#### Net loss

TSL posted a net loss amounting to ₱0.08 million for the three months period ended June 30, 2023 as compared to the net loss of ₱0.25 million for the three months ended June 30, 2022.

#### Below are the comparative key performance indicators of the Company:

Performance Indicators	Formula for Calculation	<b>Jun 30, 2023</b> (Unaudited)	<b>Dec 31, 2022</b> (Audited)	<b>Jun 30, 2022</b> (Unaudited)
Current ratio	Current assets over current liabilities	1.22 : 1.00	1.17 : 1.00	1.24 : 1.00
Acid-test ratio	Current assets less inventories and other current assets over current liabilities	0.96 : 1.00	1.03 : 1.00	0.98 : 1.00
Solvency ratio	Net income (loss) over total liabilities	1.74%	(30.03%)	0.12%
Debt-to-equity ratio	Total debt over total members' equity	0.84 : 1.00	0.81 : 1.00	0.57 : 1.00
Asset-to-equity ratio	Total assets over total members' equity	1.84 : 1.00	1.81 : 1.00	1.57 : 1.00
Interest rate coverage ratio	EBITDA over interest expense	n/a	n/a	n/a
Return on equity	Net income (loss) over total members' equity	1.45%	(24.50%)	0.07%
Return on assets	Net income (loss) over total assets	0.79%	(13.55%)	0.04%
Net profit margin	Net income (loss) over total revenue	7.13%	(61.64%)	0.33%
EBITDA * per share	EBITDA* over weighted average number of shares	<b>₱</b> 6,754	<b>₱</b> 8,027	<b>₱</b> 5,411

<sup>\*</sup>Excess of Revenue over Expenses before Interest, Tax, Depreciation and Amortization (EBITDA).

As of the second quarter ended June 30, 2023, there were no material events or uncertainties known to management that had a material impact on past performance, or that would have a material impact on future operations in respect of the following:

- 1. Known trends, demands, commitments, events or uncertainties that would have a material impact on the Company.
- 2. Events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation;
- 3. Material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period;
- 4. Material commitments for capital expenditures that are reasonably expected to have a material impact on the Company's short term or long-term liquidity;
- 5. Known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/income from continuing operations;

- 6. Significant elements of income or loss that did not arise from the Company's continuing operations;
- 7. Seasonal aspects that had a material impact on the Company's results of operations; and
- 8. Material changes in the financial statements of the Company from the year ended December 31, 2022, except as reported in the Management Discussion & Analysis.

#### **PART II - OTHER INFORMATION**

 The attached interim financial reports were prepared in compliance with the Philippine Financial Reporting Standards (PFRS). The accounting policies and methods of computation followed in these interim financial statements are the same compared with the audited financial statements for the period ended December 31, 2022.

The adoption of the following PFRS standards, which are effective January 1, 2020, enumerated below does not have significant impact on its financial statements.

- i. Amendments to PFRS 3, Business Combinations, Definition of a Business
- ii. Amendments to PFRS 7, Financial Instruments: Disclosures and PFRS 9, Financial Instruments, Interest Rate Benchmark Reform
- iii. Amendments to Philippine Accounting Standards (PAS) 1, Presentation of Financial Statements, and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material
- iv. Amendments to PFRS 16, COVID-19-related Rent Concessions
- 2. There are no items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidents.
- 3. There are no material changes in estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years.
- 4. There are no material events subsequent to the end of the interim period that has not been reflected in the financial statements for the period June 30, 2023.
- 5. There are no material changes in the composition of the Company during the interim period, including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructurings, and discontinuing operations.
- 6. The Company has no contingent liabilities or contingent assets.
- 7. There are no material contingencies and any other events or transactions that are material to the understanding of the current interim period.
- 8. There are no material contingencies existing as of interim period that can have a material effect in the decision making of the financial statement users.
- 9. The application of the amendment on PAS 27 (Separate Financial Statements) will have no significant impact on the Club's financial position or financial performance.
- 10. The amendment on PFRS 1 (Government Loans) does not apply to the Club.
- 11. There will be no impact on the Club's financial position and performance for the application of PFRS 10 (Consolidated Financial Statements)
- 12. The application of PFRS 12 (Disclosure of Interests in Other Entities) will have no impact on the Club's financial position or performance.

- 13. The Club does not anticipate that the adoption of PFRS 13 (Fair Value Measurement) will have a significant impact on the financial position or performance.
- 14. The Club has not been involved in any bankruptcy, receivership or similar proceedings for the past (3) years.
- 15. The Club has not engaged in any material reclassification, merger, consolidation or purchase or sale of significant amount of assets (not ordinary) for the past (3) years.
- 16. The Club does not declare dividends to its shareholders. In accordance with the TSL's Articles of Incorporation and By-Laws, no profit shall inure to the exclusive benefit of any of its shareholders, hence, no dividends shall be declared in their favor. Shareholders shall be entitled only to a pro-rata share of the asset of the company at the time of the dissolution or liquidation of the company.
- 17. All the Club's securities are registered under the Securities Regulation Code. There were no sale of reacquired securities, as well as new issues, securities issued in exchange for property, services, or other securities, and new securities resulting from the modification of outstanding securities for the past (3) years.

#### **EXHIBITS AND SCHEDULES**

Exhibit "A" Financial Statements

#### **SIGNATURES**

Pursuant to the requirements of the Revised Securities Act, The Spa & Lodge At Tagaytay Highlands, Inc. has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE SPA & LODGE AT TAGAYTAY HIGHLANDS, INC.

FREDERICK D	DEOCARIZA
Financial Co	

Date Signed: August 8, 2013

MARIA CLARA T. KRAMER General Manager

Date Signed: August 8, 2013

# THE SPA AND LODGE AT TAGAYTAY HIGHLANDS INC. (A Nonprofit Corporation)

#### NOTES TO INTERIM FINANCIAL STATEMENTS

- 1. The Company's interim financial report is in compliance with generally accepted accounting principles. The accounting policies and methods of computation followed in the financial statements as of June 30, 2023 are the same as compared with the annual financial statements as of December 31, 2022.
- 2. There are no material events or uncertainties known to management that had a material impact on the seasonal aspects of the Company's results of operations.
- 3. There are no items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidents.
- 4. There are no material changes in estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years.
- 5. There are no material events subsequent to the end of the interim period that have not been reflected in the financial statements for the period June 30, 2023.
- 6. There are no material changes in the composition of the company during the interim period, including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructurings, and discontinuing operations.
- 7. The Company has no contingent liabilities or contingent assets.
- 8. There are no material contingencies existing as of interim period that can have a material effect in the decision making of the financial statement users.
- 9. The Company did not purchase any interest in another entity that is to be considered as business combination under PFRS 3.
- 10. The Company did not make an early adoption of PFRS 9 (Financial Instruments: Recognition and Measurement) which is effective for annual periods beginning on or after January 1, 2016. The adoption of the first phase of PFRS 9 will have no impact on the classification and measurement of the Company's financial assets and financial liabilities.
- 11. The application of the amendment on PAS 27 (Separate Financial Statements) will have no significant impact on the Company's financial position or financial performance.
- 12. The application of the amendment on PAS 28 (Investments in Associates and Joint Ventures) will have no significant impact on the Company's financial position or financial performance.
- 13. The amendment on PFRS 1 (Government Loans) does not apply to the Company.

- 14. The amendment of PFRS 7 (Financial Instruments: Disclosures Offsetting of Financial Assets and Financial Liabilities) only affect disclosures to financial statement and have no impact on the Company's financial position or performance.
- 15. There will be no impact on the Company's financial position and performance for the application of PFRS 10 (Consolidated Financial Statements)
- 16. The application of PFRS 11 (Joint Arrangements) will have no impact on the Company's financial position and performance.
- 17. The application of PFRS 12 (Disclosure of Interests in Other Entities) will have no impact on the Company's financial position or performance.
- 18. The Company does not anticipate that the adoption of PFRS 13 (Fair Value Measurement) will have a significant impact on the financial position or performance.

(A Nonprofit Corporation)

STATEMENTS OF FINANCIAL POSITION				
As of June 30, 2023 and December 31, 2022				Dagarahay 21
		June 30, 2023		December 31, 2022
		(Unaudited)		(Audited)
ASSETS				
Current Assets				
Cash and cash equivalents (see schedule 1)	₽	16,077,230	₽	16,406,745
Receivables (see schedule 2)		1,987,275		1,529,324
Inventories (see schedule 3)		378,299		383,674
Other current assets (see schedule 4)		4,505,136		3,898,847
Total Current Assets		22,947,940		22,218,590
Noncurrent Assets				
Property and equipments (see schedule 5)		18,099,567		18,965,426
Net Retirement Asset		329,869		298,720
Total Noncurrent Assets		18,429,436		19,264,146
TOTAL ASSETS	₽	41,377,376	₽	41,482,736
LIABILITIES AND MEMBERS' EQUITY				
Current Liabilities	_	10.7/0.070	_	10.001.400
Accounts payable and other current liabilities	₽	18,768,973	₽	19,201,689
(see schedule 6)				
Noncurrent Liability				
Pension liability		_		-
Deferred tax liability		59,744		59,744
Total Liabilities		18,828,717		19,261,433
Members' Equity				
Proprietary certificates		124,974,678		124,974,678
Deficit		(101,849,580)		(102,176,936)
Remeasurement Gain(Loss)		(576,439)		(576,439)
Net Members' Equity		22,548,659		22,221,303
TOTAL LIABILITIES AND MEMBERS' EQUITY	₽	41,377,376	₽	41,482,736

# THE SPA AND LODGE AT TAGAYTAY HIGHLANDS, INC. (A Nonprofit Corporation)

## STATEMENTS OF INCOME (Unaudited)

For the Six Months ended June 30, 2023 and 2022

For the six Months ended June 30, 2023 and 2	For the Six Mor		This Q	uarter
	2023	2022	2023	2022
REVENUES				
Clubhouse operations:				
Room sales	1,336,991	989,407	627,775	459,474
Food and beverage sales	468,920	-	468,920	-
Spa services	906,755	657,063	444,226	397,903
	2,712,666	1,646,470	1,540,922	857,377
OTHER INCOME				
Other income	1,469,223	627,862	835,711	253,348
Interest income	8,892	2,784	6,409	1,956
	1,478,115	630,646	842,120	255,304
	4,190,781	2,277,116	2,383,042	1,112,681
COST AND OPERATING EXPENSES				
Salaries, wages and employee benefits	1,480,870	1,293,600	792,691	658,797
Communication, light and water	1,425,784	1,161,122	831,551	689,564
Food and beverage cost	468,920	1,101,122	468,920	007,504
Outside services	652,677	422,556	408,720	197,297
Supplies expense	476,024	429,309	275,693	305,588
Professional fee	243,333	190,598	111,310	87,173
Repairs and maintenance	213,964	193,077	92,535	143,263
Processing fees	125,261	51,220	109,051	36,193
Insurance	97,624	187,518	56,056	88,069
Dues and subscription	77,804	137,411	24,000	68,705
Retirement benefit cost	64,779	47,975	32,390	23,987
Taxes and licenses	48,813	26,342	8,843	15,951
Bank charges	40,738	25,007	13,128	11,918
Transportation and travel	71	82	10,120	82
Fuel and oil	-	51,205	_	30,670
Others	431,858	300,668	216,272	141,249
	5,848,519	4,517,688	3,441,198	2,498,506
INCOME/(LOSS) BEFORE MEMBERS' SUPPORT	(1,657,738)	(2,240,572)	(1,058,157)	(1,385,825)
MEMBERS' SUPPORT				
Membership dues	4,588,800	4,588,800	2,294,400	2,294,400
INCOME/(LOSS) BEFORE DEPRECIATION	2,931,062	2,348,228	1,236,243	908,575
DEPRECIATION	(2,601,927)	(2,332,611)	(1,319,670)	(1,160,326)
INCOME/(LOSS) BEFORE INCOME TAX	329,135	15,617	(83,427)	(251,751)
Provision for income tax				
Deferred	(1,778)	(557)	(1,282)	(391)
	(1,778)	(557)	(1,282)	(391)
NET INCOME (LOSS)	327,357	15,060	(84,708)	(252,142)

### (A Nonprofit Corporation)

## STATEMENTS OF CHANGES IN MEMBERS' EQUITY (Unaudited)

For the Six Month Period Ended June 30, 2023 & 2022

		For the Six Months e	nded June 30 2022	
PROPRIETARY CERTIFICATES				
Balance at beginning and end of period	₽	124,974,678 <b>P</b>	124,974,678	
DEFICIT				
Balance at beginning of period		(102,176,936)	(101,822,076)	
Net Income/(Loss)		327,357	-	
Balance at end of period		(101,849,580)	(101,822,076)	
ACCUMULATED REMEASUREMENT				
INCOME/(LOSS) ON NET RETIREMENT				
LIABILITY/ASSET				
Balance at beginning of period		(576,439)	(716,912)	
Remeasurement gain (loss)		-	-	
Balance at end of period		(576,439)	(716,912)	
	₽	22,548,659 ₱	22,435,690	

(A Nonprofit Corporation)

STATEMENT OF CASH FLOWS (Unaudited)
For the Six Month Period Ended June 30, 2023 & 2022

	Jan-23 to Jun-23	Jan-22 to Jun-22
CASH FLOWS FROM OPERATING ACTIVITITES		
Excess (deficiency) of revenue over expenses before income tax	329,135 ₱	15,617
Adjustments to reconcile excess of expenses over revenues		
to net cash provided by ( used in ) operating activities:		
Depreciation expense	2,601,927	2,332,611
Interest Income	(8,892)	(2,784)
Provisions for:		
Retirement		
Operating income (loss) before working capital	2,922,170	2,345,444
Decrease (increase) in:		
Accounts receivable	(457,951)	(6,050,347)
Inventories	5,375	81,172
Prepaid expenses and other current assets	(606,289)	(212,721)
Increase / (Decrease) in accounts payable, accrued		
Accounts payable and other current liabilities	(432,717)	7,389,947
Pension Liability	(31,149)	(47,954)
Cash generated from (used for) operations	1,399,439	3,505,543
Benefits paid	-	-
Interest received	8,892	2,784
Income tax paid	(1,778)	(557)
Net cash provided by (used in) operating activities	1,406,553	3,507,770
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions to property and equipment	(1,736,068)	(1,854,221)
Net cash used in investing activities	(1,736,068)	(1,854,221)
NET INCREASE ( DECREASE ) IN CASH AND CASH EQUIVALENTS	(329,515)	1,653,549
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALE	NTS	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	16,406,745	4,334,184
CASH AND CASH EQUIVALENTS AT END OF YEAR	16,077,230 ₱	5,987,733

# (A Nonprofit Corporation)

•	•	•	-
SCH	HEDULE	OF ACCO	JNTS

Schedule 1  CASH AND CASH EQUIVALENTS  Cash on hand and in banks Short Term Investment  Schedule 2  RECEIVABLES  Trade  Related Parties  Members  Credit Card	₽	14,999,761 1,077,468	₽	15.004.000
Cash on hand and in banks Short Term Investment  Schedule 2 RECEIVABLES Trade Related Parties Members		1,077,468	₽	15.004.000
Cash on hand and in banks Short Term Investment  Schedule 2 RECEIVABLES Trade Related Parties Members		1,077,468	₽	15 00 4 000
Schedule 2  RECEIVABLES  Trade  Related Parties  Members	₽	1,077,468	-	15,334,303
RECEIVABLES Trade Related Parties Members	₽	17.077.000		1,072,442
RECEIVABLES Trade Related Parties Members		16,077,230	₽	16,406,745
Trade Related Parties Members		-		-
Related Parties Members				
Members	₽		₽	
		-		-
Credit Card		1,549,197		1,212,766
Credit Cara		332,143		524,814
Receivables from Asmara		166,044		-
Receivables from employees		9,938		3,278
Advances for Liquidation		138,041		3,150
Receivable from SSS		173,311		173,311
Other receivables		365,365		358,769
Less: Allowance for impairment		746,764		746,764
	₽	1,987,275	₽	1,529,324 -
Schedule 3				
INVENTORIES Food and Beverage			₽	
Supplies	₽	378,299	Ρ	383,674
	₽	378,299	₽	383,674
		-		-
Schedule 4				
OTHER CURRENT ASSETS				
Creditable withholding taxes	₽	2,468,138	₽	2,439,962
Prepaid expenses		72,322		14,426
Deposit to contractors		105,307		427,240
VATInput		1,859,369		1,017,219
	₽	4,505,136	_	3,898,847

#### (A Nonprofit Corporation)

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	June 30 2023 ( Unaudited )	December 3 2022 ( Audited)
Schedule 5		
PROPERTY AND EQUIPMENT		
Land	5,870,000	<b>5</b> ,870,000
Land Improvements	566,386	566,386
Building	99,669,374	99,669,374
Building Improvements	23,143,548	23,026,227
Facilities and Equipments	13,498,308	12,512,633
Furniture, Fixtures and Equipment	29,408,613	28,804,082
Operating Equipment	2,539,717	2,518,507
Less: Accumulated Depreciation	156,631,096	154,029,169
Add: Construction in Progress	34,716	27,386
P	18,099,567	₱ 18,965,42
Schedule 6  ACCOUNTS PAYABLE AND OTHER CURRENT LIABILITIES Trade  Related Party  Membership paid in advance  Accrued Expense Statutory Payable	6,169,925 6,497,027 5,151,108 672,893 278,019.55	<b>P</b> 4,506,336 11,960,169 1,540,030 992,653 202,502
P	18,768,973	₱ 19,201,68

### CERTIFICATION OF INDEPENDENT DIRECTOR

- I, JOHNIP G. CUA, Filipino, of legal age and a resident of 19 Warbler St., Greenmeadows Subd., Quezon City, after having been duly sworn to in accordance with law do hereby declare that:
  - 1. I am a nominee for independent director of THE SPA AND LODGE AT TAGAYTAY HIGHLANDS, INC..
  - 2. I am affiliated with the following companies or organizations:

COMPANY / ORGANIZATION	POSITION / RELATIONSHIP	PERIOD OF SERVICE
P&Gers Fund Inc.	Chairman of the Board of Trustees	2009 to present
Xavier School, Inc.	Chairman of the Board of Trustees	2012 to present
Taibrews Corporation	Chairman and President	2011 to present
Asia Brewery, Inc.	Independent Director	2018 to present
MacroAsia Corp.	Independent Director	2006 to present
MacroAsia Properties Development Corp.	Independent Director	2013 to present
MacroAsia Catering Services, Inc.	Independent Director	2007 to present
MacroAsia Airport Services Corp.	Independent Director	2007 to present
LT Group, Inc.	Independent Director	2018 to present
PAL Holdings, Inc.	Independent Director	2014 to present
Philippine Airlines, Inc.	Independent Director	2014 to present
PhilPlans First, Inc.	Independent Director	2009 to present

Tanduay Distillers, Inc.	Independent Director	2018 to present
Interbake Marketing, Inc.	Director	1991 to present
Teambake Marketing, Inc.	Director	1994 to present
Lartizan Corporation	Director	2007 to present
Allied Botanical Corporation	Independent Director	2012 to present
First Aviation Academy	Independent Director	2017 to present
Zenori Corporation	Director	2018 to present
Xavier School Educational & Trust Fund	Trustee	1996 to present
MGCC Foundation Inc.	Trustee, Treasurer	2015 to present
P&Gers Fund Inc.	Chairman of the Board of Trustees	2009 to present
Xavier School, Inc.	Chairman of the Board of Trustees	2012 to present

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of The Spa and Lodge at Tagaytay Highlands, Inc. as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
- 4. I am not related to any director/officer/substantial shareholder of THE SPA AND LODGE AT TAGAYTAY HIGHLANDS, INC.., as provided under Rule 38.2.3 of the Securities Regulation Code.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. I do not hold any government position and therefore do not request written permission or consent from the any head of a government agency/department to be an independent director in The SPA and Lodge at Tagaytay Highlands, Inc., pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVII of the Revised Civil Service Rules.
- 7. I shall faithfully and diligently comply with my duties and responsibilities as an independent director under the Securities Regulation Code and its Implementing rules and Regulations, Code of Corporate Governance, and other SEC issuances.

Done this 29 day of August 2023 at QUEZON CITY.

JOHNY & CUA Affiant

SEP 1 4 2023

SUBSCR	BED AN	D SWORN	I to before	me this		day	of		202	3 at
PASIG CITY	affiant	personally	appeared	before	me	and	exhibited	to	me	his
TIN:	111	with 1	Vo.			ed or				_ at
as as	his com	oetent evide	nce of ident	ity.						

Doc. No. 40; Page No. 23; Book No. 1; Series of 2023.

Notary Public for Cities of Pasig and San Juan and in the Municipality of Pateros
Appointment No. 302 (2023-2024)
Commission Expires on December 31, 2024
2704 East Tower, Tellate Towers, Exchange Road
Ortiges Conses, \$615 Pasis City
PTR No. 8573119/85.11.23/Pasig
IBP No. 341000/05.08.23/RSM

Roll of Attorneys No. 87163 Admitted to the Bar: 05.02.23

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### CERTIFICATION OF INDEPENDENT DIRECTOR

- I, **Theresa T. Chan,** Filipino, of legal age and a resident of 104-A 10th St., New Manila, Quezon City, after having been duly sworn to in accordance with law do hereby declare that:
  - 1. I am a nominee for independent director of The Spa and Lodge at Tagaytay Highlands, Inc..
  - 2. I am affiliated with the following companies or organizations:

COMPANY / ORGANIZATION	Position / Relationship	PERIOD OF SERVICE
Grand Lexther Marketing, Inc.	Vice President/Treasurer/ Corporate Secretary	2003 to present
Steelbuilt Construction, Inc.	Director	2004 to present

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of The Spa and Lodge at Tagaytay Highlands, Inc. as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
- 4. I am not related to any director/officer/substantial shareholder of The Spa and Lodge at Tagaytay Highlands, Inc., as provided under Rule 38.2.3 of the Securities Regulation Code.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. I do not hold any government position and therefore do not request written permission or consent from the any head of a government agency/department to be an independent director in The Spa and Lodge at Tagaytay Highlands, Inc., pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVII of the Revised Civil Service Rules.

SEP 1 Done this day of	2023 at PASIG CITY
	Affiant
PASIC CITY affiant p	SEP 1 4 2023  O SWORN to before me this day of 2023 a personally appeared before me and exhibited to me his with No issued on a tent evidence of identity.
Doc. No. 42; Page No. 34; Book No. 1; Series of 2023.	Notary Public for Cities of Pasig and San Juan and in the Municipatity of Pateros Appointment No. 202 (2023-2024) Commission Expires on Commission Expires
L'idata clients i 148 corp'asm'asm 2020 shige; cert of id - stan doc	2704 East Tower, I. Libra Towers, Exchange Road Ortigas Cesler, I. (15 Pasig City PTR No. 05/2419/05.11.23/Pasig IBP No. 341000/05.08.23/RSM Roll of Attorneys No. 87163 Admitted to the Bar: 05.02.23

 I shall faithfully and diligently comply with my duties and responsibilities as an independent director under the Securities Regulation Code and its Implementing rules and Regulations, Code of Corporate Governance, and other SEC issuances.

REPUBLIC OF THE PHILIPPINES	)
PASIG CITY, METRO MANILA	) S.S.

#### CERTIFICATION

**ANN MARGARET K. LORENZO,** of legal age, Filipino, with office address at 2704 East Tower, Tektite Towers (Formerly: Philippine Stock Exchange Centre), Exchange Road, Ortigas Center, Pasig City, Metro Manila, after having been sworn to in accordance with law, does hereby certify that:

- 1. I am the duly elected and incumbent Assistant Corporate Secretary of **THE SPA AND LODGE AT TAGAYTAY HIGHLANDS, INC.** (the "Corporation"), a corporation organized and existing under the laws of the Philippines, with principal office at Tagaytay Highlands Complex. Barangay Calabuso, Tagaytay City 4120, Cavite, Philippines;
- 2. Based on the information provided to the Corporation by the members of its Board of Directors and its principal executive officers, none of said members of the Board of Directors and principal executive officers of the Corporation are presently employed by any office or agency of the Philippine Government.

  \[ \text{\( \Delta \) \text{SFP 2023}} \]

**IN ATTESTATION OF THE ABOVE**, this Certificate has been signed this \_\_\_\_\_ day of September 2023 in Pasig City, Metro Manila.

ANN MARGARET K. LORENZO
Assistant Corporate Secretary

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of September 2023 in Pasig City, Metro Manila, affiant exhibiting to me her Philippine Passport No. November 2018 at DFA NCR East which expires on 08 November 2028 as competent evidence of her identity.

Doc. No. 467; Page No. 91; Book No. 1; Series of 2023. JESERAIRE WOC L. QUISAOT

Notary Public for Cities of Pasig and San Juan and in the Municipality of Pateros Appointment No. 301 (2023-2024)

Commission Expires on December 31, 2024

2704 East Tower, Tektite Towers, Exchange Road Ortigas Center, 1605 Pasig City PTR No. 0573118/05.11.23/Pasig IBP No. 340930/05.08.23/RSM Roll of Attorneys No. 87050

Admitted to the Bar: 05.02.23